

# Yanna Krupnikov

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EDUCATION	<b>University of Michigan</b> , Ann Arbor, MI, USA Ph.D., Department of Political Science, August 2009  <b>University of Toronto</b> , Toronto, Ontario, Canada M.A., November 2003  <b>Brandeis University</b> , Waltham, MA, USA B.A., <i>Summa Cum Laude</i> , May 2002	
ACADEMIC POSITIONS	2009- Present, Assistant Professor, Department of Political Science, Indiana University 2010- Present, Faculty Affiliate, Center on Philanthropy, Indiana University	
PUBLICATIONS AND WORKING PAPERS	<b>Yanna Krupnikov</b> “Is Negativity Helpful? How And Why Negative Campaign Ads Can Ease Voter Decision-Making.” <i>accepted for publication, Political Communication</i>  <b>Yanna Krupnikov</b> (2011) “When Does Negativity Demobilize? Tracing the Conditional Effect of Negative Campaigning on Voter Turnout” <i>American Journal of Political Science</i>  Arthur Lupia, <b>Yanna Krupnikov</b> , Adam Seth Levine, Cassandra Grafstrom, William McMillan and Erin McGovern. (2011) “How ‘Point Blindness’ Dilutes the Value of Stock Market Reports.” <i>Political Communication</i> .  Arthur Lupia, <b>Yanna Krupnikov</b> , Adam Seth Levine, Spencer Piston and Alexander Von Hagen-Jamar. (2010) “Why State Constitutions Differ in their Treatment of Same-Sex Couples.” <i>Journal of Politics</i> (72)1222-1235  <b>Yanna Krupnikov</b> and Adam Seth Levine. (2010) “Expressing versus Revealing Preferences in Experimental Research.” In Erik P. Bucy and R. Lance Holbert (Eds.), <i>Sourcebook for Political Communication Research: Methods, Measures, and Analytical Techniques</i> . New York: Routledge.  <b>Yanna Krupnikov</b> , Adam Seth Levine, Arthur Lupia and Markus Prior. (2006) “Public Ignorance and Estate Tax Repeal: The Effect of Partisan Differences and Survey Incentives.” <i>National Tax Journal</i> , 59, 425-37.  <b>Under Review</b>  <b>Yanna Krupnikov</b> and Charles Shipan. “Gubernatorial Power Scores: A New Approach” <i>Revise and Resubmit, State Politics and Policy Quarterly</i>  <b>Yanna Krupnikov</b> and Spencer Piston. “Racial Prejudice, Defection, and Turnout: The White Vote in the 2008 Election.” <i>under review</i>	

**Yanna Krupnikov** and Adam Seth Levine. “How the Content of News Coverage Affects Economic Perceptions.” *under review*

#### **Working Papers**

**Yanna Krupnikov** and Adam Seth Levine. “Who Will Act? How to Measure Likelihood of Volunteering and Participation”

**Yanna Krupnikov** and Adam Seth Levine. “Choosing Content: Evaluating the Generalizability of an Experiment”

**Yanna Krupnikov** and Nichole Bauer. “Who Goes Negative? Candidate Gender and Campaign Negativity.”

Nichole Bauer and **Yanna Krupnikov**. “Gender Stereotypes and the Effect of Campaign Negativity.”

Arthur Lupia, **Yanna Krupnikov** and Adam Seth Levine. “Beyond Facts and Norms: How Psychological Transparency Threatens and Can Restore Deliberation’s Legitimizing Potential.”

#### **Book Reviews**

**Yanna Krupnikov** (2009) “Attack Politics: Negativity in Presidential Campaigns Since 1960 Buell & Sigelman and The Persuadable Voter: Wedge Issues in Presidential Campaigns. Hillygus & Shields.” *Perspectives on Politics* (7) 411-413.

#### CONFERENCE PRESENTATIONS

American Political Science Association Annual Meeting: 2007, 2008, 2009, 2011

Midwest Political Science Association Annual Meeting: 2007, 2008, 2009, 2010, 2011

International Society for Political Psychology Annual Meeting: 2007, 2010

#### FELLOWSHIPS, GRANTS AND AWARDS

- National Science Foundation, Time-Sharing Experiments for the Social Sciences (with Spencer Piston), 2011
- Trustees Teaching Award, Indiana University, 2011
- Bailey Award for best paper on LGBT politics presented at APSA 2009 (“*Why State Constitutions Differ in their Treatment of Same-Sex Couples.*”, with Lupia, Levine, Piston and Von Hagen-Jamar)
- Section award from State Politics and Policy Section for Best Paper presented at APSA 2009 (“*Why State Constitutions Differ in their Treatment of Same-Sex Couples.*”, with Lupia, Levine, Piston and Von Hagen-Jamar)
- National Science Foundation, Time-Sharing Experiments for the Social Sciences (with Adam Seth Levine), 2009
- National Science Foundation, Doctoral Dissertation Improvement Grant, 2008-2009
- Rackham Predoctoral Fellowship, 2008-2009, University of Michigan
- Spring and Summer Research Grant, with Charles Shipan, University of Michigan, Summer 2008

- Thesis Grant, Department of Political Science, University of Michigan, November 2007, April 2008
- Rackham Graduate Research Grant, University of Michigan, October 2007
- Gerald R. Ford Research Grant, Department of Political Science, University of Michigan, 2007-2008
- Rackham Interdisciplinary Workshop Grant, with Ted Brader and Adam Seth Levine, University of Michigan, 2007-2008 (funding for the creation of the Interdisciplinary Workshop in American Politics)
- Gerald R. Ford Fellowship, Department of Political Science, University of Michigan, 2006-2007
- Harold Marsh Grant, Department of Communication Studies, University of Michigan, February 2006
- Collaborative Grant, with Nicholas Valentino, Department of Political Science, University of Michigan, October 2005
- American Political Science Association Travel Grant, 2005

#### SERVICE

Reviewer, *American Journal of Media Psychology*, *American Journal of Political Science*, *American Politics Research*, *American Political Science Review*, *Journal of Behavioral Decision Making*, *Legislative Studies Quarterly*, *Perspectives on Politics*, *Political Communication*, *Public Opinion Quarterly*, *Social Science Quarterly* Time-Sharing Experiments for the Social Sciences (TESS)

#### TEACHING

US Congress, undergraduate (Fall 2009, Spring 2010, Fall 2010, Fall 2011)  
 Political Campaigns, undergraduate (Spring 2011)  
 Analyzing Politics, undergraduate (Spring 2010, Spring 2011, Fall 2011)  
 Media and Politics, undergraduate (Fall 2009)  
 Advanced Multivariate Methods, graduate (Spring 2012)  
 Behavioral Implications of Institutions, graduate (Fall 2010)