



# INDIANA NONPROFITS

*Scope and Community Dimensions*

Nonprofit Survey Series  
Report #2

## THE INDIANA NONPROFIT SECTOR: A PROFILE

A JOINT PRODUCT OF  
THE CENTER ON PHILANTHROPY  
AT INDIANA UNIVERSITY  
AND  
THE SCHOOL OF PUBLIC AND ENVIRONMENTAL AFFAIRS  
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# APPENDIX A

## NTEE MAJOR CATEGORIES AND MAJOR FIELDS

NTEE Major Fields	NTEE Major Groups and Decile Categories		
I Arts and Culture	Arts, Culture and Humanities (A)		
	A20 Arts, cultural organizations	A60 Performing arts organizations, activities	
	A30 Media, communications organizations.	A70 Humanities organizations	
	A40 Visual art organizations, services	A80 Historical societies and related	
	A50 Museums, museum activities	A90 Arts service organizations and activities	
II Education	Education (B)		
	B20 Elementary, secondary education	B60 Adult, continuing education	
	B30 Vocational, technical schools	B70 Libraries, library science	
	B40 Higher education institutions	B80 Student servcs & organizations of students	
	B50 Graduate, professional schools	B90 Educational services & schools—other	
III Environment/Animals	Environment (C)		
	C20 Pollution abatement and control services	D20 Animal protection and welfare	
	C30 Nat. resources conservation & protection:	D30 Wildlife preservation, protection	
	C40 Botanical, horticultural, & landscape	D40 Veterinary services, n.e.c.	
	C50 Envirnm't'l beautification & open spaces	D50 Zoo, zoological society	
	C60 Environmental educ. & outdoor survival	D60 Other services—specialty animals	
		Animal-Related (D)	
IV Health	Health Care (E)		
	E20 Hospitals, primary medical care facilities	F20 Alcohol, drug, & subs. Abuse, dependency prevention & treatment	
	E30 Health treatment facilities, outpatient	F30 Mental health treatment	
	E40 Reproductive health care facilities, allied	F40 Hot line, crisis intervention services	
	E50 Rehabilitative medical services	F50 Addictive disorders, n.e.c.	
	E60 Health support services	F60 Counseling support groups	
	E70 Public health programs	F70 Mental health disorders	
	E80 Health (general and financing)	F80 Mental health association	
	E90 Nursing services		
	Diseases, Disorders & Medical Disciplines (G)		Mental Health & Crisis Intervention (F)
	G20 Birth defects and genetic diseases	H20 Birth defects and genetic diseases	
	G30 Cancer	H30 Cancer research	
	G40 Diseases of specific organs	H40 Specific organ research	
	G50 Nerve, muscle, and bone diseases	H50 Nerve, muscle, and bone research	
	G60 Allergy related diseases	H60 Allergy related diseases	
	G70 Digestive diseases, disorders	H70 Digestive diseases, disorders	
	G80 Specifically named diseases, n.e.c.	H80 Specifically named diseases, n.e.c.	
G90 Medical Disciplines, n.e.c.	H90 Medical Specialty Research, n.e.c.		
V Human Services	Crime & Legal Related (I)		
	I20 Crime prevention	J20 Employ. procurement assist. & job training	
	I30 Correctional facilities	J30 Vocational rehabilitation	
	I40 Rehabilitation services for offenders	J40 Labor unions, organizations	
	I50 Administration of justice, courts		
	I60 Law enforcement agencies		
	I70 Protect, prevent: neglect, abuse, exploit.		
	I80 Legal Services		
	Food, Agriculture & Nutrition (K)		Employment (J)
	K20 Agricultural programs	L20 Housing devel., construction, management	
	K30 Food service, free food distribution	L30 Housing search assistance	
	K40 Nutrition programs	L40 Low-cost temporary housing	
	K50 Home economics	L50 Housing owners, renters' organizations	
		L80 Housing support services: other	
		Housing & Shelter (L)	

NTEE Major Fields	NTEE Major Groups and Decile Categories	
V. Human Services (continued)	Public Safety, Disaster Preparedness, Relief (M)	Recreation & Sports (N)
	M20 Disaster preparedness & relief services M40 Safety education	N20 Recreational & sporting camps N30 Physical fitness, recreational facilities N40 Sports training facilities, agencies N50 Recreational, pleasure, or social club N60 Amateur sports clubs, leagues N70 Amateur sports competitions N80 Professional athletic leagues
	Youth Development (O)	Human Services (P)
VI International	O20 Youth centers & clubs O30 Adult, child matching programs O40 Scouting organizations O50 Youth development programs, other	P20 Human service organizations P30 Children's & youth services P40 Family services P50 Personal social services P60 Emergency assist. (food, clothing, cash) P70 Residential, custodial care (group home) P80 Services to promote independence of groups
	International, Foreign Affairs & National Security (Q)	
	Q20 Promotion of international understanding Q30 International development, relief services Q40 International peace & security	Q50 Foreign policy research & analysis Q70 International human rights
VII Public and Societal Benefit	Civil Rights, Social Action & Advocacy (R)	Community Improvement, Capacity Building (S)
	R20 Civil rights, advocacy for specific groups R30 Intergroup, Race Relations R40 Voter Education, Registration R60 Civil Liberties Advocacy	S20 Community, neighborhood devel/imprvm't S30 Economic development S40 Business & industry S50 Nonprofit management S80 Community service clubs
	Philanthropy, Voluntarism, Foundations (T)	Science & Technology (U)
	T20 Private grantmaking foundations T30 Public foundations T40 Voluntarism promotion T50 Philan., charity, voluntarism promotion T60 Non-grantmaking, non-operat. foundations T70 Fund-raising organizations var. categories T90 Named trusts, n.e.c.	U20 Science, general U30 Physical, earth sciences research & prom. U40 Engineering & technology research, serv. U50 Biological, life science research
	Social Science (V)	Public & Societal Benefit (W)
	V20 Social science research institutes, services V30 Interdisciplinary research V40 Mystic, paranormal studies: incl. astrology.	W20 Government & public administration W30 Military, veterans' organizations W40 Public transportation systems, services W50 Telephone, telegraph, telecommunication W60 Financial institutions, services W70 Leadership development W80 Public utilities W90 Consumer protection & safety
VIII Religious and Spiritual Development	Religion-Related (X)	
	X20 Christian X30 Jewish X40 Islamic X50 Buddhist	X60 Confucian X70 Hindu X80 Religious media, communications orgs X90 Interfaith Issues
IX Mutual Benefit	Mutual & Membership Benefit (Y)	
	Y20 Insurance Providers, Services Y30 Pension and Retirement Funds	Y40 Fraternal Beneficiary Societies Y50 Cemeteries & Burial Services
X Unknown	Unknown (Z)	

# APPENDIX B

## DISTRIBUTION OF NONPROFITS BY FIELD FOR SELECTED INDIANA REGIONS

Selected Indiana Regions	Human Services	Religious & Spiritual Devel.	Public Benefit	Mutual Benefit	Education	Health	Arts, Culture & Humanities	Environment & Animals	Other	Total %	N
<b>Percent of Nonprofit Organizations by Field</b>											
<i>Metropolitan areas</i>											
Indianapolis	31.8%	20.7%	18.3%	5.4%	11.1%	5.8%	3.8%	0.9%	2.3%	100%	255
Gary/NW IN*	24.2%	26.2%	15.1%	6.4%	7.3%	7.0%	8.1%	4.9%	0.8%	100%	180
Fort Wayne	<b>35.8%</b>	23.1%	17.2%	4.7%	7.6%	1.8%	5.2%	2.5%	2.1%	100%	226
Evansville/SW IN**	<b>34.6%</b>	22.6%	19.3%	3.5%	4.7%	7.5%	5.6%	1.5%	0.8%	100%	208
South Bend	32.1%	<u>18.7%</u>	16.0%	6.6%	8.1%	<b>10.7%</b>	6.1%	1.6%	0.1%	100%	207
Bloomington	32.3%	20.9%	<u>11.6%</u>	4.9%	11.2%	4.6%	9.4%	3.8%	1.3%	100%	136
Muncie	<b>34.1%</b>	24.9%	<u>13.6%</u>	7.8%	3.6%	7.5%	7.2%	1.1%	0.3%	100%	138
<i>Counties</i>											
Bartholomew	31.7%	<u>14.9%</u>	15.9%	<b>18.7%</b>	4.5%	4.5%	5.8%	2.1%	0.7%	100%	167
Dubois	25.9%	<u>16.2%</u>	<b>28.4%</b>	3.8%	6.4%	8.0%	6.7%	3.8%	0.9%	100%	127
Scott	<b>38.2%</b>	<u>18.7%</u>	<u>13.2%</u>	6.9%	4.7%	3.4%	<b>10.8%</b>	4.1%	0.0%	100%	63
Miami	31.9%	<b>30.9%</b>	15.1%	8.9%	5.9%	2.5%	3.9%	0.9%	0.0%	100%	101
Cass	<b>33.8%</b>	23.8%	18.8%	3.3%	5.4%	6.1%	7.1%	1.8%	0.0%	100%	106
<i>Rest of State</i>											
	23.7%	27.1%	21.4%	10.8%	5.7%	2.2%	2.2%	5.2%	1.8%	100%	293
<i>Entire State</i>											
	28.7%	23.9%	18.7%	7.5%	7.6%	4.6%	4.3%	3.2%	1.6%	100%	1914

**Note:** Numbers in **bold red** denote percent values that are **above** the statewide percent by at least five percentage points. Numbers in **bold blue underlined italics** denote percent values that are **below** the statewide percent by at least five percentage points.

\* Includes LaPorte County

\*\* Includes Gibson County

# APPENDIX C:

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 1 – Indianapolis Metropolitan Region**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age*</b>					
Before 1930	10.0%	20.3%	38.4%	38.3%	25.7%
1930 to 1979	33.0%	6.4%	32.8%	26.2%	25.9%
1980 to 2002	57.1%	73.4%	28.9%	35.5%	48.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	73	40	65	63	241
<b>Incorporation Status*</b>					
Incorporated in Indiana	91.5%	82.3%	75.2%	68.8%	80.1%
Incorporated in Other State	0.6%	1.1%	0.0%	16.2%	5.0%
Not Incorporated	7.9%	16.6%	24.8%	15.0%	14.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	73	38	62	62	235
<b>Size by Total Revenue*</b>					
Less than \$25,000	42.3%	31.9%	9.9%	40.9%	33.5%
\$25,000 to \$499,999	30.3%	29.7%	68.8%	34.8%	39.1%
\$500,000 or more	27.4%	38.4%	21.3%	24.3%	27.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	56	34	55	54	199
<b>Total Expenses</b>					
Less than \$25,000	41.8%	41.7%	8.7%	42.1%	35.4%
\$25,000 to \$499,999	30.6%	30.3%	69.7%	33.2%	38.8%
\$500,000 or more	27.7%	28.0%	21.6%	24.8%	25.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	57	36	54	54	201
<b>Total Assets</b>					
Less than \$25,000	58.1%	30.4%	36.9%	51.6%	47.0%
\$25,000 to \$499,999	8.8%	28.0%	34.0%	14.3%	18.5%
\$500,000 or more	33.1%	41.6%	29.1%	34.1%	34.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	50	33	45	46	174
<b>Total Liabilities</b>					
Less than \$25,000	69.6%	77.4%	64.7%	67.6%	69.6%
\$25,000 to \$499,999	12.3%	13.9%	27.7%	3.5%	13.5%
\$500,000 or more	18.1%	8.7%	7.7%	28.9%	16.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	47	30	44	42	163

