



INDIANA NONPROFITS

Scope and Community Dimensions

Nonprofit Survey Series
Report #2

THE INDIANA NONPROFIT SECTOR: A PROFILE

A JOINT PRODUCT OF

THE CENTER ON PHILANTHROPY
AT INDIANA UNIVERSITY

AND

THE SCHOOL OF PUBLIC AND ENVIRONMENTAL AFFAIRS
AT INDIANA UNIVERSITY

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APPENDIX B

DISTRIBUTION OF NONPROFITS BY FIELD FOR SELECTED INDIANA REGIONS

Selected Indiana Regions	Human Services	Religious & Spiritual Devel.	Public Benefit	Mutual Benefit	Education	Health	Arts, Culture & Humanities	Environment & Animals	Other	Total %	N
Percent of Nonprofit Organizations by Field											
<i>Metropolitan areas</i>											
Indianapolis	31.8%	20.7%	18.3%	5.4%	11.1%	5.8%	3.8%	0.9%	2.3%	100%	255
Gary/NW IN*	24.2%	26.2%	15.1%	6.4%	7.3%	7.0%	8.1%	4.9%	0.8%	100%	180
Fort Wayne	35.8%	23.1%	17.2%	4.7%	7.6%	1.8%	5.2%	2.5%	2.1%	100%	226
Evansville/SW IN**	34.6%	22.6%	19.3%	3.5%	4.7%	7.5%	5.6%	1.5%	0.8%	100%	208
South Bend	32.1%	<u>18.7%</u>	16.0%	6.6%	8.1%	10.7%	6.1%	1.6%	0.1%	100%	207
Bloomington	32.3%	20.9%	<u>11.6%</u>	4.9%	11.2%	4.6%	9.4%	3.8%	1.3%	100%	136
Muncie	34.1%	24.9%	<u>13.6%</u>	7.8%	3.6%	7.5%	7.2%	1.1%	0.3%	100%	138
<i>Counties</i>											
Bartholomew	31.7%	<u>14.9%</u>	15.9%	18.7%	4.5%	4.5%	5.8%	2.1%	0.7%	100%	167
Dubois	25.9%	<u>16.2%</u>	28.4%	3.8%	6.4%	8.0%	6.7%	3.8%	0.9%	100%	127
Scott	38.2%	<u>18.7%</u>	<u>13.2%</u>	6.9%	4.7%	3.4%	10.8%	4.1%	0.0%	100%	63
Miami	31.9%	30.9%	15.1%	8.9%	5.9%	2.5%	3.9%	0.9%	0.0%	100%	101
Cass	33.8%	23.8%	18.8%	3.3%	5.4%	6.1%	7.1%	1.8%	0.0%	100%	106
<i>Rest of State</i>											
	23.7%	27.1%	21.4%	10.8%	5.7%	2.2%	2.2%	5.2%	1.8%	100%	293
<i>Entire State</i>											
	28.7%	23.9%	18.7%	7.5%	7.6%	4.6%	4.3%	3.2%	1.6%	100%	1914

Note: Numbers in **bold red** denote percent values that are **above** the statewide percent by at least five percentage points. Numbers in **bold blue underlined italics** denote percent values that are **below** the statewide percent by at least five percentage points.

* Includes LaPorte County

** Includes Gibson County

APPENDIX C:

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 1 – Indianapolis Metropolitan Region

