

Curriculum Vitae

Scott Kennedy

Associate Professor, Departments of Political Science
East Asian Languages & Cultures
Indiana University
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Education

George Washington University, Washington, DC (8/95-10/01)
Ph.D., Political Science Department (January 2002)
Major field: Comparative Politics; Minor field: International Relations

Johns Hopkins University School of Advanced International Studies (SAIS), Washington, DC (9/90-12/92)
M.A. in International Relations, with an emphasis on China studies and international economics.

Hopkins-Nanjing Center for Chinese and American Studies, Nanjing, China (9/91-6/92)
Study of Chinese politics, economics and history from Nanjing University professors in Mandarin.

Inter-University Program for Chinese Language Studies (The Stanford Center), Taipei, Taiwan (9/89-6/90)

University of Virginia, Charlottesville, Virginia (9/85-5/89)
B.A. in Foreign Affairs.

Beijing Foreign Languages Normal College, Beijing, China (1/88-5/88)

Current Positions

Indiana University, Bloomington, Indiana
Associate Professor (7/06-present), **Assistant Professor** (3/02-6/06), **Lecturer** (8/00-2/02)
Departments of Political Science and East Asian Languages & Cultures
Director (2/07-present), Research Center for Chinese Politics & Business

Books

Beyond the Middle Kingdom: Comparative Perspectives on China's Capitalist Transformation (Stanford: Stanford University Press, 2011).

The Business of Lobbying in China (Cambridge: Harvard University Press, 2005).

China Cross Talk: The American Debate over China Policy since Normalization, A Reader (Lanham, MD: Rowman & Littlefield, 2003).

Peer-Review Articles and Chapters

"Overcoming Our Middle Kingdom Complex: Finding China's Place in Comparative Politics," in Scott Kennedy, ed., *Beyond the Middle Kingdom: Comparative Perspectives on China's Capitalist Transformation* (Stanford: Stanford University Press, 2011), pp. 3-21.

"Fragmented Influence: Business Lobbying in China in Comparative Perspective," in Scott Kennedy, ed., *Beyond the Middle Kingdom: Comparative Perspectives on China's Capitalist Transformation* (Stanford: Stanford University Press, 2011), pp. 113-135.

"The Myth of the Beijing Consensus," *Journal of Contemporary China*, Vol. 19, No. 65 (June 2010), pp. 461-477. [Revised and re-published in S. Philip Hsu, Yu-Shan Wu, and Suisheng Zhao, eds., *In Search of China's Development Model: Beyond the Beijing Consensus* (Routledge, 2011).]

(with Deng Guosheng) "Big Business and Industry Association Lobbying in China: The Paradox of Contrasting Styles," *China Journal*, No. 63 (January 2010), pp. 101-125.

“Comparing Formal and Informal Lobbying Practices in China: The Capital’s Ambivalent Embrace of Capitalists,” *China Information*, Vol. 23, No. 2 (July 2009), pp. 195-222.

“China’s Emerging Credit Rating Industry: The Official Foundations of Private Authority,” *The China Quarterly*, No. 193 (March 2008), pp. 65-83.

“Transnational Political Alliances: An Exploration with Evidence from China,” *Business & Society*, Vol. 46, No. 2 (June 2007), pp. 174-200.

“The Political Economy of Standards Coalitions: Explaining China’s Involvement in High-Tech Standards Wars,” *Asia Policy*, No. 2 (July 2006), pp. 41-62.

“China’s Porous Protectionism: The Changing Political Economy of Trade Policy,” *Political Science Quarterly*, Vol. 120, No. 3 (Fall 2005), pp. 407-432. [Revised and re-published in Ka Zeng, ed., *China’s Foreign Trade Policy: The New Constituencies* (New York: Routledge, 2007), pp. 73-100. Revised, translated and published in Sheng Hong and Chen Xian, eds., *WTO yu zhongguo jingjide anli yanjiu, diyi ji* (Case Studies of the WTO and China’s Economy) (Shanghai: Shanghai People’s Press, January 2007), pp. 53-75.]

“The Price of Competition: Pricing Policies and the Struggle to Define China’s Economic System,” *China Journal*, No. 49 (January 2003), pp. 1-30. [Revised and re-published as “The Price of Competition: The Failed Government Effort to Use Associations to Organize China’s Market Economy,” in Jon Unger, ed., *Associations and the Chinese State: Contested Spaces* (Armonk, NY: M.E. Sharpe, 2008), pp. 149-174.]

“The Stone Group: State Client or Market Pathbreaker?,” *The China Quarterly*, No. 152 (December 1997), pp. 746-777.

“Comrade’s Dilemma: Corruption and Growth in Transition Economies,” *Problems of Post-Communism*, Vol. 44, No. 2 (March-April 1997), pp. 28-36.

Additional Publications

“Contrasting History and a Common Future,” in Ricardo Melendez-Ortiz, Christophe Bellmann and Shuahua Cheng, eds., *A Decade in the WTO: Implications for China and Global Trade Governance* (Geneva: International Centre for Trade and Sustainable Development, December 2011), pp. 28-29.

(with Wang Qun) “Good Leap Forward,” *Foreign Policy* (online edition), March 10, 2011.

“Indigenous Innovation: Not as Scary as It Sounds,” *China Economic Quarterly*, Vol 14, No. 3 (Fall 2010), pp. 15-20.

“Caijing Is Dead, Long Live Caijing,” *The China Beat* (<http://www.thechinabeat.org>), November 23, 2009.