**Table 1 – Indianapolis Metropolitan Region**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues</b>					
Decreased	19.1%	26.3%	29.9%	31.2%	26.2%
Stayed the Same	37.5%	32.0%	21.8%	13.2%	26.2%
Increased	43.4%	41.8%	48.4%	55.6%	47.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	62	34	64	53	213
<b>Changes in Expenses</b>					
Decreased	4.4%	23.8%	7.8%	10.7%	9.9%
Stayed the Same	34.5%	32.0%	24.3%	23.3%	28.5%
Increased	61.2%	44.3%	67.9%	66.0%	61.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	61	32	63	53	209
<b>Deficits and Surpluses</b>					
Deficit	30.5%	23.2%	11.9%	21.8%	22.9%
Breakeven	21.4%	26.4%	39.0%	32.0%	28.9%
Surplus	48.1%	50.4%	49.1%	46.3%	48.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	50	31	53	50	184
<b>Demand for Services</b>					
Decreased	7.4%	4.9%	0.1%	5.2%	4.7%
Stayed the Same	38.5%	44.2%	57.8%	42.5%	44.9%
Increased	54.1%	50.9%	42.1%	52.3%	50.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	38	68	63	243
<b>Funding Mix**</b>					
Government	15.0%	13.8%	0.0%	0.1%	7.3%
Donations and Gifts	17.5%	14.8%	76.6%	13.4%	30.0%
Dues, Fees, and Sales	36.3%	39.3%	4.9%	40.3%	30.4%
Special Event and Other	15.0%	16.3%	15.3%	23.5%	17.5%
No Dominant Source	10.9%	10.7%	3.2%	19.1%	11.2%
No Revenues	5.4%	5.1%	0.0%	3.6%	3.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	63	37	67	58	225

**Table 1 – Indianapolis Metropolitan Region**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations*</b>					
Members Only	33.1%	18.9%	3.8%	17.7%	20.1%
Both Members and Public	35.3%	60.1%	91.1%	63.3%	59.4%
Public Only	31.5%	21.0%	5.1%	19.0%	20.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	77	39	69	63	248
<b>Target by Gender</b>					
Some/All Program	24.7%	19.4%	49.8%	28.2%	30.0%
n	63	34	60	54	211
<b>Target by Age</b>					
Some/All Program	58.0%	41.4%	65.1%	53.3%	55.2%
n	64	33	62	54	213
<b>Target by Ethnicity</b>					
Some/All Program	14.2%	22.6%	13.5%	15.4%	15.8%
n	63	31	58	51	203
<b>Target by Income</b>					
Some/All Program	27.2%	23.7%	4.4%	13.9%	18.1%
n	64	34	60	50	208
<b>Target by Faith**</b>					
Some/All Program	8.9%	17.9%	50.8%	8.5%	19.7%
n	62	33	60	50	205
<b>Target by Geographic</b>					
Some/All Program	55.7%	51.0%	57.0%	51.3%	54.0%
n	63	35	60	52	210
<b>Target by Occupation</b>					
Some/All Program	16.9%	37.6%	9.4%	25.1%	21.4%
n	61	33	57	51	202
<b>Target by Other Group</b>					
Some/All Program	24.1%	27.1%	15.4%	32.4%	25.1%
n	61	34	53	50	198

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

## APPENDIX C - CONTINUED

### DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 2 – Gary/Northwest Indiana Metropolitan Region  
(includes LaPorte County)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age</b>					
Before 1930	18.6%	13.0%	14.4%	17.5%	16.1%
1930 to 1979	62.1%	40.5%	73.5%	49.9%	57.9%
1980 to 2002	19.4%	46.6%	12.1%	<b>32.6%</b>	26.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	27	49	50	169
<b>Incorporation Status</b>					
Incorporated in Indiana	72.2%	89.5%	82.1%	84.6%	81.7%
Incorporated in Other State	2.0%	0.4%	0.0%	6.8%	2.8%
Not Incorporated	25.7%	10.1%	17.9%	8.5%	15.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	41	24	51	49	165
<b>Size by Total Revenue</b>					
Less than \$25,000	51.6%	59.9%	26.8%	49.2%	46.4%
\$25,000 to \$499,999	33.9%	40.1%	61.7%	31.8%	40.3%
\$500,000 or more	14.5%	0.0%	11.5%	19.1%	13.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	19	38	43	135
<b>Total Expenses</b>					
Less than \$25,000	39.7%	60.2%	27.8%	49.8%	44.2%
\$25,000 to \$499,999	45.8%	39.9%	60.0%	31.3%	42.4%
\$500,000 or more	14.5%	0.0%	12.3%	18.9%	13.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	18	37	43	133
<b>Total Assets</b>					
Less than \$25,000	56.3%	58.6%	47.2%	37.1%	47.3%
\$25,000 to \$499,999	23.7%	27.8%	27.1%	40.0%	31.3%
\$500,000 or more	20.0%	13.7%	25.7%	23.0%	21.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	31	16	34	41	118
<b>Total Liabilities*</b>					
Less than \$25,000	87.0%	100.0%	58.9%	72.4%	76.9%
\$25,000 to \$499,999	13.0%	0.0%	36.6%	6.7%	13.8%
\$500,000 or more	0.0%	0.0%	4.5%	20.9%	9.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	27	16	35	40	118

**Table 2 – Gary/Northwest Indiana Metropolitan Region  
(includes LaPorte County)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Changes in Revenues</b>					
Decreased	21.0%	42.4%	37.0%	24.8%	29.7%
Stayed the Same	31.0%	26.4%	20.6%	37.5%	29.8%
Increased	48.0%	31.2%	42.4%	37.8%	40.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	34	19	42	43	138
<b>Changes in Expenses</b>					
Decreased	15.4%	19.4%	5.9%	6.4%	10.6%
Stayed the Same	32.7%	39.7%	29.4%	49.7%	38.4%
Increased	52.0%	40.8%	64.8%	43.9%	51.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	19	42	41	137
<b>Deficits and Surpluses</b>					
Deficit	24.1%	41.0%	34.2%	27.2%	30.3%
Breakeven	23.5%	33.6%	26.0%	27.0%	26.9%
Surplus	52.4%	25.4%	39.8%	45.8%	42.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	13	34	31	108
<b>Demand for Services</b>					
Decreased	3.3%	7.3%	17.4%	11.6%	10.6%
Stayed the Same	33.3%	66.8%	42.7%	56.9%	48.7%
Increased	63.4%	25.9%	39.9%	31.5%	40.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	24	51	51	169
<b>Funding Mix**</b>					
Government	1.9%	14.3%	0.0%	15.7%	8.3%
Donations and Gifts	7.0%	0.4%	78.0%	6.9%	22.4%
Dues, Fees, and Sales	49.6%	23.3%	12.8%	30.9%	30.4%
Special Event and Other	7.9%	29.7%	0.0%	17.9%	13.0%
No Dominant Source	23.9%	10.4%	0.3%	8.8%	11.0%
No Revenues	9.7%	21.9%	8.9%	19.7%	15.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	22	43	51	159

**Table 2 – Gary/Northwest Indiana Metropolitan Region  
(includes LaPorte County)**

NONPROFIT DIMENSION		Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Target Populations*</b>						
	Members Only	31.5%	9.1%	9.0%	15.6%	16.8%
	Both Members and Public	65.6%	57.0%	88.5%	63.2%	69.5%
	Public Only	2.9%	34.0%	2.5%	21.2%	13.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	43	24	49	53	169
<b>Target by Gender*</b>						
	Some/All Program	34.1%	26.4%	61.1%	16.0%	34.3%
	n	33	18	40	37	128
<b>Target by Age</b>						
	Some/All Program	52.9%	33.3%	61.1%	68.4%	57.7%
	n	35	19	41	42	137
<b>Target by Ethnicity</b>						
	Some/All Program	11.0%	17.2%	17.0%	10.4%	13.4%
	n	32	18	40	37	127
<b>Target by Income</b>						
	Some/All Program	22.6%	22.3%	12.7%	12.0%	16.4%
	n	32	21	40	39	132
<b>Target by Faith**</b>						
	Some/All Program	1.6%	15.4%	60.5%	10.4%	24.2%
	n	31	18	44	39	132
<b>Target by Geographic</b>						
	Some/All Program	43.2%	66.2%	38.2%	59.1%	50.5%
	n	33	21	43	40	137
<b>Target by Occupation</b>						
	Some/All Program	20.7%	1.8%	8.4%	16.3%	13.1%
	n	32	18	39	38	127
<b>Target by Other Group*</b>						
	Some/All Program	33.0%	57.5%	7.7%	17.7%	26.0%
	n	34	18	35	40	127

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX C - CONTINUED

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 3 – Fort Wayne Metropolitan Region**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age</b>					
Before 1930	15.7%	25.6%	41.7%	25.4%	25.9%
1930 to 1979	48.1%	44.8%	26.5%	34.2%	39.2%
1980 to 2002	36.2%	29.6%	31.8%	40.3%	34.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	75	38	47	46	206
<b>Incorporation Status</b>					
Incorporated in Indiana	83.2%	87.6%	74.1%	76.7%	80.0%
Incorporated in Other State	5.6%	1.1%	14.4%	9.7%	8.1%
Not Incorporated	11.2%	11.3%	11.5%	13.7%	11.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	72	34	48	47	201
<b>Size by Total Revenue*</b>					
Less than \$25,000	55.7%	64.4%	16.7%	31.2%	44.1%
\$25,000 to \$499,999	27.9%	31.9%	71.8%	29.0%	38.4%
\$500,000 or more	16.4%	3.7%	11.6%	39.8%	17.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	37	42	34	180
<b>Total Expenses*</b>					
Less than \$25,000	52.9%	65.5%	16.7%	31.2%	43.1%
\$25,000 to \$499,999	29.7%	31.2%	72.0%	26.8%	38.8%
\$500,000 or more	17.4%	3.3%	11.3%	42.0%	18.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	66	37	41	34	178
<b>Total Assets</b>					
Less than \$25,000	62.4%	64.3%	42.5%	47.1%	55.0%
\$25,000 to \$499,999	17.0%	19.7%	19.8%	20.7%	18.9%
\$500,000 or more	20.7%	16.1%	37.7%	32.2%	26.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	58	33	39	26	156
<b>Total Liabilities</b>					
Less than \$25,000	83.4%	83.8%	71.1%	73.3%	79.0%
\$25,000 to \$499,999	3.1%	4.2%	25.4%	23.0%	11.8%
\$500,000 or more	13.5%	12.0%	3.5%	3.8%	9.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	58	30	39	23	150

