

Volume 11 | Issue 9 | Page 13

by Kathryn S Brown

PROFESSION

---

## The Do's and Don'ts of Winning Dollars

*The Scientist* 1997, **11**(9):13

**Published** 28 April 1997

---

---

Here are a few grant-writing rules to remember, according to National Institutes of Health reviewers and staff:

- check NIH's Web site for information on grant policy;
  - call program staff ahead of time to learn what's hot-and what's not;
  - ask colleagues to critique your grant application before submission;
  - keep research goals simple and clear;
  - carefully follow reviewers' suggestions for revisions when your grant application is returned.
- 
- promise the world in one lab project;
  - stack a grant application with too much history and extra information;
  - be vague in describing experiments;
  - dash off and send a grant application without carefully reviewing it;
  - get discouraged if your grant isn't approved the first time out.

-K.S.B.

[Return to top](#)