(with Richard P. Suttmeier and Jun Su) “Standards, Stakeholders, and Innovation: China’s Evolving Role in the Global Knowledge Economy,” *NBR Special Report*, No. 15 (Seattle: National Bureau of Asian Research, September 2008).

“Barbarians Lobbying at the Gate,” *Financial Times*, September 28, 2005, p. 9. (reprinted in *YaleGlobal Online*, October 5, 2005)

“Divining China’s Future,” *World Policy Journal*, Vol. 21, No. 4 (Winter 2004/05), pp. 77-85. [And my response to letter by Dali Yang, *World Policy Journal*, Vol. 22, No. 2 (Summer 2005), p. 104.]

“Soft Sell: China Learns to Lobby,” *China Business Review*, Vol. 32, No. 2 (March-April 2005), pp. 32-33, 52.

“Hu Shuli/Caijing Magazine,” “He Qinglian,” and “Lawyers,” entries for Edward L. Davis (ed.), *Encyclopedia of Contemporary Chinese Culture* (London: Routledge, 2005), pp. 263-264, 248, 317.

“Holey Protectionism!,” *China Economic Quarterly*, Vol. 8, No. 3 (Third Quarter, 2004), pp. 24-28.

“What International Track?” *IU East Asian Studies Center Newsletter*, April 2004.

“*Xiehuire: yu guoji jieguide shike daole*” (Association Fever: The Time to Join the International Track Has Arrived), *China Economic Times* (PRC), November 6, 2003.

“China’s Credit Rating Agencies Struggle for Relevance,” *China Business Review*, Vol. 30, No. 6 (November-December 2003), pp. 36-40.

“*Zhongguode duoyuan zhengzhi jingji: zhengqi guanxi moshide jingji jieshi*” (China’s Political Economies: An Economic Explanation for Patterns of Government-Business Relations), *Chinese Social Sciences Review* (*Zhongguo shehui kexue pinglun*), Vol. 2, No. 1 (January 2003), pp. 40-57.

“Hu Won’t Change China,” *Asian Wall Street Journal*, November 6, 2002, p. A11.

“The Bombing: An Inconvenient Anniversary?,” *ChinaOnline*, May 12, 2000.

“The New ‘China Lobby’,” *Asian Wall Street Journal*, October 13, 1999, p. 6.

“Conflicting Logics of Korean Reform: Why the Best Case Scenarios are Least Likely,” *The Korean Peninsula and Korea-US Relations* (Seoul: Institute of Foreign Affairs and National Security, 1997), pp. 41-51.

“China’s WTO Application and Congress’s Killer Instinct,” *Quarterly Newsletter of the Women in International Trade*, Vol. 2, No. 4 (Spring 1997), p. 2.

(with Michael O’Hanlon) “Time to Shift Gears on China Policy,” *Journal of East Asian Affairs*, Vol. X, No. 1 (Winter/Spring 1996), pp. 45-73.

(with Nicholas R. Lardy) “China’s No Renegade Mercantilist Trader,” *Asian Wall Street Journal*, February 7, 1996, p. 12.

(translation of) Gao Hua, “The Second Historical Archives of China: A Treasure House for Republican China Research,” *Cold War International History Project Bulletin*, No.s 6-7 (Winter 1995/1996), p. 147.

(with Michael O’Hanlon) “Shifting Gears on China,” *Brookings Review*, Vol. 13, No. 4 (Fall 1995), p. 49.

“Reaching into All Corners,” *China Business Review*, Vol. 22, No. 1 (January-February 1995), pp. 41-44. (analysis of the Stone Group Corporation)

Work In Progress

“Mandarin Playing Capitalist Games: How China is Reshaping Global Governance.” Book project examines how effectively Chinese government agencies and businesses are learning to participate in global economic regimes and what consequences their involvement has on themselves, China as a whole, other countries, and global governance more generally. Case studies include regimes for trade remedies, technical standards, foreign investment, credit ratings, and commodities markets.

“The Politics of Lobbying in China.” Book project uses quantitative and qualitative methods to examine the evolution of corporate political activity in China.

Conference Papers

(with Edwin Way) “Capitalizing on Victory: The Economic Consequences of Antidumping Verdicts,” for the conference, “10th Anniversary of China’s WTO Accession: China’s Learning Curve,” hosted by the IU Research Center for Chinese Politics & Business and University of International Business & Economics China Institute for WTO Studies, Beijing, October 29-30, 2011.

(with Zhao Shuang) “A Thousand Small Steps: China’s Pursuit of Market Economy Status,” for the conference, “10th Anniversary of China’s WTO Accession: China’s Learning Curve,” hosted by the IU Research Center for

Chinese Politics & Business and University of International Business & Economics China Institute for WTO Studies, Beijing, October 29-30, 2011.

“Indigenous Innovation: An Interest Group Perspective,” prepared for conference, “The Political Economy of China’s Technology and Innovation Policies,” Institute on Global Conflict and Cooperation, University of California, San Diego, CA, June 27-28, 2011.

“Fragmented Influence: Business Lobbying in China in Comparative Perspective,” AAS-ICAS Joint Conference, Honolulu, Hawaii, March 31-April 3, 2011.

“China and Global Governance: From Compliance to Effectiveness,” Stanford University China Social Sciences Workshop, May 13, 2010.

“Corporate Political Activity in China and the United States,” presented at the conference, “US-China Business Cooperation in the 21st Century: Opportunities and Challenges for Entrepreneurs,” Indiana University, Indianapolis and Bloomington, Indiana, April 15-17, 2009.