**Table 3 – Fort Wayne Metropolitan Region**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues</b>					
Decreased	10.3%	17.6%	18.5%	28.9%	17.6%
Stayed the Same	45.1%	33.7%	23.8%	37.0%	35.5%
Increased	44.6%	48.7%	57.7%	34.1%	46.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	64	28	47	36	175
<b>Changes in Expenses</b>					
Decreased	1.0%	1.4%	4.3%	6.0%	3.0%
Stayed the Same	18.5%	50.1%	16.7%	32.9%	25.8%
Increased	80.5%	48.5%	79.1%	61.2%	71.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	65	28	47	37	177
<b>Deficits and Surpluses</b>					
Deficit	27.0%	20.5%	19.1%	21.6%	22.8%
Breakeven	25.1%	5.7%	50.0%	32.5%	29.3%
Surplus	47.9%	73.8%	30.9%	45.9%	48.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	60	30	40	31	161
<b>Demand for Services</b>					
Decreased	9.3%	2.2%	2.1%	9.7%	6.5%
Stayed the Same	51.4%	58.2%	40.7%	52.0%	50.0%
Increased	39.2%	39.6%	57.3%	38.3%	43.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	77	35	51	47	210
<b>Funding Mix**</b>					
Government	7.5%	0.0%	0.0%	1.7%	3.0%
Donations and Gifts	14.3%	17.1%	83.5%	25.0%	34.9%
Dues, Fees, and Sales	35.8%	32.5%	7.3%	56.1%	32.5%
Special Event and Other	16.3%	14.1%	0.0%	11.2%	10.6%
No Dominant Source	17.2%	17.1%	8.4%	4.4%	12.0%
No Revenues	8.8%	19.3%	0.7%	1.7%	6.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	37	50	44	205

**Table 3 – Fort Wayne Metropolitan Region**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations**</b>					
Members Only	32.7%	31.2%	0.7%	1.0%	17.5%
Both Members and Public	50.9%	58.8%	97.2%	85.3%	71.1%
Public Only	16.5%	9.9%	2.1%	13.7%	11.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	80	34	51	48	213
<b>Target by Gender</b>					
Some/All Program	24.4%	16.2%	57.2%	34.6%	34.4%
n	60	28	43	36	167
<b>Target by Age</b>					
Some/All Program	53.5%	41.7%	77.8%	63.9%	60.7%
n	63	29	45	23	179
<b>Target by Ethnicity</b>					
Some/All Program	19.1%	19.4%	24.2%	18.6%	20.4%
n	55	29	41	35	160
<b>Target by Income</b>					
Some/All Program	25.9%	16.2%	12.9%	18.7%	19.4%
n	60	28	40	37	165
<b>Target by Faith*</b>					
Some/All Program	6.3%	23.8%	58.6%	16.4%	26.3%
n	57	28	46	35	166
<b>Target by Geographic</b>					
Some/All Program	63.1%	92.1%	58.4%	50.6%	63.8%
n	65	30	42	41	178
<b>Target by Occupation</b>					
Some/All Program	21.6%	18.8%	11.3%	1.5%	13.8%
n	56	25	41	35	157
<b>Target by Other Group</b>					
Some/All Program	21.6%	39.4%	31.0%	27.0%	27.9%
n	54	25	36	36	151

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX C - CONTINUED

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 4 – Evansville/Southwest Indiana Metropolitan Region  
(Includes Gibson County)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age**</b>					
Before 1930	6.5%	14.6%	47.0%	20.3%	20.5%
1930 to 1979	51.9%	49.2%	35.7%	35.3%	43.7%
1980 to 2002	41.6%	36.2%	17.3%	44.4%	35.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	64	31	53	47	195
<b>Incorporation Status</b>					
Incorporated in Indiana	82.5%	79.0%	71.7%	90.0%	81.1%
Incorporated in Other State	4.1%	8.3%	1.9%	4.5%	4.5%
Not Incorporated	13.4%	12.8%	26.4%	5.6%	14.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	31	55	43	196
<b>Size by Total Revenue*</b>					
Less than \$25,000	55.4%	60.5%	11.1%	46.0%	44.1%
\$25,000 to \$499,999	36.1%	27.4%	78.4%	46.4%	46.3%
\$500,000 or more	8.5%	12.1%	10.5%	7.6%	9.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	51	26	45	34	156
<b>Total Expenses**</b>					
Less than \$25,000	52.6%	60.1%	13.8%	66.5%	48.4%
\$25,000 to \$499,999	38.3%	26.8%	75.4%	27.1%	41.9%
\$500,000 or more	9.1%	13.1%	10.8%	6.4%	9.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	48	24	44	36	152
<b>Total Assets</b>					
Less than \$25,000	56.9%	63.5%	20.0%	62.0%	52.0%
\$25,000 to \$499,999	27.8%	26.5%	56.9%	27.1%	33.3%
\$500,000 or more	15.4%	10.0%	23.1%	11.0%	14.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	46	25	36	30	137
<b>Total Liabilities</b>					
Less than \$25,000	82.8%	89.5%	90.1%	79.2%	85.0%
\$25,000 to \$499,999	11.7%	5.3%	5.8%	15.7%	10.0%
\$500,000 or more	5.5%	5.3%	4.1%	5.0%	5.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	42	24	34	30	130

**Table 4 – Evansville/Southwest Indiana Metropolitan Region  
(Includes Gibson County)**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non- profits</b>	<b>Public &amp; Societal Bene- fit Nonprofits</b>	<b>Religious &amp; Spiritual De- velopment Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues</b>					
Decreased	16.7%	34.4%	22.7%	30.3%	24.6%
Stayed the Same	33.9%	32.2%	24.1%	31.2%	30.7%
Increased	49.5%	33.3%	53.2%	38.5%	44.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	55	26	49	38	168
<b>Changes in Expenses*</b>					
Decreased	6.6%	22.1%	8.5%	4.0%	9.3%
Stayed the Same	35.1%	41.9%	13.4%	39.7%	32.6%
Increased	58.4%	36.0%	78.1%	56.4%	58.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	57	26	49	38	170
<b>Deficits and Surpluses</b>					
Deficit	20.9%	19.8%	22.3%	29.1%	22.9%
Breakeven	21.0%	17.2%	32.3%	3.5%	19.1%
Surplus	58.1%	63.0%	45.4%	67.4%	58.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	44	22	43	30	139
<b>Demand for Services</b>					
Decreased	7.1%	9.2%	6.0%	9.3%	7.8%
Stayed the Same	41.3%	51.3%	46.2%	54.6%	47.4%
Increased	51.6%	39.5%	47.8%	36.2%	44.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	30	54	46	197
<b>Funding Mix**</b>					
Government	14.5%	11.3%	4.0%	14.3%	11.4%
Donations and Gifts	15.4%	13.3%	85.9%	20.8%	32.6%
Dues, Fees, and Sales	41.9%	15.7%	9.0%	15.7%	23.3%
Special Event and Other	14.0%	43.1%	0.0%	15.9%	16.8%
No Dominant Source	8.5%	9.9%	0.5%	30.3%	11.7%
No Revenues	5.8%	6.8%	0.5%	3.2%	4.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	64	28	54	42	188

**Table 4 – Evansville/Southwest Indiana Metropolitan Region  
(Includes Gibson County)**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations**</b>					
Members Only	29.2%	10.5%	2.6%	14.8%	16.6%
Both Members and Public	47.6%	65.9%	95.3%	61.3%	64.4%
Public Only	23.2%	23.6%	2.1%	23.9%	19.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	68	31	53	48	200
<b>Target by Gender*</b>					
Some/All Program	28.1%	8.6%	53.3%	17.7%	26.6%
n	50	22	34	38	144
<b>Target by Age</b>					
Some/All Program	50.5%	51.2%	64.8%	44.1%	51.6%
n	50	27	35	43	155
<b>Target by Ethnicity</b>					
Some/All Program	6.5%	0.0%	7.1%	15.3%	7.8%
n	46	21	32	39	138
<b>Target by Income</b>					
Some/All Program	28.7%	27.6%	11.8%	13.1%	21.2%
n	50	23	33	38	144
<b>Target by Faith**</b>					
Some/All Program	20.2%	11.3%	69.3%	1.2%	24.2%
n	49	23	41	37	150
<b>Target by Geographic</b>					
Some/All Program	54.5%	65.2%	70.0%	57.3%	60.5%
n	50	24	39	43	156
<b>Target by Occupation</b>					
Some/All Program	19.7%	14.3%	0.9%	19.8%	15.4%
n	48	23	30	39	140
<b>Target by Other Group**</b>					
Some/All Program	21.4%	35.4%	4.8%	3.4%	16.8%
n	46	24	28	38	136

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX C - CONTINUED

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 5 – South Bend Metropolitan Region**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age*</b>					
Before 1930	24.8%	12.9%	29.6%	25.5%	24.0%
1930 to 1979	29.9%	45.7%	59.4%	44.3%	42.8%
1980 to 2002	45.4%	41.4%	11.0%	30.3%	33.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	25	44	58	194
<b>Incorporation Status</b>					
Incorporated in Indiana	74.6%	64.0%	82.5%	70.9%	73.2%
Incorporated in Other State	1.0%	10.3%	6.7%	4.9%	4.8%
Not Incorporated	24.4%	25.7%	10.8%	24.2%	22.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	25	42	56	190
<b>Size by Total Revenue*</b>					
Less than \$25,000	46.9%	63.7%	6.9%	65.3%	48.9%
\$25,000 to \$499,999	38.7%	35.1%	61.0%	23.6%	37.0%
\$500,000 or more	14.4%	1.2%	32.1%	11.1%	14.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	55	22	34	50	161
<b>Total Expenses*</b>					
Less than \$25,000	46.1%	68.2%	6.9%	64.6%	49.4%
\$25,000 to \$499,999	39.6%	31.8%	61.0%	19.6%	35.2%
\$500,000 or more	14.3%	0.0%	32.1%	15.7%	15.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	51	23	34	50	158
<b>Total Assets*</b>					
Less than \$25,000	67.9%	39.3%	20.4%	64.1%	51.3%
\$25,000 to \$499,999	28.9%	29.8%	36.0%	20.9%	28.0%
\$500,000 or more	3.2%	31.0%	43.6%	15.1%	20.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	21	30	42	136
<b>Total Liabilities*</b>					
Less than \$25,000	82.2%	77.6%	47.0%	83.8%	73.9%
\$25,000 to \$499,999	16.1%	22.4%	24.2%	8.1%	17.0%
\$500,000 or more	1.7%	0.0%	28.8%	8.1%	9.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	21	32	38	134

**Table 5 – South Bend Metropolitan Region**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues</b>					
Decreased	27.3%	21.1%	29.7%	27.5%	26.7%
Stayed the Same	37.3%	66.1%	23.9%	28.7%	37.3%
Increased	35.4%	12.9%	46.4%	43.9%	36.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	56	19	41	44	160
<b>Changes in Expenses*</b>					
Decreased	1.8%	10.5%	10.5%	6.2%	6.4%
Stayed the Same	35.6%	72.6%	17.2%	55.2%	44.1%
Increased	62.6%	16.9%	72.4%	38.6%	49.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	56	19	41	44	160
<b>Deficits and Surpluses</b>					
Deficit	17.9%	20.0%	23.7%	20.1%	20.2%
Breakeven	34.7%	13.8%	44.1%	13.2%	25.7%
Surplus	47.4%	66.2%	32.3%	66.7%	54.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	42	16	33	41	132
<b>Demand for Services</b>					
Decreased	11.6%	8.8%	9.3%	11.0%	10.5%
Stayed the Same	39.2%	62.7%	47.0%	45.0%	46.5%
Increased	49.2%	28.5%	43.7%	44.0%	43.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	25	45	59	196
<b>Funding Mix**</b>					
Government	28.9%	0.0%	0.0%	11.3%	12.6%
Donations and Gifts	8.1%	21.5%	75.5%	12.4%	24.9%
Dues, Fees, and Sales	32.6%	35.9%	16.0%	48.3%	34.8%
Special Event and Other	17.6%	20.6%	6.7%	8.3%	13.2%
No Dominant Source	8.0%	9.0%	0.8%	5.8%	6.1%
No Revenues	4.9%	13.0%	1.0%	13.9%	8.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	63	25	41	54	183