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age*					
Before 1930	10.0%	20.3%	38.4%	38.3%	25.7%
1930 to 1979	33.0%	6.4%	32.8%	26.2%	25.9%
1980 to 2002	57.1%	73.4%	28.9%	35.5%	48.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	73	40	65	63	241
Incorporation Status*					
Incorporated in Indiana	91.5%	82.3%	75.2%	68.8%	80.1%
Incorporated in Other State	0.6%	1.1%	0.0%	16.2%	5.0%
Not Incorporated	7.9%	16.6%	24.8%	15.0%	14.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	73	38	62	62	235
Size by Total Revenue*					
Less than \$25,000	42.3%	31.9%	9.9%	40.9%	33.5%
\$25,000 to \$499,999	30.3%	29.7%	68.8%	34.8%	39.1%
\$500,000 or more	27.4%	38.4%	21.3%	24.3%	27.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	56	34	55	54	199
Total Expenses					
Less than \$25,000	41.8%	41.7%	8.7%	42.1%	35.4%
\$25,000 to \$499,999	30.6%	30.3%	69.7%	33.2%	38.8%
\$500,000 or more	27.7%	28.0%	21.6%	24.8%	25.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	57	36	54	54	201
Total Assets					
Less than \$25,000	58.1%	30.4%	36.9%	51.6%	47.0%
\$25,000 to \$499,999	8.8%	28.0%	34.0%	14.3%	18.5%
\$500,000 or more	33.1%	41.6%	29.1%	34.1%	34.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	50	33	45	46	174
Total Liabilities					
Less than \$25,000	69.6%	77.4%	64.7%	67.6%	69.6%
\$25,000 to \$499,999	12.3%	13.9%	27.7%	3.5%	13.5%
\$500,000 or more	18.1%	8.7%	7.7%	28.9%	16.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	47	30	44	42	163

Table 1 – Indianapolis Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues					
Decreased	19.1%	26.3%	29.9%	31.2%	26.2%
Stayed the Same	37.5%	32.0%	21.8%	13.2%	26.2%
Increased	43.4%	41.8%	48.4%	55.6%	47.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	62	34	64	53	213
Changes in Expenses					
Decreased	4.4%	23.8%	7.8%	10.7%	9.9%
Stayed the Same	34.5%	32.0%	24.3%	23.3%	28.5%
Increased	61.2%	44.3%	67.9%	66.0%	61.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	61	32	63	53	209
Deficits and Surpluses					
Deficit	30.5%	23.2%	11.9%	21.8%	22.9%
Breakeven	21.4%	26.4%	39.0%	32.0%	28.9%
Surplus	48.1%	50.4%	49.1%	46.3%	48.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	50	31	53	50	184
Demand for Services					
Decreased	7.4%	4.9%	0.1%	5.2%	4.7%
Stayed the Same	38.5%	44.2%	57.8%	42.5%	44.9%
Increased	54.1%	50.9%	42.1%	52.3%	50.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	38	68	63	243
Funding Mix**					
Government	15.0%	13.8%	0.0%	0.1%	7.3%
Donations and Gifts	17.5%	14.8%	76.6%	13.4%	30.0%
Dues, Fees, and Sales	36.3%	39.3%	4.9%	40.3%	30.4%
Special Event and Other	15.0%	16.3%	15.3%	23.5%	17.5%
No Dominant Source	10.9%	10.7%	3.2%	19.1%	11.2%
No Revenues	5.4%	5.1%	0.0%	3.6%	3.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	63	37	67	58	225

Table 1 – Indianapolis Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations*					
Members Only	33.1%	18.9%	3.8%	17.7%	20.1%
Both Members and Public	35.3%	60.1%	91.1%	63.3%	59.4%
Public Only	31.5%	21.0%	5.1%	19.0%	20.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	77	39	69	63	248
Target by Gender					
Some/All Program	24.7%	19.4%	49.8%	28.2%	30.0%
n	63	34	60	54	211
Target by Age					
Some/All Program	58.0%	41.4%	65.1%	53.3%	55.2%
n	64	33	62	54	213
Target by Ethnicity					
Some/All Program	14.2%	22.6%	13.5%	15.4%	15.8%
n	63	31	58	51	203
Target by Income					
Some/All Program	27.2%	23.7%	4.4%	13.9%	18.1%
n	64	34	60	50	208
Target by Faith**					
Some/All Program	8.9%	17.9%	50.8%	8.5%	19.7%
n	62	33	60	50	205
Target by Geographic					
Some/All Program	55.7%	51.0%	57.0%	51.3%	54.0%
n	63	35	60	52	210
Target by Occupation					
Some/All Program	16.9%	37.6%	9.4%	25.1%	21.4%
n	61	33	57	51	202
Target by Other Group					
Some/All Program	24.1%	27.1%	15.4%	32.4%	25.1%
n	61	34	53	50	198