“Chinese Economic Nationalism: The Effect of Interests and Institutions,” presented at the conference, “China, the United States and the Emerging Global Agenda,” National Committee on US-China Relations, Wye River Conference Centers, Queenstown, Maryland, July 13-15, 2008.

“The Myth of the Beijing Consensus,” presented at the Symposium, “‘Washington Consensus’ Versus ‘Beijing Consensus’: Sustainability of China’s Development Model,” Center for China-US Cooperation, National Taiwan University Center for China Studies and University of Denver Center for China-US Cooperation, Denver, Colorado, May 30-31, 2008.

“The Quiet Dragon: China’s Modest Challenge to Global Economic Governance,” presented at the Workshop on “Emerging Powers in the Global System,” University of Wisconsin-Madison, March 8, 2008.

“Keeping the Door Open: Transnational Political Alliances and Chinese Trade Policy,” presented at the 2007 Annual Meeting of the American Political Science Association, Chicago, August 30-September 2, 2007.

“Capitalists in the Capital: Institutionalizing Informal Business Lobbying in China,” presented at the “International Conference on State Capacity of China in the 21st Century,” City University of Hong Kong and Bristol University (UK), Hong Kong, April 19-20, 2007.

“Paper Dragon: Mandarins in Geneva,” presented at the 48th Annual Convention of the International Studies Association, Chicago, Illinois, February 28-March 3, 2007.

“The New Standard of Influence: Initial Thoughts on Business Lobbying in China in Comparative Perspective,” prepared for the conference, “Capitalism with Chinese Characteristics: China’s Political Economy in Comparative and Theoretical Perspective,” Indiana University, Bloomington, May 19-20, 2006.

“Between Bureaucrats and Markets: China’s Frustrating Involvement in Standards Wars,” presented at the 2006 Annual Meeting of the Association for Asian Studies, San Francisco, CA, April 6-9, 2006, and the 2006 Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 20-23, 2006.

“Conquering the Middle Kingdom: Globalization and Foreign Political Influence in China,” presented at “Corporate Political Activities in an Internationalizing Economy,” Research Colloquium, The Free University, Amsterdam, The Netherlands, February 17-18, 2006.

“The Political Economy of Standards Coalitions: Contrasting Wireless LAN and Home Networking Standards Development,” presented at “China’s Technology Standards Policy: Implications for the United States and China,” Workshop organized by the National Bureau of Asian Research (Seattle), Tsinghua University School of Public Policy and Management, Beijing, January 6, 2006.

“Unorganized Influence: An Examination of the Policy Influence of Business Interests in China,” International Conference on the Development of Civil Society in Transitional China,” Peking University Center for Civil Society Studies, Beijing, China, October 28-29, 2005.

“China’s Languishing Credit Rating Industry: The Missing Official Foundations of Private Authority,” presented at the conference, “Comparative Corporate Governance in the Pacific Region,” UC-San Diego Institute on Global Conflict and Cooperation, La Jolla, California, May 6-7, 2005.

“China’s Porous Protectionism: The Changing Political Economy of Trade Policy,” presented at the 46th Annual International Studies Association Convention, Honolulu, Hawaii, March 1-5, 2005.

“China’s Languishing Credit-Rating Industry: So What?” presented at the 16th Annual Meeting of the Society for the Advancement of Socio-Economics, Washington, DC, July 8-11, 2004.

“China’s Porous Protectionism: Implications for Taiwan,” presented at the 33rd Sino-American Conference on Contemporary China, “New International Order in East Asia in the 21st Century: Implications for Taiwan-US-China Relations,” Institute for International Relations, National Chengchi University, Taipei, Taiwan, May 27-28, 2004.

“Business Lobbying in China: Aid and Obstacle to Effective Industry Regulation,” presented at the conference, “Transforming Institutions in Global China: Past Lessons, Future Challenges,” Institute for Global Chinese Affairs, University of Maryland, College Park, MD, April 29-May 1, 2004.

“China’s Languishing Credit-Rating Industry: Canary in the Mine?” presented at the 56th Annual Meeting of the Association for Asian Studies, San Diego, California, March 4-7, 2004.

“Protectionism by the Book: How Global Regimes and Competing Interests Shape Chinese Trade Policy,” presented at the 55th Annual Meeting of the Association for Asian Studies, New York, New York, March 27-March 30, 2003.

“China’s Political Economies: An Economic Explanation for Patterns of Government-Business Relations,” paper presented at the “International Symposium on Political Science and China in Transition,” hosted by Renmin University School of International Studies, Zhongshan University School of Politics and Public Administration, and the Association of Chinese Political Studies (USA), Beijing, July 15-16, 2002.

“Competing Standards: The Emergence of Business Influence on Public Policy in China,” paper prepared for the 2001 Annual Meeting of the Association for Asian Studies, Chicago, Illinois, March 22-25, 2001.

“The Price of Competition: Pricing Policies and Tensions in Government-Business Relations in China,” presented to the 2000 Annual Meeting of the American Political Science Association, Washington, DC, August 31-September 3, 2000.

“Conflicting Logics of Korean Reform: Why the Best Case Scenarios Are Least Likely,” 1997 Brookings-IFANS Conference, sponsored by the Brookings Institution and the Institute of Foreign Affairs and National Security (Seoul), Washington, DC, July 9-10, 1997.

“The Stone Group: State Client or Market Pathbreaker?,” First Annual PASS Student Conference on East Asian Studies, sponsored by the Pacific Affairs Study Society, George Washington University, Washington, DC, April 25, 1997.

**Other
Conference
Activities**

Speaker for panel, “Green Modernization: The Next Ten Years,” for the Caixin Summit, Beijing, China, November 11-12, 2011.