**Table 5 – South Bend Metropolitan Region**

<b>NONPROFIT DIMENSION</b>		<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations*</b>						
Members Only		23.1%	21.2%	3.4%	20.9%	18.1%
Both Members and Public		45.1%	49.2%	90.0%	61.8%	60.3%
Public Only		31.8%	29.6%	6.5%	17.4%	21.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	67	24	44	60	195
<b>Target by Gender*</b>						
Some/All Program		11.1%	21.2%	62.5%	34.7%	31.9%
	n	52	21	42	47	162
<b>Target by Age*</b>						
Some/All Program		44.7%	45.1%	77.9%	40.7%	50.3%
	n	53	22	42	49	166
<b>Target by Ethnicity</b>						
Some/All Program		2.4%	17.8%	18.2%	24.3%	15.9%
	n	49	21	41	46	157
<b>Target by Income</b>						
Some/All Program		25.2%	16.8%	9.4%	26.3%	20.5%
	n	51	22	41	44	158
<b>Target by Faith**</b>						
Some/All Program		0.8%	12.3%	76.2%	7.2%	21.6%
	n	50	21	41	43	155
<b>Target by Geographic</b>						
Some/All Program		47.0%	44.8%	41.9%	50.5%	46.6%
	n	51	22	42	47	162
<b>Target by Occupation</b>						
Some/All Program		23.8%	21.2%	6.5%	35.1%	23.2%
	n	51	21	41	45	158
<b>Target by Other Group</b>						
Some/All Program		21.3%	39.7%	11.3%	25.3%	23.3%
	n	51	19	39	47	156

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX C - CONTINUED

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 6 – Bloomington Metropolitan Region**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age**</b>					
Before 1930	4.0%	14.7%	27.5%	17.6%	15.0%
1930 to 1979	49.4%	36.9%	51.2%	35.4%	43.6%
1980 to 2002	46.7%	48.4%	21.3%	47.1%	41.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	40	15	29	39	123
<b>Incorporation Status</b>					
Incorporated in Indiana	91.9%	74.1%	78.1%	85.5%	85.1%
Incorporated in Other State	5.4%	17.3%	1.7%	2.5%	4.9%
Not Incorporated	2.7%	8.7%	20.2%	11.9%	10.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	13	27	44	127
<b>Size by Total Revenue*</b>					
Less than \$25,000	30.4%	59.0%	25.9%	41.9%	36.8%
\$25,000 to \$499,999	46.3%	15.1%	68.0%	31.7%	41.9%
\$500,000 or more	23.3%	25.9%	6.1%	26.4%	21.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	39	13	23	33	108
<b>Total Expenses*</b>					
Less than \$25,000	36.7%	59.0%	25.9%	43.7%	39.6%
\$25,000 to \$499,999	39.3%	15.1%	68.0%	32.5%	39.7%
\$500,000 or more	24.1%	25.9%	6.1%	23.8%	20.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	38	13	23	32	106
<b>Total Assets</b>					
Less than \$25,000	45.9%	59.0%	23.4%	54.3%	46.1%
\$25,000 to \$499,999	25.4%	15.1%	49.8%	25.3%	28.7%
\$500,000 or more	28.8%	25.9%	26.9%	20.3%	25.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	13	21	32	101
<b>Total Liabilities</b>					
Less than \$25,000	56.5%	76.3%	62.1%	71.0%	65.3%
\$25,000 to \$499,999	28.6%	15.1%	24.8%	17.4%	22.1%
\$500,000 or more	14.9%	8.7%	13.1%	11.6%	12.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	13	20	28	91

**Table 6 – Bloomington Metropolitan Region**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues*</b>					
Decreased	3.4%	18.5%	35.1%	21.1%	18.1%
Stayed the Same	42.3%	27.7%	4.8%	34.4%	30.0%
Increased	54.3%	53.8%	60.1%	44.5%	51.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	37	12	26	39	114
<b>Changes in Expenses</b>					
Decreased	4.7%	9.2%	16.7%	5.6%	8.1%
Stayed the Same	30.5%	27.7%	8.4%	36.5%	27.7%
Increased	64.8%	63.1%	74.9%	57.8%	64.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	37	12	26	39	114
<b>Deficits and Surpluses</b>					
Deficit	17.9%	25.9%	30.2%	24.7%	23.4%
Breakeven	22.2%	15.1%	33.4%	23.8%	23.9%
Surplus	59.9%	59.0%	36.4%	51.5%	52.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	38	13	22	30	103
<b>Demand for Services</b>					
Decreased	8.9%	8.5%	12.5%	9.6%	9.8%
Stayed the Same	32.5%	45.2%	28.8%	47.1%	38.4%
Increased	58.6%	46.4%	58.7%	43.2%	51.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	42	13	28	43	126
<b>Funding Mix**</b>					
Government	19.1%	8.0%	0.0%	0.0%	7.3%
Donations and Gifts	22.6%	21.8%	82.5%	10.4%	30.7%
Dues, Fees, and Sales	41.1%	61.6%	9.5%	53.9%	41.4%
Special Event and Other	2.8%	0.0%	4.6%	10.6%	5.5%
No Dominant Source	14.4%	8.6%	3.4%	24.2%	14.8%
No Revenues	0.0%	0.0%	0.0%	1.0%	0.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	41	14	28	40	123

**Table 6 – Bloomington Metropolitan Region**

<b>NONPROFIT DIMENSION</b>		<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations*</b>						
Members Only		25.2%	14.7%	0.0%	28.2%	20.2%
Both Members and Public		41.1%	65.1%	90.5%	48.1%	55.8%
Public Only		33.6%	20.2%	9.5%	23.7%	23.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	44	15	27	44	130
<b>Target by Gender</b>						
Some/All Program		30.8%	26.7%	51.1%	37.0%	36.4%
	n	36	12	22	37	107
<b>Target by Age</b>						
Some/All Program		57.7%	44.6%	54.2%	51.9%	53.4%
	n	38	12	23	42	115
<b>Target by Ethnicity</b>						
Some/All Program		11.9%	29.4%	24.2%	26.5%	21.8%
	n	34	11	22	40	107
<b>Target by Income*</b>						
Some/All Program		38.8%	10.6%	17.7%	14.9%	22.8%
	n	35	10	23	39	107
<b>Target by Faith**</b>						
Some/All Program		11.9%	17.8%	60.4%	10.4%	22.0%
	n	34	12	24	37	107
<b>Target by Geographic</b>						
Some/All Program		54.8%	45.7%	27.1%	47.6%	45.9%
	n	34	12	23	40	109
<b>Target by Occupation</b>						
Some/All Program		17.3%	36.6%	25.7%	31.6%	26.3%
	n	35	11	22	38	106
<b>Target by Other Group</b>						
Some/All Program		36.3%	21.7%	28.1%	32.3%	31.9%
	n	37	10	20	37	104

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX C - CONTINUED

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 7 – Muncie Metropolitan Region**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age**</b>					
Before 1930	8.4%	48.4%	36.2%	15.2%	22.6%
1930 to 1979	27.3%	24.3%	45.0%	43.8%	35.6%
1980 to 2002	64.3%	27.4%	18.8%	41.0%	41.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	18	33	34	128
<b>Incorporation Status</b>					
Incorporated in Indiana	85.9%	86.2%	72.9%	69.4%	78.4%
Incorporated in Other State	2.8%	0.0%	0.0%	7.2%	2.9%
Not Incorporated	11.2%	13.8%	27.2%	23.4%	18.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	41	19	31	35	126
<b>Size by Total Revenue*</b>					
Less than \$25,000	50.7%	61.2%	20.2%	58.1%	46.8%
\$25,000 to \$499,999	27.0%	8.1%	75.1%	29.4%	36.8%
\$500,000 or more	22.2%	30.6%	4.6%	12.5%	16.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	34	16	25	30	105
<b>Total Expenses*</b>					
Less than \$25,000	52.1%	61.5%	22.9%	57.5%	47.5%
\$25,000 to \$499,999	26.2%	18.0%	69.4%	35.9%	38.9%
\$500,000 or more	21.7%	20.6%	7.8%	6.5%	13.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	33	15	26	31	105
<b>Total Assets*</b>					
Less than \$25,000	72.9%	54.4%	21.5%	60.0%	55.4%
\$25,000 to \$499,999	7.5%	12.2%	59.7%	32.8%	26.7%
\$500,000 or more	19.6%	33.4%	18.8%	7.2%	18.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	31	14	20	27	92
<b>Total Liabilities</b>					
Less than \$25,000	74.8%	81.0%	65.4%	82.3%	75.0%
\$25,000 to \$499,999	13.4%	12.6%	29.0%	12.5%	17.0%
\$500,000 or more	11.8%	6.4%	5.7%	5.2%	8.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	32	13	20	22	87

**Table 7 – Muncie Metropolitan Region**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues</b>					
Decreased	19.2%	23.9%	27.4%	30.6%	25.3%
Stayed the Same	27.3%	60.9%	17.8%	41.7%	34.3%
Increased	53.5%	15.2%	54.8%	27.7%	40.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	32	17	27	32	108
<b>Changes in Expenses</b>					
Decreased	9.8%	5.4%	3.3%	10.0%	7.7%
Stayed the Same	31.2%	60.1%	22.4%	52.1%	39.7%
Increased	59.0%	34.6%	74.4%	37.9%	52.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	31	17	27	33	108
<b>Deficits and Surpluses</b>					
Deficit	30.3%	6.5%	24.9%	40.6%	28.6%
Breakeven	28.2%	21.4%	28.4%	7.6%	21.3%
Surplus	41.5%	72.1%	46.7%	51.9%	50.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	29	14	23	27	93
<b>Demand for Services</b>					
Decreased	12.9%	10.3%	4.1%	10.1%	9.7%
Stayed the Same	30.1%	59.9%	58.9%	53.8%	47.5%
Increased	57.1%	29.8%	37.0%	36.1%	42.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	18	33	37	131
<b>Funding Mix**</b>					
Government	20.4%	0.0%	0.0%	2.4%	7.8%
Donations and Gifts	19.8%	11.9%	81.7%	25.2%	34.7%
Dues, Fees, and Sales	39.4%	40.5%	6.9%	44.8%	33.4%
Special Event and Other	3.9%	33.7%	2.9%	2.9%	7.5%
No Dominant Source	11.1%	4.2%	8.5%	22.6%	12.7%
No Revenues	5.5%	9.8%	0.0%	2.1%	3.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	18	31	36	128