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 2 – Gary/Northwest Indiana Metropolitan Region
(includes LaPorte County)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age					
Before 1930	18.6%	13.0%	14.4%	17.5%	16.1%
1930 to 1979	62.1%	40.5%	73.5%	49.9%	57.9%
1980 to 2002	19.4%	46.6%	12.1%	32.6%	26.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	27	49	50	169
Incorporation Status					
Incorporated in Indiana	72.2%	89.5%	82.1%	84.6%	81.7%
Incorporated in Other State	2.0%	0.4%	0.0%	6.8%	2.8%
Not Incorporated	25.7%	10.1%	17.9%	8.5%	15.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	41	24	51	49	165
Size by Total Revenue					
Less than \$25,000	51.6%	59.9%	26.8%	49.2%	46.4%
\$25,000 to \$499,999	33.9%	40.1%	61.7%	31.8%	40.3%
\$500,000 or more	14.5%	0.0%	11.5%	19.1%	13.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	19	38	43	135
Total Expenses					
Less than \$25,000	39.7%	60.2%	27.8%	49.8%	44.2%
\$25,000 to \$499,999	45.8%	39.9%	60.0%	31.3%	42.4%
\$500,000 or more	14.5%	0.0%	12.3%	18.9%	13.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	18	37	43	133
Total Assets					
Less than \$25,000	56.3%	58.6%	47.2%	37.1%	47.3%
\$25,000 to \$499,999	23.7%	27.8%	27.1%	40.0%	31.3%
\$500,000 or more	20.0%	13.7%	25.7%	23.0%	21.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	31	16	34	41	118
Total Liabilities*					
Less than \$25,000	87.0%	100.0%	58.9%	72.4%	76.9%
\$25,000 to \$499,999	13.0%	0.0%	36.6%	6.7%	13.8%
\$500,000 or more	0.0%	0.0%	4.5%	20.9%	9.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	27	16	35	40	118

**Table 2 – Gary/Northwest Indiana Metropolitan Region
(includes LaPorte County)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues					
Decreased	21.0%	42.4%	37.0%	24.8%	29.7%
Stayed the Same	31.0%	26.4%	20.6%	37.5%	29.8%
Increased	48.0%	31.2%	42.4%	37.8%	40.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	34	19	42	43	138
Changes in Expenses					
Decreased	15.4%	19.4%	5.9%	6.4%	10.6%
Stayed the Same	32.7%	39.7%	29.4%	49.7%	38.4%
Increased	52.0%	40.8%	64.8%	43.9%	51.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	19	42	41	137
Deficits and Surpluses					
Deficit	24.1%	41.0%	34.2%	27.2%	30.3%
Breakeven	23.5%	33.6%	26.0%	27.0%	26.9%
Surplus	52.4%	25.4%	39.8%	45.8%	42.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	13	34	31	108
Demand for Services					
Decreased	3.3%	7.3%	17.4%	11.6%	10.6%
Stayed the Same	33.3%	66.8%	42.7%	56.9%	48.7%
Increased	63.4%	25.9%	39.9%	31.5%	40.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	24	51	51	169
Funding Mix**					
Government	1.9%	14.3%	0.0%	15.7%	8.3%
Donations and Gifts	7.0%	0.4%	78.0%	6.9%	22.4%
Dues, Fees, and Sales	49.6%	23.3%	12.8%	30.9%	30.4%
Special Event and Other	7.9%	29.7%	0.0%	17.9%	13.0%
No Dominant Source	23.9%	10.4%	0.3%	8.8%	11.0%
No Revenues	9.7%	21.9%	8.9%	19.7%	15.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	22	43	51	159