Speaker for panel, “Predict and Provide: The Changing Patterns of Government Relations in Mainland China,” and panel, “Successful Engagement: Tools and Tactics,” Government Affairs Forum, PublicAffairsAsia, Beijing, China, September 1, 2011.

Discussant for panel, "How has China Influenced the WTO as an Institution?" for conference, "A Decade in the WTO: Implications for China and Global Trade Governance," International Centre for Trade and Sustainable Development, Geneva, Switzerland, June 29, 2011.

Discussant for panel, "Finance and International Economic Governance," for conference, "U.S.-China Relations and the World Order," Peking University Center for International and Strategic Studies and Princeton University Woodrow Wilson School of Public and International Policy, Beijing, China, June 10-11, 2011.

Discussant for panels, "China and Post-Accession Negotiations" and "China and WTO Compliance," at Symposium on China and Global Trade Governance: China's Ten-Year Experience in the World Trade Organization," University of Arkansas, Fayetteville, Arkansas, April 29, 2011.

Discussant, "2011 Roundtable on Lessons from Post-Communism: The Economic Recession: Opportunities and Challenges in Economies in Transition," IU Russia and East European Institute, Bloomington, April 8, 2011.

"US-China Relations in the post-Financial Crisis Era: The Need to Focus on Solving Global Issues" Keynote address presented at the Symposium: "US-China Business Cooperation in the 21st Century: US-China Economic and Trade Relations during the Period of the Post-Global Economic Crisis," Zhejiang University, Hangzhou, China, March 14-15, 2011.

"China's Behavior in Global Governance: From Compliance to Effectiveness," presented at US-China Economic Law Conference," Wayne State University Law School, University of Michigan Law School, and University of Michigan Center for Chinese Studies, Detroit, Michigan, February 11, 2011.

"The Costs of Compliance: Searching for an Effective Way to Understand China's Role in Global Governance," presented at ISS Workshop on China and Global Governance, University of Tokyo, December 2, 2010.

Commentator for Panel, "International Experience and Its Implications for Chinese NPOs," Workshop on Chinese NPOs in Transformation: Accountability Problems and Prospects," Peking University Center for Civil Society Studies and Sun Cultural Foundation, July 30, 2010.

Presenter for Panel, "Global Governance: What is It and Why is It Important to China?" Workshop on China and Global Governance, RCCPB and Peking University School of Government, Beijing, July 23-25, 2010.

Presenter for Panel, "Comparisons and Lessons for Research," Workshop on China and Global Governance, RCCPB and Peking University School of Government, Beijing, July 23-25, 2010.

Discussant for Panel, "Chinese Money in the World: The Domestic and International Implications of China's Foreign Exchange Reserve," Annual Meeting of the Association for Asian Studies, Philadelphia, Pennsylvania, March 25-28, 2010.

Commentator, Conference on the Role of NGOs in the Wenquan Earthquake Relief Effort, Tsinghua University NGO Research Center, Beijing, May 16, 2009.

"Protectionism and US-China Business Cooperation," presented at the conference, "US-China Business Cooperation in the 21st Century: Opportunities and Challenges for Entrepreneurs," Indiana University, Indianapolis and Bloomington, Indiana, April 15-17, 2009.

Commentator for panel on Civil Society and Public-Interest Philanthropy, Beida-Yangguang Public Interest Innovation Forum, Peking University Center for Civil Society Studies and Sun Cultural Foundation, Beijing, January 15, 2009.

"China and Political Science: Toward a Comparative Framework," presented at the "Political Science and International Relations Community Conference," Tsinghua University, Beijing, December 13, 2008.

“Business Lobbying in China in Comparative Perspective,” presented at Conference on Legal Development in East Asia: China and Vietnam Compared,” University of Hong Kong and Monash University, Hong Kong, December 5, 2008.

“Innovation and Standards: Some Useful Questions,” Presentation to US-China Conference on Innovation and Commercialization, US Departments of State and Commerce and PRC Ministry of Science & Technology, Beijing, December 2, 2008.

“1 or 364: Which is the Key Number for Government Evaluation?” keynote address to the Fourth International Forum on Citizen-Driven Evaluation of Public Service in China,” Horizon Research Consulting Group and South China University of Technology, Guangzhou, November 22, 2008.

Discussant for panel, “The Political Economy of Growth,” for conference, “High-Level Forum Commemorating 30 Years of Reform,” China Center for Economic Research, Peking University, Beijing, October 25-26, 2008.

Panel chair, “Case Study 2: RFID,” for conference, “The Role of Information and Communications Technologies in Industrialization,” US Information Technology Office, US Telecommunications Industry Association, and China Association of Communications Enterprises, Beijing, October 22, 2008.

Speaker for panel seminar, “China in the World Trading System: Does It Play by the Rules?” Columbia Business School Jerome A. Chazen Institute of International Business, New York City, October 2, 2008.

Commentator at seminar, “Thirty Years of Sino-American Relations and a Vision for the Future,” Shanghai Institute of American Studies and University of Oklahoma, Shanghai, China, May 23, 2008.

Speaker at conference, “Role of China in Global Trade Governance: Developing Countries and Sustainable Development,” hosted by the International Centre for Trade and Sustainable Development, Geneva, Switzerland, October 30, 2007

Organized and chaired conference, “Technical Standards and Innovation in China: Public Policy and the Role of Stakeholders,” sponsored by the National Bureau of Asian Research, Beijing, China, October 29, 2007.

Discussant, panel “China and the International Order,” 2007 Annual Meeting of the American Political Science Association, Chicago, Illinois, August 30-September 2, 2007.

