Indiana University
Exceptional Team “Scorecard”
The 10 “differentiators”

Exceptional Team Elements:
• work interdependently
• shared purpose and goals
• requisite skill set
• utilize the diverse skill set of members
• committed to each others success
• hold each other accountable

The 10 “differentiators

1. High Level of Trust

2. Live the 65/35 Rule

3. Consistently Make Good Decisions

4. Conduct Highly Effective Meetings

5. Have Explicit Ground Rules or Working Agreements
6. No Triangulation

7. Positive Quality of Relationships

8. A Learning Attitude

9. Effectively Deal with Conflict

10. Rigorous Supervisory and Performance Appraisal Practices