**Table 2 – Gary/Northwest Indiana Metropolitan Region
(includes LaPorte County)**

NONPROFIT DIMENSION		Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Target Populations*						
	Members Only	31.5%	9.1%	9.0%	15.6%	16.8%
	Both Members and Public	65.6%	57.0%	88.5%	63.2%	69.5%
	Public Only	2.9%	34.0%	2.5%	21.2%	13.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	43	24	49	53	169
Target by Gender*						
	Some/All Program	34.1%	26.4%	61.1%	16.0%	34.3%
	n	33	18	40	37	128
Target by Age						
	Some/All Program	52.9%	33.3%	61.1%	68.4%	57.7%
	n	35	19	41	42	137
Target by Ethnicity						
	Some/All Program	11.0%	17.2%	17.0%	10.4%	13.4%
	n	32	18	40	37	127
Target by Income						
	Some/All Program	22.6%	22.3%	12.7%	12.0%	16.4%
	n	32	21	40	39	132
Target by Faith**						
	Some/All Program	1.6%	15.4%	60.5%	10.4%	24.2%
	n	31	18	44	39	132
Target by Geographic						
	Some/All Program	43.2%	66.2%	38.2%	59.1%	50.5%
	n	33	21	43	40	137
Target by Occupation						
	Some/All Program	20.7%	1.8%	8.4%	16.3%	13.1%
	n	32	18	39	38	127
Target by Other Group*						
	Some/All Program	33.0%	57.5%	7.7%	17.7%	26.0%
	n	34	18	35	40	127

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 3 – Fort Wayne Metropolitan Region

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age					
Before 1930	15.7%	25.6%	41.7%	25.4%	25.9%
1930 to 1979	48.1%	44.8%	26.5%	34.2%	39.2%
1980 to 2002	36.2%	29.6%	31.8%	40.3%	34.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	75	38	47	46	206
Incorporation Status					
Incorporated in Indiana	83.2%	87.6%	74.1%	76.7%	80.0%
Incorporated in Other State	5.6%	1.1%	14.4%	9.7%	8.1%
Not Incorporated	11.2%	11.3%	11.5%	13.7%	11.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	72	34	48	47	201
Size by Total Revenue*					
Less than \$25,000	55.7%	64.4%	16.7%	31.2%	44.1%
\$25,000 to \$499,999	27.9%	31.9%	71.8%	29.0%	38.4%
\$500,000 or more	16.4%	3.7%	11.6%	39.8%	17.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	37	42	34	180
Total Expenses*					
Less than \$25,000	52.9%	65.5%	16.7%	31.2%	43.1%
\$25,000 to \$499,999	29.7%	31.2%	72.0%	26.8%	38.8%
\$500,000 or more	17.4%	3.3%	11.3%	42.0%	18.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	66	37	41	34	178
Total Assets					
Less than \$25,000	62.4%	64.3%	42.5%	47.1%	55.0%
\$25,000 to \$499,999	17.0%	19.7%	19.8%	20.7%	18.9%
\$500,000 or more	20.7%	16.1%	37.7%	32.2%	26.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	58	33	39	26	156
Total Liabilities					
Less than \$25,000	83.4%	83.8%	71.1%	73.3%	79.0%
\$25,000 to \$499,999	3.1%	4.2%	25.4%	23.0%	11.8%
\$500,000 or more	13.5%	12.0%	3.5%	3.8%	9.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	58	30	39	23	150