Organized and hosted the conference “Capitalism with Chinese Characteristics: China’s Political Economy in Comparative and Theoretical Perspective,” Indiana University, Bloomington, May 19-20, 2006.

Chair and discussant of panel, “Rural Governance in China and Vietnam,” 2006 Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 20-23, 2006.

Discussant, China Task Force, “Session Five: Commercial and Business Risks,” Eurasia Group, New York, February 3, 2006.

Roundtable speaker: “Contemporary Nationalism in East Asia,” in workshop, “The Japanese Empire: Gone, But Not Forgotten,” Indiana University East Asian Studies Center, Bloomington, September 15-16, 2005.

Roundtable speaker: “Whither Chinese Studies? The View from Political Science.” Midwest Chinese Studies Summit, IUPUI, Indianapolis, April 18, 2003.

Chair and discussant of panel, “Politics in the Crafting of Market Institutions: New Evidence on the Pathologies of Chinese Economic Reform,” 2002 Annual Meeting of the Association for Asian Studies, Washington, DC, April 4-7, 2002.

Discussant on panel, “Business and Information Technology in East Asia,” Midwest Conference on Asian Affairs, Bloomington, Indiana, October 7, 2000.

- Presentations**
- “Mandarin Playing Capitalist Games: China Moves Up the Global Governance Learning Curve,” Crawford School of Economics and Government, Australia National University, Canberra, Australia, August 15, 2011.
- “The US and China: Still a Fragile Relationship,” Issues and Experts Series, Meadowood Retirement Community, Bloomington, Indiana, October 6, 2010.
- “The Mandarin Learning Curve: How China Is Reshaping Global Governance,” John K. Fairbank Center for Chinese Studies, Harvard University, Cambridge, MA, April 26, 2010.
- “Chinese Industrial and Trade Policy: How Can MNCs Successfully Respond?” Japan Commerce Association of Washington, Washington, DC, April 14, 2010.
- “The Mandarin Learning Curve: The Case of China and Technical Standards,” Global Innovation & Development Series, Georgia Institute of Technology, April 13, 2010.
- “Mandarin Playing Capitalist Games: How China is Reshaping Global Governance,” World Affairs Council of Western Michigan, Grand Rapids, Michigan, March 8, 2010.
- “Mandarin Playing Capitalist Games: How China is Reshaping Global Governance,” Johns Hopkins University East Asian Studies Program, Baltimore, Maryland, February 23, 2010.
- “US-China Relations in the Wake of the Global Financial Crisis,” Rotary Club, Bloomington, Indiana, January 19, 2010.
- “The Myth of the Beijing Consensus: How Chinese Are Learning the Global Rules of the Game,” presented at the Institute for National Strategic Studies, National Defense University, Washington, DC, October 14, 2009.
- “Lobbying Strategies in China for Companies and Associations,” European Union Chamber of Commerce in China and American Chamber of Commerce in the PRC, Joint breakfast seminar, Beijing, August 12, 2009.
- “Big Business and Industry Association Lobbying in China: The Paradox of Contrasting Styles,” APCO Worldwide, Beijing office, June 9, 2009.
- “Chinese Industry Policy Participation: Contrast of Company and Industry Association Lobbying Strategies,” Chinese University of Politics and Law Graduate School, Beijing, June 8, 2009.
- “Chinese Industry Policy Participation: Contrast of Company and Industry Association Lobbying Strategies,” Peking University School of Government and Public Administration, Beijing, June 6, 2009.
- “Chinese Industry Policy Participation: Contrast of Company and Industry Association Lobbying Strategies,” Central Chinese University of Science and Technology School of Management, Wuhan, China, May 13, 2009.
- “China and Global Governance: How Does China Learn the Rules of the Game?” Institute of International Studies, Wuhan University, Wuhan, China, May 12, 2009.
- “China and Global Governance: How Does China Learn the Rules of the Game?” Inter-University Program for Chinese Language Studies at Tsinghua University, Beijing, April 29, 2009.
- “China’s Technical Standards Strategy and Its Results,” China National Institute of Standardization, Beijing, April 28, 2009.
- “China and Global Governance: How Does China Learn the Rules of the Game?” China Institute of Contemporary International Relations, Beijing, March 19, 2009.
- “Government-Business Relations and Political Reform in China,” presented to the Caijing Annual Conference 2009: Forecasts and Strategies,” Beijing, December 12, 2008.

“China and Global Economic Governance: How to Learn the Rules of the Game?” Fudan University China Center for Economic Studies, Shanghai, November 28, 2008.

(with Deng Guosheng) “Big Business and Industry Association Lobbying in China: The Paradox of Contrasting Styles,” IBM China, Beijing, November 25, 2008.

“A Great Leap in Global Governance: Is China’s ICT Sector Ready?” US Information Technology Office and American Chamber of Commerce China IT/Telecom Forum, Beijing, November 25, 2008.

“US-China Relations and Globalization: An American Views China,” Tiantongyuan Community University Series (*tiantongyuan daxuetang*), Beijing, November 9, 2008.

“China and Global Governance,” Luncheon Forum, Peking University School of International Studies, Beijing, October 24, 2008.

“China’s Strategic Approach to Standards and Techno Nationalism,” at the Workshop on “China’s New Economic Diplomacy,” Centre for International Governance Innovation, Waterloo, Canada, April 26-27, 2008.

“Globalizing China, Sinofying the World,” speech presented at the Symposium, “China: From Confucius to Globalization,” Confucius Institute, IUPUI, Indianapolis, April 25, 2008.

