Matching the Promise

Rozzie Gerstman
Office of the VP and CFO
Overview

• What is Matching the Promise?
• The numbers:
  • Fellowships
    • Amount committed: $65,100,000
    • Amount matched: $3,255,000
  • Scholarships
    • Amount committed: $149,257,000
    • Amount matched: $7,463,000
Account Management

- Neil Theobald collaborates with IUF and together a decision is made to match

- Scholarships
  - Matched 1 to 1 - minimum $50,000 at 5% of income

- Fellowships
  - Matched 2 to 1 for awards $150K to $250K
  - Matched 1 to 1 for awards $250K and up

- Based on the Gift Agreement, an IU account is created
MTP Process

- Each school has an org for MTP
  - Example: MPMU (Music)
- School responsibilities:
  - School identifies the student in compliance with donor intent
  - School also enters information in SIS based on the item type
- CFO Office responsibilities:
  - Funds are transferred in the accounts being matched
    - Transfers happen in early fall from IU funds first
  - Accounts are reviewed for deficits in December and April
  - If there is a deficit, CFO Office initiates to request funds to be transferred to the IU account
### Award Commitments

**Month End Date:** July 31, 2010

<table>
<thead>
<tr>
<th>Org</th>
<th>Acct #</th>
<th>Chart</th>
<th>Acct Name</th>
<th>IUF Acct #</th>
<th>Funding Level</th>
<th>Contribution To Date</th>
<th>Principal Balance</th>
<th>Date Eligible For Match</th>
<th>Date Match Started</th>
<th>Campus IUF Est. Income</th>
<th>Match Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>MFMU</td>
<td>2542500</td>
<td>BL</td>
<td>BARBARA &amp; DAVID JACOBS FELLOWSHIP</td>
<td>037/002CT3</td>
<td>20,000,000.00</td>
<td>7,342,958.00</td>
<td>6,950,266.07</td>
<td>Jul 1, 2005</td>
<td>1,000,000.00</td>
<td>398,932.530.05</td>
<td></td>
</tr>
</tbody>
</table>

**Aug 3, 2010 2:22 PM**
**MTP Environment: Scholarships Awarded**

### Scholarships Awarded

<table>
<thead>
<tr>
<th>Account</th>
<th>Chart</th>
<th>Date Awarded</th>
<th>Award Year</th>
<th>Award Amount</th>
<th>Recipient</th>
<th>Student ID</th>
<th>Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>2624805</td>
<td>BL</td>
<td>01/01/2010</td>
<td>2010</td>
<td>-12,000.00</td>
<td>Ke,Pucheng</td>
<td>0002176124</td>
<td>Spring</td>
</tr>
<tr>
<td>2624805</td>
<td>BL</td>
<td>01/01/2010</td>
<td>2010</td>
<td>-12,000.00</td>
<td>Park,Byung Gyu</td>
<td>0002120612</td>
<td>Spring</td>
</tr>
<tr>
<td>2624805</td>
<td>BL</td>
<td>08/21/2009</td>
<td>2010</td>
<td>-12,000.00</td>
<td>Ke,Pucheng</td>
<td>0002176124</td>
<td>Fall</td>
</tr>
<tr>
<td>2624805</td>
<td>BL</td>
<td>08/21/2009</td>
<td>2010</td>
<td>-12,000.00</td>
<td>Park,Byung Gyu</td>
<td>0002120612</td>
<td>Fall</td>
</tr>
</tbody>
</table>

Total Awarded: 

-48,000.00

**Aug 3, 2010 2:20 PM**

Scholarship Seminar 8/4/2010
MTP Environment: Account Balance

### Account Balance

<table>
<thead>
<tr>
<th>Chart</th>
<th>Account</th>
<th>Acct Name</th>
<th>Org</th>
<th>Month End Date</th>
<th>IUF Acct</th>
<th>IU Balance</th>
<th>IUF Income Cash Balance</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>BL</td>
<td>2624805</td>
<td>CTE CHESTER DAVIS</td>
<td>MPCO</td>
<td>7/31/10</td>
<td>037AS06429</td>
<td>183,405.22</td>
<td></td>
<td>183,405.22</td>
</tr>
</tbody>
</table>

Aug 3, 2010 2:25 PM
Questions?