**Table 7 – Muncie Metropolitan Region**

<b>NONPROFIT DIMENSION</b>		<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations**</b>						
Members Only		26.1%	9.3%	2.9%	19.2%	16.5%
Both Members and Public		39.4%	61.1%	97.1%	66.9%	63.3%
Public Only		34.5%	29.6%	0.0%	13.9%	20.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	43	19	32	36	130
<b>Target by Gender</b>						
Some/All Program		36.6%	3.7%	49.1%	31.8%	35.0%
	n	26	13	27	26	92
<b>Target by Age</b>						
Some/All Program		58.9%	50.1%	83.5%	52.6%	62.3%
	n	30	15	29	28	102
<b>Target by Ethnicity</b>						
Some/All Program		11.5%	8.6%	11.5%	10.0%	10.7%
	n	24	13	24	24	85
<b>Target by Income</b>						
Some/All Program		38.0%	31.8%	20.7%	10.8%	25.7%
	n	27	15	26	23	91
<b>Target by Faith**</b>						
Some/All Program		1.2%	8.6%	48.9%	4.9%	17.8%
	n	23	13	29	23	88
<b>Target by Geographic</b>						
Some/All Program		54.0%	50.1%	52.1%	66.0%	56.4%
	n	29	15	27	27	98
<b>Target by Occupation</b>						
Some/All Program		20.6%	17.7%	11.4%	28.8%	20.1%
	n	26	13	25	24	88
<b>Target by Other Group</b>						
Some/All Program		11.0%	19.3%	30.0%	37.5%	25.5%
	n	19	14	25	25	83

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX C - CONTINUED

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 8 – Bartholomew County**

NONPROFIT DIMENSION	Human Services Nonprofits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	Mutual Benefit Nonprofits	All Other Nonprofit Fields	Total
<b>Age**</b>						
Before 1930	8.0%	13.6%	48.2%	12.2%	4.3%	14.8%
1930 to 1979	60.6%	51.2%	33.7%	13.4%	45.0%	43.7%
1980 to 2002	31.4%	35.2%	18.1%	74.4%	50.7%	41.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	47	24	24	24	30	149
<b>Incorporation Status**</b>						
Incorporated in Indiana	79.9%	76.6%	74.1%	28.8%	75.1%	67.2%
Incorporated in Other State	0.0%	0.0%	8.3%	0.0%	0.0%	1.1%
Not Incorporated	20.1%	23.4%	17.6%	71.2%	24.9%	31.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	48	24	22	28	28	150
<b>Size by Total Revenue**</b>						
Less than \$25,000	33.6%	48.4%	4.1%	20.3%	55.2%	33.8%
\$25,000 to \$499,999	52.5%	34.9%	62.2%	43.8%	40.0%	46.7%
\$500,000 or more	13.8%	16.7%	33.8%	35.9%	4.8%	19.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	45	25	20	24	27	141
<b>Total Expenses*</b>						
Less than \$25,000	34.3%	53.1%	11.5%	21.3%	50.1%	35.3%
\$25,000 to \$499,999	51.6%	30.2%	55.0%	41.1%	41.7%	44.4%
\$500,000 or more	14.1%	16.7%	33.4%	37.6%	8.2%	20.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	44	25	20	23	28	140
<b>Total Assets**</b>						
Less than \$25,000	56.6%	53.5%	27.2%	41.9%	73.2%	51.6%
\$25,000 to \$499,999	29.8%	10.8%	22.9%	45.3%	26.8%	27.7%
\$500,000 or more	13.6%	35.7%	50.0%	12.8%	0.0%	20.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	36	25	20	23	23	127
<b>Total Liabilities*</b>						
Less than \$25,000	68.7%	75.9%	57.4%	96.8%	95.9%	79.2%
\$25,000 to \$499,999	20.1%	10.7%	11.6%	0.0%	4.1%	10.1%
\$500,000 or more	11.2%	13.4%	31.0%	3.2%	0.0%	10.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	34	22	17	25	20	118

**Table 8 – Bartholomew County**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Nonprofits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>Mutual Benefit Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues</b>						
Decreased	33.5%	42.3%	11.6%	20.6%	22.7%	28.6%
Stayed the Same	25.0%	19.9%	28.6%	44.7%	29.1%	26.9%
Increased	41.5%	37.8%	59.8%	34.7%	48.3%	44.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	45	22	21	9	26	123
<b>Changes in Expenses</b>						
Decreased	12.0%	23.9%	8.2%	10.3%	7.1%	12.5%
Stayed the Same	32.3%	28.4%	35.9%	48.1%	31.9%	33.2%
Increased	55.7%	47.8%	55.9%	41.6%	61.0%	54.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	45	22	21	9	27	124
<b>Deficits and Surpluses</b>						
Deficit	32.5%	11.9%	17.6%	34.1%	28.9%	26.7%
Breakeven	30.4%	16.3%	44.2%	31.7%	30.4%	29.9%
Surplus	37.1%	71.8%	38.2%	34.2%	40.7%	43.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	23	19	23	25	133
<b>Demand for Services**</b>						
Decreased	12.3%	17.1%	0.0%	4.0%	7.2%	8.8%
Stayed the Same	38.0%	37.8%	66.5%	86.1%	49.4%	53.2%
Increased	49.7%	45.1%	33.5%	10.0%	43.4%	38.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	51	24	24	27	32	158
<b>Funding Mix**</b>						
Government	24.0%	2.9%	0.0%	0.0%	6.1%	9.5%
Donations and Gifts	16.8%	10.4%	88.7%	7.2%	23.1%	25.6%
Dues, Fees, and Sales	40.5%	37.5%	3.2%	9.4%	24.7%	25.9%
Special Event and Other	3.2%	37.7%	8.1%	83.4%	23.5%	28.1%
No Dominant Source	13.2%	8.5%	0.0%	0.0%	17.2%	8.7%
No Revenues	2.4%	2.9%	0.0%	0.0%	5.4%	2.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	50	24	25	26	29	154

**Table 8 – Bartholomew County**

<b>NONPROFIT DIMENSION</b>		<b>Human Services Nonprofits</b>	<b>Public &amp; Societal Benefit Non-profits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>Mutual Benefit Non-profits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations**</b>							
Members Only		15.0%	28.1%	5.6%	79.1%	13.8%	27.4%
Both Members and Public		58.4%	24.2%	94.4%	16.9%	62.7%	51.6%
Public Only		26.6%	47.7%	0.0%	4.0%	23.5%	21.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	n	51	24	27	27	32	161
<b>Target by Gender**</b>							
Some/All Program		25.6%	13.2%	67.0%	76.5%	21.8%	39.2%
	n	42	16	18	25	26	127
<b>Target by Age*</b>							
Some/All Program		53.7%	43.0%	81.2%	85.1%	54.5%	62.4%
	n	44	18	19	25	26	132
<b>Target by Ethnicity**</b>							
Some/All Program		17.3%	13.2%	22.8%	72.3%	13.3%	28.8%
	n	41	16	18	25	24	124
<b>Target by Income**</b>							
Some/All Program		31.4%	10.9%	22.5%	72.3%	11.9%	33.1%
	n	41	16	18	25	23	123
<b>Target by Faith**</b>							
Some/All Program		2.8%	13.2%	88.1%	72.3%	14.4%	33.6%
	n	41	16	21	25	24	127
<b>Target by Geographic*</b>							
Some/All Program		56.0%	48.1%	56.2%	80.4%	44.3%	57.7%
	n	45	18	20	24	26	133
<b>Target by Occupation**</b>							
Some/All Program		13.0%	21.6%	7.9%	75.5%	6.8%	26.6%
	n	42	15	17	26	25	125
<b>Target by Other Group**</b>							
Some/All Program		23.8%	23.2%	6.5%	78.6%	16.5%	32.7%
	n	41	15	16	25	14	122

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX C - CONTINUED

## DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 9 – Dubois County**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age</b>					
Before 1930	3.5%	3.3%	69.1%	15.6%	18.2%
1930 to 1979	41.2%	62.7%	22.6%	30.8%	40.8%
1980 to 2002	55.3%	34.1%	8.3%	53.6%	41.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	33	31	22	33	119
<b>Incorporation Status</b>					
Incorporated in Indiana	82.7%	83.7%	56.6%	73.9%	77.1%
Incorporated in Other State	0.0%	0.0%	8.0%	6.2%	2.9%
Not Incorporated	17.3%	16.3%	35.4%	19.9%	20.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	30	14	33	107
<b>Size by Total Revenue*</b>					
Less than \$25,000	41.2%	54.6%	5.3%	66.0%	45.7%
\$25,000 to \$499,999	52.7%	38.4%	81.7%	21.4%	44.8%
\$500,000 or more	6.1%	7.0%	13.0%	12.6%	9.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	28	29	21	32	110
<b>Total Expenses**</b>					
Less than \$25,000	48.4%	62.1%	5.3%	68.7%	50.1%
\$25,000 to \$499,999	45.5%	34.1%	81.7%	18.7%	41.2%
\$500,000 or more	6.1%	3.8%	13.0%	12.6%	8.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	28	27	21	32	108
<b>Total Assets*</b>					
Less than \$25,000	44.7%	54.0%	32.2%	50.8%	46.9%
\$25,000 to \$499,999	41.5%	21.3%	16.0%	38.7%	30.4%
\$500,000 or more	13.8%	24.8%	51.8%	10.5%	22.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	20	24	17	28	89
<b>Total Liabilities</b>					
Less than \$25,000	60.9%	79.0%	57.8%	77.4%	70.6%
\$25,000 to \$499,999	23.8%	8.4%	26.2%	10.9%	15.8%
\$500,000 or more	15.3%	12.6%	16.0%	11.7%	13.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	18	24	17	25	84

**Table 9 – Dubois County**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues*</b>					
Decreased	22.7%	15.4%	10.3%	23.6%	18.6%
Stayed the Same	32.5%	60.7%	19.5%	30.3%	38.2%
Increased	44.8%	23.9%	70.2%	46.1%	43.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	33	21	29	113
<b>Changes in Expenses*</b>					
Decreased	6.9%	8.4%	5.6%	19.6%	10.5%
Stayed the Same	53.0%	47.0%	12.9%	39.9%	40.7%
Increased	40.1%	44.6%	81.5%	40.5%	48.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	34	22	30	116
<b>Deficits and Surpluses</b>					
Deficit	14.4%	7.1%	14.5%	18.7%	13.7%
Breakeven	28.6%	18.5%	41.6%	18.4%	25.6%
Surplus	57.1%	74.4%	43.9%	62.9%	60.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	27	26	21	28	102
<b>Demand for Services</b>					
Decreased	12.1%	0.0%	4.2%	8.4%	6.3%
Stayed the Same	42.2%	44.9%	41.2%	49.2%	44.7%
Increased	45.8%	55.1%	54.7%	42.4%	49.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	33	33	22	34	122
<b>Funding Mix**</b>					
Government	12.5%	5.4%	0.0%	8.9%	7.3%
Donations and Gifts	16.4%	17.6%	76.9%	11.5%	25.5%
Dues, Fees, and Sales	24.7%	35.6%	19.0%	33.9%	29.5%
Special Event and Other	25.9%	23.5%	4.2%	27.7%	22.1%
No Dominant Source	18.2%	17.9%	0.0%	9.4%	12.5%
No Revenues	2.4%	0.0%	0.0%	8.6%	3.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	32	34	22	35	123