“The Quiet Dragon: China’s Modest Challenge to Global Economic Governance,” Crane House and the Center for Asian Democracy, University of Louisville, Louisville, KY, April 7, 2008.

(with Deng Guosheng) “Capitalists Lobbying in the Capital: Results from a Survey,” East Asian Studies Center and RCCPB Colloquium, December 7, 2007.

(with Deng Guosheng) “Collective and Non-Collective Action in China: Results from a Survey on Business Lobbying in China,” Indiana University Political Science Department EPIC Series, November 14, 2007.

Panelist for “Burma’s Political Crisis: Roundtable on the Fate of the Saffron Revolution,” Indiana University, Bloomington, October 24, 2007.

“Made in China: Is the American Consumer Safe?” keynote address to the annual meeting of the Indiana Association of Family and Consumer Sciences, Indianapolis, September 27, 2007.

“Mandarins Playing Capitalist Games,” Tsinghua University School of Public Policy and Management, Beijing, China, July 17, 2007.

Testimony before the US-China Economic and Security Review Commission, for hearing, “The Extent of the Government’s Control of China’s Economy, and Implications for the United States,” Dirksen Senate Office Building, Washington, DC, May 24, 2007.

“The Chinese Dragon: Less Than Meets the Eye,” to Meadowood Retirement Community, sponsored by the IU Continuing Studies Lifelong Learning Program, Bloomington, March 7, 2007.

“China’s Credit Rating Industry: The Official Foundations of Private Authority,” Unirule Institute of Economics, Beijing, November 10, 2006.

“China’s Standards Strategy,” U.S. Information Technology Office, Beijing, November 9, 2006.

“Discussion of *The Business of Lobbying in China*,” hosted by the Center for East Asian and Pacific Studies, Reading Group on Law & Society, University of Illinois, Champaign, Illinois, March 8, 2006.

“The Chinese Dragon: Economic Competitor and Military Threat?” Indiana University Men’s Faculty Club, March 3, 2006.

“Lobbying and Business Associations in China,” Salon discussion group meeting (No. 108) on business associations in China, Tsinghua University School of Public Policy and Management, January 5, 2006.

“China’s Porous Protectionism: How Globalization Affects Economic Policy,” Lyndon B. Johnson School of Public Affairs, University of Texas at Austin, December 1, 2005.

“The Business of Lobbying in China,” Peking University, Beijing, October 26, 2005; UC-Berkeley, Center for Chinese Studies, Berkeley, October 21, 2005; Indiana University East Asian Studies Center, Bloomington, September 30, 2005; UC-San Diego Graduate School of International Relations and Pacific Studies, San Diego, May 11, 2005; Harvard University Fairbank Center for East Asian Research, Cambridge, May 4, 2005; UCLA Center for Chinese Studies, Los Angeles, April 18, 2005.

“Surviving the China Dream: Business Etiquette in China,” talk hosted by Indiana University Chinese Culture Club and Delta Sigma Pi, Bloomington, Indiana, October 12, 2005.

“Technical Standards: China Inc.’s New Sword?” *China Economic Quarterly* briefing, Beijing, August 18, 2005.

“China’s Porous Protectionism,” Ministry of Commerce, Beijing, August 15, 2005, and Unirule Institute of Economics, Beijing, August 5, 2005.

“China’s Porous Protectionism: The Changing Political Economy of Trade Policy,” Columbia University Weatherhead East Asian Institute, New York, September 16, 2004.

“The Business of Lobbying in China: The Consequences for Regulation,” Institute of International Relations, National Chengchi University, Taipei, Taiwan, May 20, 2004.

“Chinese and Foreign Businesses: Acting on Shared Interests,” Forecast 2004 meeting, US-China Business Council, Washington, DC, January 29, 2004.

“China Enters the Standards Wars,” presented at the conference, “China, the Internet, and National Security,” University of Maryland Center for International and Security Studies at Maryland and University of California, San Diego Institute on Global Conflict and Cooperation, San Diego, CA, January 23, 2004.

“Opportunities and Obstacles to Business in China Since It Joined WTO,” Indiana District Export Council, Indianapolis, October 21, 2003.

“Back from Beijing: Politics and Life in China’s Capital,” Indiana University Asian Culture Center, Bloomington, Indiana, September 29, 2003.

“The Price Is Right: How Chinese Firms are Trying – and Failing – to Rig the Market,” Foreign Correspondents Club of China, Beijing, September 19, 2003.

“China: America’s Ally, America’s Enemy,” Hudson Institute, Indianapolis, April 11, 2003, and Border’s Books & Music, Bloomington, April 25, 2003.

“China: Glass Half-Full and Half-Empty,” Indiana Council on World Affairs Great Decisions, March 18, 2003.

“China’s Political Economies: An Economic Explanation for Patterns of Government-Business Relations,” Unirule Institute of Economics, Beijing, July 26, 2002.

“America’s Middle Kingdom Complex,” at the international symposium, “US China Policy: Today and Tomorrow,” sponsored by Renmin University Center for American Studies, Beijing, July 17, 2002.

“America’s Middle Kingdom Complex,” speech given at Tongji University, Shanghai, July 9, 2002.

“China’s Political Economies: An Economic Explanation for Lobbying Patterns,” Stanford University Center for East Asian Studies, Stanford, California, April 30, 2002.

“Between a Rock and a Soft Place: The Political Economy of China’s Software Sector,” Stanford (University) Project on Regions of Innovation and Entrepreneurship (SPRIE), Stanford, California, April 29, 2002.

