



SCHOOL OF HEALTH, PHYSICAL  
EDUCATION, AND RECREATION

INDIANA UNIVERSITY

**Fundraising and Resource Development Minor (18 cr.)**

Department of Recreation, Park, and Tourism Studies

Effective for students matriculating fall 2004

2.0 minimum cumulative GPA required. No Pass/Fail.

Student Name: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_ Student ID #: \_\_\_\_\_  
Current Major: \_\_\_\_\_ School/College: \_\_\_\_\_  
Year in School: \_\_\_\_\_ Overall GPA: \_\_\_\_\_

**Required Courses: (5 cr.)**

- \_\_\_\_\_ HPER-T 101 Introduction to Resource Development/Fundraising (3 cr.) (Fall and Spring semesters)
- \_\_\_\_\_ HPER-T 201 Annual Giving (2 cr.) (Spring semester only)

**Choose two courses in Fundraising and Resource Development from the following list: (4 cr.)**

- \_\_\_\_\_ HPER-T 202 Major Gifts and Planned Giving (2 cr.)
- \_\_\_\_\_ HPER-T 203 Development Services (2 cr.)
- \_\_\_\_\_ HPER-T 301 Capital Campaigns (2 cr.)
- \_\_\_\_\_ HPER-T 302 Development Marketing & Analytical Services (2 cr.)
- \_\_\_\_\_ HPER-T 401 Advanced Planning Giving Techniques, Wills, and Estates (2 cr.)

**Choose one course in Ethics from the following list: (3 cr.)**

- \_\_\_\_\_ PHIL-P 140 Introduction to Ethics (3 cr.)
- \_\_\_\_\_ REL-R 170 Religion, Ethics, and Public Life (3 cr.)

**Choose one course in Writing and Public Speaking from the following list: (3 cr.)**

- \_\_\_\_\_ CMCL-C 121 Public Speaking (3 cr.)
- \_\_\_\_\_ CMCL-C 122 Interpersonal Communication (3 cr.)
- \_\_\_\_\_ CMCL-C 205 Introduction to Communication and Culture (3 cr.)
- \_\_\_\_\_ CMCL-C 223 Business and Professional Communication (3 cr.)
- \_\_\_\_\_ CMCL-C 225 Discussion and Decision Making (3 cr.)
- \_\_\_\_\_ CMCL-C 228 Argumentation and Advocacy (3 cr.)
- \_\_\_\_\_ CMCL-C 229 Ways of Speaking (3 cr.)
- \_\_\_\_\_ ENG-W 231 Professional Writing Skills (3 cr.)
- \_\_\_\_\_ ENG-W 240 Community Service Writing (3 cr.)
- \_\_\_\_\_ ENG-W 270 Argumentative Writing (3 cr.)
- \_\_\_\_\_ ENG-W 350 Advanced Expository Writing (3 cr.)
- \_\_\_\_\_ THTR-T 115 Oral Interpretation (3 cr.)
- \_\_\_\_\_ THTR-T 120 Acting I (3 cr.)

**Choose one course in Social Organization and Behavior from the following list: (3 cr.)**

- \_\_\_\_\_ ANTH-E 105 Culture and Society (3 cr.)
- \_\_\_\_\_ HIST-A 307 American Cultural History (3 cr.)
- \_\_\_\_\_ HIST-A 347 American Urban History (3 cr.)
- \_\_\_\_\_ POLS-Y 105 Introduction to Political Theory (3 cr.)
- \_\_\_\_\_ POLS-Y 308 Urban Politics (3 cr.)
- \_\_\_\_\_ POLS-Y 326 American Social Welfare Policy (3 cr.)
- \_\_\_\_\_ SOC-S 215 Social Change (3 cr.)
- \_\_\_\_\_ SOC-S 217 Social Inequality (3 cr.)
- \_\_\_\_\_ SOC-S 360 Topics in Social Organization (3 cr.) appropriate topics
- \_\_\_\_\_ SPEA-V 221 Nonprofit and Voluntary Sector (3 cr.)
- \_\_\_\_\_ SPEA-V 362 Nonprofit Management and Leadership (3 cr.)

<sup>1</sup>Note: An internship (T 499) is strongly recommended for all minor students.

<sup>2</sup>Note: A C- minimum grade is required for each course by all College of Arts and Science minor students.

<sup>3</sup>Note: A minimum of 6 hours must be taken at the 300-400 course level by all College of Arts and Science minor students.

Advisor Approval Signature: \_\_\_\_\_ Date: \_\_\_\_\_