**Table 9 – Dubois County**

<b>NONPROFIT DIMENSION</b>		<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations*</b>						
Members Only		8.4%	11.5%	11.2%	7.0%	9.3%
Both Members and Public		58.5%	58.0%	88.8%	70.8%	66.9%
Public Only		33.2%	30.5%	0.0%	22.1%	23.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	33	35	22	36	126
<b>Target by Gender*</b>						
Some/All Program		40.3%	23.5%	56.0%	14.4%	31.2%
	n	25	25	19	28	97
<b>Target by Age*</b>						
Some/All Program		78.7%	57.4%	82.2%	51.7%	65.6%
	n	27	27	18	29	101
<b>Target by Ethnicity</b>						
Some/All Program		12.9%	8.5%	26.4%	7.7%	12.7%
	n	24	25	19	28	96
<b>Target by Income*</b>						
Some/All Program		29.2%	7.1%	5.3%	10.7%	13.4%
	n	24	26	17	28	95
<b>Target by Faith**</b>						
Some/All Program		7.6%	12.6%	90.0%	7.7%	23.8%
	n	25	24	18	28	95
<b>Target by Geographic</b>						
Some/All Program		44.4%	60.7%	74.6%	50.3%	56.1%
	n	26	28	19	28	101
<b>Target by Occupation</b>						
Some/All Program		12.3%	14.9%	0.0%	24.7%	14.6%
	n	25	26	17	28	96
<b>Target by Other Group</b>						
Some/All Program		18.4%	35.6%	31.2%	15.9%	24.5%
	n	25	23	19	26	93

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

## APPENDIX C - CONTINUED

### DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 10 – Cass, Miami and Scott Counties (combined)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
<b>Age**</b>					
Before 1930	8.5%	15.2%	57.3%	22.4%	25.8%
1930 to 1979	49.4%	47.5%	26.5%	50.3%	43.3%
1980 to 2002	42.1%	37.3%	16.2%	27.3%	31.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	81	42	65	57	245
<b>Incorporation Status</b>					
Incorporated in Indiana	76.9%	69.2%	63.2%	63.6%	69.0%
Incorporated in Other State	7.8%	4.9%	7.7%	7.7%	7.3%
Not Incorporated	15.3%	25.8%	29.2%	28.7%	23.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	84	43	62	58	247
<b>Size by Total Revenue**</b>					
Less than \$25,000	48.8%	48.5%	10.9%	73.3%	44.9%
\$25,000 to \$499,999	30.3%	41.6%	89.1%	12.3%	42.8%
\$500,000 or more	20.9%	9.9%	0.0%	14.4%	12.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	71	38	51	46	206
<b>Total Expenses**</b>					
Less than \$25,000	54.2%	48.5%	10.8%	75.3%	47.4%
\$25,000 to \$499,999	27.8%	45.8%	89.2%	10.5%	41.9%
\$500,000 or more	18.0%	5.8%	0.0%	14.3%	10.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	70	36	50	46	202
<b>Total Assets**</b>					
Less than \$25,000	58.6%	61.6%	19.8%	74.2%	55.2%
\$25,000 to \$499,999	21.5%	23.9%	54.7%	12.6%	26.4%
\$500,000 or more	19.9%	14.5%	25.6%	13.2%	18.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	62	32	36	42	172
<b>Total Liabilities</b>					
Less than \$25,000	71.5%	79.6%	85.6%	83.3%	79.1%
\$25,000 to \$499,999	20.6%	16.0%	12.4%	3.0%	13.6%
\$500,000 or more	8.0%	4.4%	2.0%	13.7%	7.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	57	29	42	41	169

**Table 10 – Cass, Miami and Scott Counties (combined)**

<b>NONPROFIT DIMENSION</b>	<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Changes in Revenues</b>					
Decreased	25.9%	26.2%	23.6%	33.8%	27.0%
Stayed the Same	35.1%	34.8%	33.7%	39.1%	35.6%
Increased	39.0%	39.0%	42.6%	27.1%	37.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	39	59	46	218
<b>Changes in Expenses</b>					
Decreased	4.0%	3.3%	3.3%	9.7%	4.9%
Stayed the Same	33.1%	49.0%	38.1%	28.1%	36.1%
Increased	62.9%	47.7%	58.6%	62.3%	59.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	38	59	45	216
<b>Deficits and Surpluses*</b>					
Deficit	27.9%	20.8%	19.4%	11.0%	20.9%
Breakeven	24.9%	22.3%	48.2%	43.0%	34.4%
Surplus	47.3%	56.9%	32.5%	46.0%	44.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	63	31	49	36	179
<b>Demand for Services</b>					
Decreased	8.3%	0.0%	6.5%	9.2%	6.8%
Stayed the Same	36.2%	46.7%	41.2%	50.0%	42.6%
Increased	55.4%	53.3%	52.3%	40.8%	50.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	85	42	68	63	258
<b>Funding Mix**</b>					
Government	25.0%	20.4%	0.0%	13.9%	15.6%
Donations and Gifts	22.6%	13.6%	91.8%	9.8%	34.4%
Dues, Fees, and Sales	26.1%	28.2%	1.4%	22.4%	19.7%
Special Event and Other	10.9%	24.2%	2.8%	10.5%	11.1%
No Dominant Source	9.5%	5.9%	2.6%	30.2%	12.3%
No Revenues	6.0%	7.7%	1.4%	13.2%	6.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	83	44	59	59	245

**Table 10 – Cass, Miami and Scott Counties (combined)**

<b>NONPROFIT DIMENSION</b>		<b>Human Services Non-profits</b>	<b>Public &amp; Societal Benefit Nonprofits</b>	<b>Religious &amp; Spiritual Development Nonprofits</b>	<b>All Other Nonprofit Fields</b>	<b>Total</b>
<b>Target Populations**</b>						
Members Only		11.2%	4.1%	6.4%	11.9%	9.1%
Both Members and Public		55.0%	56.9%	89.9%	67.0%	67.0%
Public Only		33.8%	39.0%	3.7%	21.1%	23.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	90	41	66	61	258
<b>Target by Gender**</b>						
Some/All Program		22.0%	7.7%	55.7%	27.1%	29.6%
	n	71	32	53	47	203
<b>Target by Age**</b>						
Some/All Program		57.9%	23.9%	70.6%	52.8%	55.0%
	n	76	33	57	48	214
<b>Target by Ethnicity</b>						
Some/All Program		13.3%	8.8%	22.5%	22.5%	17.0%
	n	70	32	52	44	198
<b>Target by Income</b>						
Some/All Program		28.2%	14.6%	17.6%	23.8%	22.4%
	n	71	31	51	46	199
<b>Target by Faith**</b>						
Some/All Program		8.4%	5.0%	64.1%	13.8%	23.4%
	n	70	33	54	49	206
<b>Target by Geographic*</b>						
Some/All Program		61.9%	51.4%	65.1%	43.1%	56.7%
	n	78	35	55	50	218
<b>Target by Occupation</b>						
Some/All Program		16.7%	21.1%	15.6%	10.4%	15.7%
	n	72	33	53	46	204
<b>Target by Other Group</b>						
Some/All Program		23.0%	24.8%	22.7%	22.1%	23.0%
	n	68	35	52	47	202

\* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

\*\* Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

# APPENDIX D

## DIMENSIONS OF NONPROFIT SERVICE CAPACITY FOR SELECTED INDIANA REGIONS

Nonprofit Service Capacity	Percent of Nonprofits in Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-Metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Blooming-ton	Muncie	Bartholo-mew	Dubois	Scott	Miami	Cass		
<i>Major Programmatic Activities</i>														
Human services	43.6	44.8	47.1	56.5	39.9	43.6	50.6	46.5	46.8	60.7	49.0	51.6	45.5	45.7
Public benefit ***	43.8	30.1	26.7	32.9	39.2	31.0	33.4	31.6	33.4	23.2	25.3	35.1	31.6	34.5
Religious	21.4	26.5	23.0	23.3	19.9	21.7	23.5	16.3	21.7	19.4	34.9	22.9	26.6	24.1
Educational	16.4	8.9	21.1	13.2	14.3	14.3	11.6	11.0	18.2	12.6	14.1	11.9	14.3	14.7
Arts and culture	13.4	14.8	12.7	9.1	15.4	19.6	14.5	10.3	10.9	11.8	7.0	16.0	6.6	11.0
Health	10.9	14.4	9.5	11.4	16.9	7.4	11.9	8.6	14.0	7.7	7.0	9.6	7.5	10.2
Environment/animals	3.0	6.5	3.8	3.9	1.9	4.3	2.9	1.7	3.3	7.7	1.0	3.9	7.0	4.9
Mutual benefit	2.4	5.0	1.8	3.0	3.4	1.0	3.4	13.2	0.7	2.5	4.9	2.3	4.7	3.7
International	1.2	0.7	1.8	0.9	0.5	1.9	0.3	0.8	0.9	0.0	0.0	1.1	0.9	1.0
Other/unknown	39.2	30.1	39.5	40.2	37.1	37.8	37.8	43.7	42.4	36.5	41.4	34.9	41.2	38.9
<i>Number of cases</i>	<i>262</i>	<i>169</i>	<i>200</i>	<i>186</i>	<i>193</i>	<i>200</i>	<i>121</i>	<i>152</i>	<i>119</i>	<i>61</i>	<i>262</i>	<i>99</i>	<i>262</i>	<i>2,008</i>
<i>Number of Service Locations</i> ***														
1 Location	62.1	80.1	72.9	74.2	61.5	59.8	73.6	68.9	76.1	64.3	76.6	74.7	79.1	72.5
2 Locations	3.5	2.4	4.0	4.0	7.1	6.5	2.6	3.3	5.0	5.7	1.8	6.0	3.4	3.6
3 to 5 Locations	8.0	5.7	3.7	3.4	3.2	5.4	4.6	5.2	4.8	10.3	5.1	8.1	5.2	5.7
6 to 15 Locations	3.7	0.2	3.3	6.6	6.7	5.4	3.6	4.0	6.0	3.4	6.2	3.0	3.5	3.5
16 or more Locations	8.5	3.0	3.3	3.4	4.7	4.9	4.2	6.4	1.4	3.4	0.9	2.2	2.0	4.2
Unknown	14.1	8.6	12.7	8.4	16.8	18.1	11.5	12.3	6.7	13.0	9.4	6.1	6.9	10.4
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
<i>Number of cases</i>	<i>240</i>	<i>166</i>	<i>213</i>	<i>200</i>	<i>194</i>	<i>125</i>	<i>131</i>	<i>162</i>	<i>122</i>	<i>62</i>	<i>99</i>	<i>103</i>	<i>281</i>	<i>2,098</i>

Nonprofit Service Capacity	Percent of Nonprofits in Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Bloomington	Muncie	Bartholomew	Dubois	Scott	Miami	Cass		
<i>Services Provided at No Cost</i> ***														
No Programs	6.4	18.7	7.7	7.3	12.3	12.3	12.3	8.0	20.3	4.5	17.4	11.1	7.7	9.2
Some Programs	44.9	18.8	40.2	36.1	44.8	45.9	27.0	46.5	32.4	35.8	29.6	29.6	32.4	35.9
All Programs	48.7	62.5	52.1	56.6	43.0	41.8	60.7	45.5	47.3	59.7	53.0	59.3	59.9	54.9
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	181	118	145	142	123	94	86	124	88	42	71	86	195	1,495
<i>Services Provided for Fee Based on Type or Amount of Service</i> ***														
No Programs	20.0	46.2	31.3	33.9	38.6	30.0	32.6	25.5	34.6	33.1	36.4	41.3	44.9	34.8
Some Programs	61.1	32.2	54.3	45.3	43.0	55.7	53.8	61.4	40.7	58.3	43.9	48.3	41.1	48.5
All Programs	18.9	21.6	14.5	20.9	18.4	14.3	13.6	13.2	24.7	8.7	19.8	10.4	14.0	16.7
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	121	67	101	92	81	62	52	82	60	22	37	41	142	960
<i>Services Provided for Fee Based on Financial Capacity to Pay</i>														
No Programs	58.1	61.0	62.0	75.8	48.1	55.6	47.9	65.3	58.2	33.4	38.6	61.5	60.1	59.5
Some Programs	36.6	22.4	25.8	15.1	42.2	27.9	30.2	24.4	25.2	45.1	43.8	23.2	27.0	29.2
All Programs	5.3	16.5	12.2	9.1	9.8	16.5	21.9	10.3	16.7	21.5	17.6	15.3	12.9	11.3
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	120	68	102	80	79	72	61	77	64	25	35	41	148	972
<i>Number of Duplicative Individuals Served</i> ***														
Less Than 100	10.4	32.1	23.0	24.3	18.8	18.4	27.8	33.9	25.0	47.3	35.0	16.8	17.6	18.6
100 to 999	36.9	47.3	42.5	47.0	42.4	59.1	45.0	44.7	48.5	30.6	38.2	51.8	54.7	45.7
1000 to 9999	27.0	19.9	21.4	14.8	16.6	10.9	14.1	17.0	21.6	22.1	24.4	24.9	18.6	21.3
10,000 or More	25.8	0.7	13.2	13.9	22.2	11.6	13.1	4.5	4.9	0.0	2.5	6.5	9.1	14.4
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	94	60	73	63	69	40	54	58	42	19	35	37	90	734