“America’s Middle Kingdom Complex: The American Debate Over China,” presented at the conference, “China in the World – the World in China,” Indiana Consortium for International Programs, Brown County State Park, Abe Martin Lodge, March 22, 2002.

“Our Middle Kingdom Complex: The American Debate Over China Policy,” Indiana Council on World Affairs, Indianapolis, Indiana, September 19, 2001.

“The New China Lobby: Markets and Politics in the PRC,” IU Mini University, June 20, 2001.

“Competing Standards: The Emergence of Business Influence on Public Policy in China,” University of Chicago Workshop on East Asia, Chicago, Illinois, May 8, 2001.

“The Standard of Influence: The Emergence of Business Lobbying in China,” Depauw University, Asian Studies Coffee Hour, Greencastle, Indiana, February 21, 2001.

“The Price of Competition: Pricing Policies and Tensions in Government-Business Relations in China,” Indiana University Political Science Department Colloquium, November 17, 2000.

“The Price of Competition: Pricing Policies and Tensions in Government-Business Relations in China,” Indiana University East Asia Studies Center Colloquium, September 29, 2000.

“In the Company of Markets: Initial Findings,” Pudong Institute for the US Economy, Shanghai, China, August 11, 1999.

“US-China Relations Entering the 21st Century: Economic Constraints on Cooperation,” Pudong Institute for the US Economy, Shanghai, China, December 15, 1998.

“China’s Domestic and External Political Economy: Half Full *and* Half Empty,” guest lecture to course, “Business Environment in China,” George Washington University School of Business and Public Management, Washington, DC, May 14, 1997.

“Brookings and the World,” presented at the conference, “Working for Global Justice: Careers and Activism in International Development,” sponsored by Visions in Action, and held at The American University, Washington, DC, March 21, 1997.

“Comrade’s Dilemma: Corruption and Growth in Transition Economies,” Research Assistant Brown Bag Lunch, Brookings Institution, Washington, DC, February 24, 1997.

“Think Tanks and the Foreign Policy Process: From ‘Elite Policy’ to ‘Public Policy’,” Diplomacy Training Seminar, sponsored by the Democratic Progressive Party (Taiwan), Washington, DC, August 9, 1996.

“Time to Shift Gears on Sino-US Relations,” presented to the Washington Chinese Professional Forum, held at Georgetown University, Washington, DC, March 3, 1996.

“The Beijing Stone Group: The Sources and Consequences of an Empowered Society,” Research Assistant Brown Bag Lunch, Brookings Institution, Washington, DC, October 6, 1994.

- Book Reviews** Edward S. Steinfeld, *Playing Our Game: Why China's Rise Doesn't Threaten the West* (Oxford University Press, 2010), in *Political Science Quarterly*, forthcoming 2012.
- Roselyn Hsueh, *China's Regulatory State* (Cornell University Press, 2011), and Edward S. Steinfeld, *Playing Our Game: Why China's Rise Doesn't Threaten the West* (Oxford University Press, 2010), in "Squabbling in the Bird Cage," *China Economic Quarterly*, Vol. 15, No. 4 (December 2011), pp. 58-60.
- Richard Baum, *China Watcher: Confessions of a Peking Tom* (Seattle and London: University of Washington Press, 2010), in *Pacific Affairs*, Vol. 84, No. 2 (June 2011), pp. 352-353.
- Jean C. Oi, Scott Rozelle, and Xueguang Zhou, eds., *Growing Pains: Tensions and Opportunity in China's Transformation* (Stanford, CA: Walter H. Shorenstein Asia-Pacific Research Center, 2010), in *China Quarterly*, No. 205 (March 2011), pp. 176-177.
- Michael A. Santoro, *China 2020: How Western Business Can – and Should – Influence Social and Political Change in the Coming Decade* (Ithaca, NY: Cornell University Press, 2009), in *Asia Policy*, No. 9 (January 2010), pp. 181-183.
- Kellee S. Tsai, *Capitalism without Democracy: The Private Sector in Contemporary China* (Cornell University Press, 2007), in *Perspectives on Politics*, Vol. 6, No. 2 (June 2008), pp. 414-415.
- Minxin Pei, *China's Trapped Transition: The Limits of Developmental Autocracy* (Harvard University Press, 2006), in *Pacific Affairs*, Vol. 79, No. 4 (Winter 2006-2007), pp. 669-670.
- Mark Williams, *Competition Policy and Law in China, Hong Kong and Taiwan* (Cambridge: Cambridge University Press, 2005), in *China Journal*, No. 57 (January 2007), pp. 210-212.
- Xiaoming Huang, *The Rise and Fall of the East Asian Growth System, 1951-2000: Institutional Competitiveness and Rapid Economic Growth* (Oxon, England: RoutledgeCurzon, 2005), in *Journal of East Asian Studies*, Vol. 6, No. 2 (May-August 2006), pp. 307-310.
- Thomas Gold, Doug Guthrie, and David Wank, eds., *Social Connections in China: Institutions, Culture, and the Changing Nature of Guanxi* (Cambridge: Cambridge University Press, 2002), in *China Review International*, Vol. 11, No. 2 (Fall 2004), pp. 348-350.
- Evan A. Feigenbaum, *China's Techno-Warriors: National Security and Strategic Competition from the Nuclear to the Information Age* (Stanford: Stanford University Press, 2003), in *Journal of Chinese Political Science*, Vol. 9, No. 2 (Fall 2004), pp. 83-85.
- Hung-mao Tien and Yun-han Chu, eds., *China Under Jiang Zemin* (London: Lynne Rienner, 2000), in *Pacific Affairs*, Vol. 75, No. 2 (Summer 2002), pp. 275-276.