Nonprofit Service Capacity	Percent of Nonprofits in Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Bloomington	Muncie	Bartholomew	Dubois	Scott	Miami	Cass		
<u>Percent Tracking Clients</u>														
No	38.2	36.4	31.1	34.3	32.4	31.4	32.7	30.5	41.4	41.6	35.0	39.0	40.4	37.4
Yes	61.8	63.6	68.9	65.7	67.6	68.6	67.3	69.5	58.6	58.4	65.0	61.0	59.6	62.7
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	249	167	211	196	193	130	130	155	122	62	94	101	271	2,081
<u>Use of Computerized Records ***</u>														
No	29.9	46.2	41.5	39.6	31.8	39.0	43.9	32.0	52.9	40.1	40.7	41.3	47.8	40.7
Yes	70.2	53.8	58.5	60.4	68.3	61.0	56.1	68.0	47.1	59.9	59.3	58.7	52.3	59.3
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	237	163	199	190	190	126	130	154	119	57	91	98	271	2,025
<u>Challenges in Meeting Needs of Clients or Members ***</u>														
Not applicable	8.6	16.6	7.8	6.7	12.7	4.9	6.6	5.1	6.8	5.3	9.6	7.4	11.0	10.1
Not a challenge	12.4	24.9	18.0	23.4	24.3	12.6	12.5	31.9	27.4	20.9	18.7	22.5	23.8	19.9
Minor challenge	39.5	35.2	37.8	38.4	32.4	49.8	57.1	36.2	35.8	45.2	42.0	32.8	35.1	37.5
Major challenge	39.6	23.3	36.4	31.5	30.6	32.6	23.8	26.8	30.0	28.6	29.8	37.3	30.1	32.5
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	231	153	193	185	189	123	125	147	111	58	88	96	258	1,957
<u>Challenges in Communicating with Clients or Members ***</u>														
Not applicable	6.3	11.4	3.8	4.9	9.8	4.3	6.8	6.5	4.0	5.7	8.2	7.5	10.9	8.3
Not a challenge	19.7	30.8	30.5	37.5	36.5	30.9	28.4	41.3	41.5	29.2	34.9	34.4	35.9	30.5
Minor challenge	46.3	42.3	43.1	44.5	37.3	43.9	41.6	36.2	41.6	39.4	28.4	43.9	39.5	42.2
Major challenge	27.7	15.5	22.7	13.0	16.3	21.0	23.2	16.0	12.9	25.7	28.5	14.3	13.7	19.1
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	230	153	194	181	185	122	123	147	111	57	89	96	259	1,947

Nonprofit Service Capacity	Percent of Nonprofits in Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Bloomington	Muncie	Bartholomew	Dubois	Scott	Miami	Cass		
<i>Challenges in Attracting New Members</i>														
Not applicable	10.7	14.2	9.4	7.8	11.3	5.2	8.9	21.0	6.1	9.0	10.3	4.0	9.9	10.5
Not a challenge	12.8	11.6	12.8	14.8	17.3	15.1	17.9	13.8	23.2	15.2	15.2	13.8	12.2	13.1
Minor challenge	25.5	29.8	29.3	32.9	29.6	25.8	26.5	25.1	30.8	33.5	31.4	29.0	25.8	27.0
Major challenge	51.4	44.3	48.5	44.5	41.8	53.9	46.7	40.1	40.0	42.2	43.1	53.2	52.2	49.5
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	232	156	194	186	189	127	127	151	113	57	88	95	261	1,976
<i>Challenges in Providing High Quality Services</i>														
Not applicable	12.1	17.8	6.0	12.4	14.2	4.3	10.3	7.9	11.7	13.5	9.3	14.4	13.5	12.5
Not a challenge	17.9	14.5	25.3	25.0	23.9	20.1	21.6	30.3	22.4	23.5	17.6	14.8	17.2	18.9
Minor challenge	36.2	37.3	33.4	38.9	28.0	42.6	41.7	32.3	40.6	29.9	37.8	34.9	38.4	36.8
Major challenge	33.9	30.4	35.3	23.7	33.8	33.1	26.4	29.6	25.3	33.2	35.3	35.9	31.0	31.8
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	230	155	194	185	189	122	127	145	113	55	90	97	261	1,963
<i>Challenges in Conducting Program Evaluations or Assessments ***</i>														
Not applicable	12.8	27.5	9.9	12.0	17.3	8.5	13.8	12.7	12.9	11.5	17.4	15.6	14.6	14.9
Not a challenge	18.3	25.2	23.6	29.7	23.8	20.7	24.5	30.7	27.5	32.1	20.9	23.4	26.4	23.8
Minor challenge	39.6	31.0	41.9	40.1	37.0	42.8	36.5	40.2	39.6	39.8	36.9	38.4	42.9	39.9
Major challenge	29.4	16.3	24.6	18.3	22.0	28.0	25.2	16.4	20.1	16.7	24.7	22.6	16.1	21.5
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	229	151	188	184	185	121	125	147	112	54	89	96	256	1,937

\* Includes LaPorte County

\*\* Includes Gibson County

\*\*\* Significant at p<.05

# APPENDIX E

## DIMENSIONS OF NONPROFIT HUMAN RESOURCES FOR SELECTED INDIANA REGIONS

Nonprofit Service Capacity	Percent of Nonprofits In Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Bloomington	Muncie	Bartholo-mew	Dubois	Scott	Miami	Cass		
<i>Number of Paid Staff FTEs***</i>														
More than 50 FTEs	7.2	14.1	9.2	6.1	20.6	11.6	5.8	12.4	13.7	7.3	4.6	11.2	3.9	7.7
15.5 to 50 FTEs	17.2	8.5	19.3	6.5	14.1	14.4	6.6	4.1	5.7	7.3	11.4	4.1	12.2	13.4
5.5 to 15 FTEs	22.0	14.2	17.3	18.5	15.7	26.7	16.6	24.7	18.7	14.5	14.7	6.2	11.0	16.7
2.5 to 5 FTEs	23.1	19.4	29.5	25.9	19.9	15.3	30.9	23.9	15.6	12.5	22.3	24.1	17.5	21.5
0.5 to 2 FTEs	30.5	43.8	24.7	43.0	29.7	32.1	40.0	34.9	46.4	58.5	47.1	54.5	55.4	40.7
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	160	82	120	116	88	68	62	70	54	29	49	57	155	1,110
<i>Challenges in Recruiting and Retaining Qualified Staff</i>														
Not Applicable	22.5	26.3	21.3	30.9	29.6	32.4	31.2	41.7	27.5	32.0	17.6	28.3	31.4	27.5
Not a Challenge	24.0	25.4	23.9	23.1	23.9	20.6	31.8	15.8	29.0	28.7	30.1	21.1	32.8	27.4
Minor Challenge	33.0	32.9	37.8	31.0	27.3	26.2	27.2	26.9	26.1	22.2	33.8	28.5	24.8	29.6
Major Challenge	20.6	15.4	17.0	14.9	19.2	20.8	9.8	15.6	17.4	17.2	18.5	22.1	11.0	15.5
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	228	152	190	185	186	121	123	145	111	58	88	96	263	1,946
<i>Staff Compensation as a Percentage of Total Expenses</i>														
Less than 25%	16.5	6.4	7.3	12.5	9.7	8.4	11.1	5.6	9.1	15.5	6.5	11.3	10.1	11.1
25% to 49%	17.3	14.7	19.1	15.5	11.5	15.2	13.0	16.2	7.1	20.8	17.2	17.6	14.4	15.6
50% to 74%	12.9	14.3	13.7	12.6	15.5	19.9	17.3	9.4	17.3	7.1	16.0	17.5	10.7	12.7
75% to 100%	6.7	2.4	2.2	4.6	4.3	3.6	1.5	7.1	5.7	4.1	1.3	2.2	1.4	3.4
No Paid Employees	46.6	62.2	57.7	54.8	59.0	53.0	57.2	61.7	60.8	52.5	59.0	51.4	63.4	57.2
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	196	136	178	160	159	112	109	142	109	53	73	87	226	1,740

Nonprofit Service Capacity	Percent of Nonprofits In Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Bloomington	Muncie	Bartholo-mew	Dubois	Scott	Miami	Cass		
<u>Use of Volunteers During Most Recent Fiscal Year</u>														
No	29.6	26.6	23.7	26.5	29.4	20.6	15.7	33.4	28.7	27.0	22.7	23.9	27.3	27.2
Yes	70.4	73.4	76.3	73.5	70.7	79.4	84.3	66.6	71.3	73.0	77.3	76.2	72.7	72.8
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	239	165	209	201	189	131	126	157	120	60	92	101	273	2,063
<u>Staff Compensation as Percent of Expenses</u>														
100% or More	31.5	18.2	23.3	20.8	37.1	38.9	12.0	28.9	25.5	19.2	16.8	19.6	16.1	23.2
40% to 99%	16.5	26.1	24.1	21.6	12.9	15.4	16.5	15.2	30.4	9.6	26.6	27.4	23.9	21.0
15% to 39%	24.3	23.0	21.0	28.4	27.2	24.0	40.5	31.8	27.6	38.7	28.0	37.4	34.1	28.3
Less than 15%	27.7	32.8	31.5	29.2	22.9	21.7	31.1	24.1	16.5	32.5	28.5	15.6	25.9	27.6
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	144	81	120	120	98	82	82	82	62	36	47	56	158	1,168
<u>Importance of Volunteers to Organization***</u>														
Not at all Important	0.0	1.0	1.0	0.0	2.7	1.2	2.7	1.2	6.0	0.0	1.3	0.0	0.0	0.5
Not very Important	8.7	13.1	1.5	7.3	7.8	7.3	10.6	4.9	4.6	5.8	4.2	5.9	6.1	7.3
Important	28.9	12.7	22.0	15.5	20.6	22.4	12.5	26.5	12.9	24.7	10.7	14.3	10.7	18.1
Very Important	39.1	43.1	40.1	39.2	36.2	34.7	39.1	35.3	36.6	21.6	34.0	38.7	36.9	38.4
Essential	23.4	30.2	35.3	38.1	32.7	34.5	35.2	32.1	39.9	47.9	49.9	41.1	46.3	35.7
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	186	119	158	141	124	99	98	102	84	44	69	75	214	1,513
<u>Use of Formal Volunteer Recruitment Program</u>														
No	83.3	76.8	76.2	79.8	73.8	74.5	75.7	86.1	73.9	78.0	76.3	77.5	85.7	81.7
Yes	16.7	23.2	23.8	20.2	26.2	25.5	24.3	14.0	26.1	22.0	23.7	22.5	14.3	18.3
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	234	161	197	188	189	125	130	154	120	58	89	94	272	2,011
<u>Use of Formal Volunteer Training Program</u>														
No	17.6	24.2	24.9	24.2	26.7	27.4	24.7	18.8	24.0	17.1	26.5	18.9	20.1	21.1
Yes	82.4	75.8	75.1	75.8	73.3	72.7	75.3	81.2	76.0	82.9	73.5	81.1	80.0	78.9
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	232	157	198	188	189	124	126	154	120	58	89	94	270	1,999