Research and Professional Experience

Brookings Research Fellow (9/99-8/00)
Brookings Institution, Washington, DC
Competitively-won fellowship to complete research and writing of my dissertation.

Visiting Scholar (6/99-8/99)
Pudong Institute for the US Economy, Shanghai, China
Based at the institute while conducting dissertation research in Beijing and Shanghai.

Visiting Scholar (8/98-5/99)
Peking University Research Center for Contemporary China, Beijing, China
Based at the center while conducting dissertation research in Beijing, Shanghai and Guangdong

Chairman (5/96-5/97) and Programming Officer (6/97-5/98)

Pacific Affairs Study Society, George Washington University, Washington, DC

This student-run organization sponsored lectures, conferences and career development activities related to East Asian affairs for the GW community and beyond. Both years were highlighted by the PASS Student Conference on East Asian Studies, which drew graduate and undergraduate students from across the US.

Research Assistant (2/93-8/97)

The Brookings Institution, Foreign Policy Studies Program, Washington, DC

Gathered, translated and analyzed data about contemporary Chinese and political and economic affairs, US-Chinese relations, Japanese foreign relations and East Asian international relations. Primary projects included Greater China (for Harry Harding), US security policy toward East Asia (for Thomas McNaugher), the Asianization of Japan (for Mike Mochizuki), and China's economic reforms (for Nicholas Lardy). Also provided logistical support for conferences and meetings held in Washington and Asia.

Research Assistant (7/92-1/93)

Woodrow Wilson Center Cold War International History Project, Washington, DC

Tracked the latest developments in the study of China's Cold War foreign policy, translated Chinese articles and assisted in preparation of the *Cold War International History Project Bulletin*.

Courses at IU

Undergraduate: Contemporary Chinese Politics, China's Political Economy, US-East Asian Relations, Chinese Foreign Policy, Government & Business in East Asia, East Asia: An Introduction.

Graduate: Political Economy of East Asia, China's Political Economy, US-East Asian Relations, Topics in Chinese Politics, The Politics of Development.

Previous Teaching Positions

Visiting Professor (1/05-6/05)

Graduate School of International Relations & Pacific Studies, UC-San Diego

Courses: Chinese Politics, Chinese Political Economy, Being a China Hand, The China Dream.

Instructor (8/98-6/99)

Capital Normal University, Beijing, China

Designed and taught "Chinese Society Today," a course on how to observe actors and situations in contemporary urban China, for foreign students enrolled in program administered by US-based CET Academic Programs. The course combined academic readings with guest lectures by Chinese from various parts of society and detailed observation projects outside of class. My responsibilities included: course design, lecturing, obtaining guest speakers and providing consecutive interpretation for their lectures, leading discussion sections, and grading assignments.

Teaching Assistant (8/97-5/98)

Political Science Department, George Washington University

Taught discussion sections of introductory course in comparative politics.

Course Assistant (1/97-5/97)

Elliott School of International Affairs, George Washington University

Graded assignments and provided consultation to students of "East Asia: Past & Present," an introductory course on traditional and contemporary East Asia.

Teacher, English as a Second Language (7/89-8/90, 6/91-8/91)

While in Taiwan, taught at ELSI and GRAM language schools. Responsibilities included preparation of curriculum, management of large classes, and testing of students. In Washington, DC, taught one-on-one intensive conversation at the International Center for Language Studies.

Awards & Honors

Henry Luce Foundation, funding (\$250,000) for RCCPB (2010-2013)

US Department of State, Fulbright Research Award (2008-09)

Indiana University, funding to establish the Research Center for Chinese Politics & Business (2007)

Indiana University, Summer Faculty Fellowship (\$16,000) for book project (Summer 2006 and 2007)

Indiana University, multiple units, funding (\$37,000) for conference on capitalism in China (Spring 2006)

Indiana University, EALC Department grant (\$3,100) for fieldwork on the politics of standards wars (2005)
Indiana University, EALC Department grant (\$1,500) for fieldwork on China's legislatures (2003)
George Washington University, nominated by Political Science Department for APSA award for best dissertation in comparative politics (2002)
Brookings Institution, Research Fellowship (\$17,500) - dissertation research and writing (1999-2000)
George Washington University, Shapiro Traveling Fellowship (\$10,500) - dissertation fieldwork (1998-99)
George Washington University, Teaching Assistantship (~\$12,000) - full tuition and stipend (1997-98)
George Washington University, partial fellowship (1995-97)
Hopkins-Nanjing Center - full funding for study (1991-92)
Johns Hopkins-SAIS, partial fellowship (1990-91)
Inter-University Program, partial fellowship (1989-90)
University of Virginia, Ellen Bayard Weedon Travel Grant (\$500) - language study in Beijing (1988)
University of Virginia, Intermediate Honors - for rising third-year students with over a 3.4 GPA (1987)

Memberships American Political Science Association
Association for Asian Studies
National Committee on US-China Relations

Professional Service Advisory Board, *China Economic Quarterly* (2003-present)
Advisory Board, China Studies Program, CET Academic Programs (2004-present)
Advisory Board, China's Rising Leaders Initiative, National Bureau of Asian Research (2011-present)
Editorial Board, *Management and Organization Review* (2010-2012)
Editorial Board, *The Journal of WTO and China* (2010-present)
National Committee on US-China Relations, Public Intellectuals Program Fellow (2008-2010)
Board, Inter-University Program for Chinese Language Studies at Tsinghua University (2004-2010)
Participant, Sino-American Security Dialogue (2006-2008)

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