Nonprofit Service Capacity	Percent of Nonprofits In Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Bloomington	Muncie	Bartholo-mew	Dubois	Scott	Miami	Cass		
<u>Challenge of Recruiting and Retaining Qualified Volunteers</u>														
Not Applicable	17.4	21.2	13.8	15.7	16.0	19.5	16.9	28.9	18.1	13.3	14.8	11.2	15.7	16.8
Not a Challenge	18.6	15.6	18.8	19.0	23.8	11.3	23.4	11.4	26.9	25.4	14.6	18.7	20.4	19.1
Minor Challenge	29.8	29.4	37.6	38.5	34.2	34.3	32.1	36.1	39.0	34.2	40.3	37.2	32.0	32.4
Major Challenge	34.3	33.9	29.8	26.9	26.1	34.9	27.6	23.6	16.0	27.1	30.3	33.0	31.9	31.7
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	230	153	192	186	183	124	120	149	112	57	90	97	262	1,955
<u>Governance Structure Used</u>														
Other Gov. Structure	8.2	17.5	11.3	11.4	13.9	5.2	10.5	9.1	8.2	14.4	13.1	10.2	10.1	10.6
Gov. by Other Org.	2.9	8.5	6.4	2.6	2.4	3.6	5.8	2.1	5.1	3.7	4.2	1.2	4.5	4.4
Board of Directors	88.9	73.9	82.3	86.0	83.7	91.2	83.7	88.8	86.7	82.0	82.8	88.7	85.5	84.9
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	239	159	205	200	191	131	126	159	124	60	94	100	276	2,064
<u>Size of Board of Directors***</u>														
30 or More	7.0	5.7	5.3	4.2	4.7	3.6	6.5	1.5	0.0	0.0	7.7	2.5	2.0	4.4
15 to 29	22.5	21.9	20.0	23.7	27.5	17.3	31.6	14.9	12.2	17.0	14.9	23.6	13.6	19.1
10 to 14	30.7	19.5	25.5	25.1	21.4	19.9	13.7	19.6	26.6	17.0	23.6	24.7	20.3	23.8
5 to 9	29.8	38.0	35.7	33.1	28.3	43.1	35.0	40.3	47.7	51.8	36.2	42.0	45.3	37.7
1 to 4	10.0	14.9	13.5	13.8	18.1	16.1	13.3	23.6	13.5	14.2	17.6	7.2	18.9	15.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	200	112	163	155	136	118	101	135	107	50	77	87	228	1,669
<u>Percent Using Committee Structures</u>														
Doesn't Use Com.	23.2	29.8	28.3	25.0	22.8	24.9	29.4	38.4	30.7	31.3	19.3	21.6	31.5	27.8
Com. for Sp. Tasks	22.7	15.4	11.0	17.8	13.5	15.5	16.8	11.7	15.1	28.0	21.4	20.1	18.4	18.3
Com. for some/all work	54.1	54.8	60.7	57.2	63.7	59.5	53.8	50.0	54.2	40.7	59.3	58.3	50.2	54.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Number of cases	197	110	163	156	134	116	101	134	106	48	75	84	226	1,650

Nonprofit Service Capacity	Percent of Nonprofits In Region													
	Selected Indiana Metropolitan Statistical Areas							Selected Indiana Non-metropolitan Counties					Rest of State	Entire State of Indiana
	Indiana-polis	Gary-North-west*	Fort Wayne	Evans-ville**	South Bend	Blooming-ton	Muncie	Bartholo-mew	Dubois	Scott	Miami	Cass		
<i>Challenges in Recruiting and Retaining Board of Director Members***</i>														
Not Applicable	8.1	16.3	11.4	11.8	18.8	10.0	13.5	9.2	12.5	17.9	14.7	9.6	16.3	13.2
Not a Challenge	29.4	27.2	25.8	29.7	31.1	21.6	29.3	35.9	35.3	25.1	28.0	28.7	34.2	30.6
Minor Challenge	24.5	35.7	36.4	33.2	27.9	30.1	38.0	32.5	32.4	35.1	33.2	33.9	34.4	31.7
Major Challenge	38.0	20.8	26.4	25.3	22.2	38.4	19.3	22.4	19.8	22.0	24.1	27.8	15.2	24.5
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
<i>Number of cases</i>	<i>228</i>	<i>154</i>	<i>193</i>	<i>185</i>	<i>187</i>	<i>124</i>	<i>125</i>	<i>143</i>	<i>113</i>	<i>56</i>	<i>91</i>	<i>96</i>	<i>261</i>	<i>1,956</i>

\* Includes LaPorte County

\*\* Includes Gibson County

\*\*\* Significant at p<.05

## **PROJECT PUBLICATIONS AND REPORTS**

Over the last several years a number of reports and articles related to the Indiana Nonprofit Sector Project have been published, in addition to papers presented at various colloquiums and conferences. The following citations include project-related reports and papers as of January 2004. Online reports, as well as summaries of all other items are available on the project web site: [www.indiana.edu/~nonprof](http://www.indiana.edu/~nonprof). To obtain a complete version of an unpublished paper please contact Kirsten Grønbjerg ([kgronbj@indiana.edu](mailto:kgronbj@indiana.edu), (812) 855-5971).

### **Indiana Nonprofit Survey Analysis**

This survey of 2,205 Indiana nonprofits, completed in spring and early summer of 2002, covered congregations, other charities, advocacy nonprofits, and mutual benefit associations. It used a stratified random sample drawn from our comprehensive Indiana nonprofit database and structured so as to allow for comparisons among (1) different nonprofit source listings (including those identified through the personal affiliation survey) and (2) twelve selected communities around the state. The survey included questions about basic organizational characteristics, programs and target populations, finances and human resources, management tools and challenges, advocacy activities, affiliations, and involvement in networking and collaboration. An almost identical instrument was used to survey Illinois congregations, charities and advocacy nonprofits for the Donors Forum of Chicago (report available Online at [www.donorsforum.org](http://www.donorsforum.org), December, 2003).

#### *Online Reports*

- The Indiana Nonprofit Sector: A Profile, by Kirsten A. Grønbjerg and Linda Allen. Online report. Survey Report #2. January 2004.
- The Indianapolis Nonprofit Sector: Management Capacities and Challenges, by Kirsten A. Grønbjerg and Richard Clerkin. Online report. Preliminary Survey Report #1. February 2003.

#### *Journal Articles and Conference Presentations*

- "The Indiana Nonprofit Survey: Does What You Know Depend on How You Draw Your Sample?" by Kirsten Grønbjerg and Richard Clerkin. Paper presented at the Annual Meetings of ARNOVA, Denver, CO, November 20-22, 2003.
- "The Role of Congregations in Delivering Human Services" by Richard Clerkin and Kirsten Grønbjerg. Available Online. Paper presented at the Independent Sector Spring Research Forum, Washington, D.C., March 6-7, 2003.

### **Indiana Nonprofit Employment Analysis**

An analysis, comparing ES202 employment reports with IRS registered nonprofits under all sub-sections of 501(c), using a methodology developed by the Center for Civil Society Studies at The Johns Hopkins University, to examine nonprofit employment in the state of Indiana for 2001 with comparisons to 2000 and 1995. The analysis includes detailed information by county, region, and type of nonprofit as well as industry and sector comparisons.

#### *Online Reports*

- Indiana Nonprofit Employment, 2001. Nonprofit Employment Report No. 1 by Kirsten Grønbjerg and Hun Myoung Park. July 2003.

- Bloomington Nonprofit Employment, 2001. Nonprofit Employment Report No. 1, Supplement A, by Kirsten Grønbjerg and Sharon Kioko. August 2003.

### **Personal Affiliation Survey Analysis**

We completed a survey of 526 Indiana residents in May 2001, designed to make it possible to evaluate the utility of an alternative approach to sampling Indiana nonprofits (as compared to drawing a sample from a comprehensive nonprofit database). The survey probed for the respondents' personal affiliations with Indiana nonprofits as employees, worshippers, volunteers, or participants in association meetings or events during the previous 12 months. We recorded the names and addresses of the church the respondent had attended most recently, of up to two nonprofit employers, up to five nonprofits for which the respondent had volunteered, and up to five nonprofit associations.

### *Journal Articles and Conference Presentations*

- "Performing Different Types of Volunteer Work: The Role of Religious and Other Networks" by Kirsten Grønbjerg and Brent Never. Nonprofit Management and Leadership 15 (Winter, No. 2).
- "Individual Engagement with Nonprofits: Explaining Participation in Association Meetings and Events" by Kirsten Grønbjerg. Paper presented at the ARNOVA Meetings, Montreal, Canada, November 14-16, 2002.
- "Volunteering for Nonprofits: The Role of Religious Engagement" by Kirsten Grønbjerg and Brent Never. Paper presented at the Association for the Study of Religion. Chicago, August 14-16, 2002.

### **Indiana Nonprofit Database Analysis**

We developed a comprehensive database of 59,400 Indiana nonprofits of all types (congregations, other charities, advocacy nonprofits, and mutual benefit associations) using a unique methodology that combines a variety of data sources, most notably the IRS listing of tax-exempt entities, the Indiana Secretary of State's listing of incorporated nonprofits, and the yellow page listing of congregations. We supplemented these listings with a variety of local listings in eleven communities across the state and with nonprofits identified through a survey of Indiana residents about their personal affiliations with nonprofits.

### *Journal Articles and Conference Presentations*

- "Extent and Nature of Overlap Between Listings of IRS Tax-Exempt Registrations and Nonprofit Incorporation: The Case of Indiana" by Kirsten Grønbjerg and Laurie Paarlberg. Nonprofit and Voluntary Sector Quarterly 31 (No. 4, December, 2002): 565-94.
- "Evaluating Nonprofit Databases." American Behavioral Scientist 45 (July, 2002, No. 10): 1741-77. Resources for Scholarship in the Nonprofit Sector: Studies in the Political Economy of Information, Part I: Data on Nonprofit Industries..
- "Community Variations in the Size and Composition of the Nonprofit Sector: The Case of Indiana" by Kirsten Grønbjerg and Laurie Paarlberg. Paper presented at the Small Cities Conference, Muncie, IN, September 14-15, 2001.
- "Community Variations in the Size and Scope of the Nonprofit Sector: Theory and Preliminary Findings" by Kirsten A. Grønbjerg & Laurie Paarlberg. Nonprofit and Voluntary Sector Quarterly 30 (No. 4, December, 2001) 684-706.



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