Table 3 – Fort Wayne Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues					
Decreased	10.3%	17.6%	18.5%	28.9%	17.6%
Stayed the Same	45.1%	33.7%	23.8%	37.0%	35.5%
Increased	44.6%	48.7%	57.7%	34.1%	46.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	64	28	47	36	175
Changes in Expenses					
Decreased	1.0%	1.4%	4.3%	6.0%	3.0%
Stayed the Same	18.5%	50.1%	16.7%	32.9%	25.8%
Increased	80.5%	48.5%	79.1%	61.2%	71.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	65	28	47	37	177
Deficits and Surpluses					
Deficit	27.0%	20.5%	19.1%	21.6%	22.8%
Breakeven	25.1%	5.7%	50.0%	32.5%	29.3%
Surplus	47.9%	73.8%	30.9%	45.9%	48.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	60	30	40	31	161
Demand for Services					
Decreased	9.3%	2.2%	2.1%	9.7%	6.5%
Stayed the Same	51.4%	58.2%	40.7%	52.0%	50.0%
Increased	39.2%	39.6%	57.3%	38.3%	43.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	77	35	51	47	210
Funding Mix**					
Government	7.5%	0.0%	0.0%	1.7%	3.0%
Donations and Gifts	14.3%	17.1%	83.5%	25.0%	34.9%
Dues, Fees, and Sales	35.8%	32.5%	7.3%	56.1%	32.5%
Special Event and Other	16.3%	14.1%	0.0%	11.2%	10.6%
No Dominant Source	17.2%	17.1%	8.4%	4.4%	12.0%
No Revenues	8.8%	19.3%	0.7%	1.7%	6.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	37	50	44	205

Table 3 – Fort Wayne Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations**					
Members Only	32.7%	31.2%	0.7%	1.0%	17.5%
Both Members and Public	50.9%	58.8%	97.2%	85.3%	71.1%
Public Only	16.5%	9.9%	2.1%	13.7%	11.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	80	34	51	48	213
Target by Gender					
Some/All Program	24.4%	16.2%	57.2%	34.6%	34.4%
n	60	28	43	36	167
Target by Age					
Some/All Program	53.5%	41.7%	77.8%	63.9%	60.7%
n	63	29	45	23	179
Target by Ethnicity					
Some/All Program	19.1%	19.4%	24.2%	18.6%	20.4%
n	55	29	41	35	160
Target by Income					
Some/All Program	25.9%	16.2%	12.9%	18.7%	19.4%
n	60	28	40	37	165
Target by Faith*					
Some/All Program	6.3%	23.8%	58.6%	16.4%	26.3%
n	57	28	46	35	166
Target by Geographic					
Some/All Program	63.1%	92.1%	58.4%	50.6%	63.8%
n	65	30	42	41	178
Target by Occupation					
Some/All Program	21.6%	18.8%	11.3%	1.5%	13.8%
n	56	25	41	35	157
Target by Other Group					
Some/All Program	21.6%	39.4%	31.0%	27.0%	27.9%
n	54	25	36	36	151

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

**Table 4 – Evansville/Southwest Indiana Metropolitan Region
(Includes Gibson County)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age**					
Before 1930	6.5%	14.6%	47.0%	20.3%	20.5%
1930 to 1979	51.9%	49.2%	35.7%	35.3%	43.7%
1980 to 2002	41.6%	36.2%	17.3%	44.4%	35.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	64	31	53	47	195
Incorporation Status					
Incorporated in Indiana	82.5%	79.0%	71.7%	90.0%	81.1%
Incorporated in Other State	4.1%	8.3%	1.9%	4.5%	4.5%
Not Incorporated	13.4%	12.8%	26.4%	5.6%	14.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	31	55	43	196
Size by Total Revenue*					
Less than \$25,000	55.4%	60.5%	11.1%	46.0%	44.1%
\$25,000 to \$499,999	36.1%	27.4%	78.4%	46.4%	46.3%
\$500,000 or more	8.5%	12.1%	10.5%	7.6%	9.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	51	26	45	34	156
Total Expenses**					
Less than \$25,000	52.6%	60.1%	13.8%	66.5%	48.4%
\$25,000 to \$499,999	38.3%	26.8%	75.4%	27.1%	41.9%
\$500,000 or more	9.1%	13.1%	10.8%	6.4%	9.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	48	24	44	36	152
Total Assets					
Less than \$25,000	56.9%	63.5%	20.0%	62.0%	52.0%
\$25,000 to \$499,999	27.8%	26.5%	56.9%	27.1%	33.3%
\$500,000 or more	15.4%	10.0%	23.1%	11.0%	14.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	46	25	36	30	137
Total Liabilities					
Less than \$25,000	82.8%	89.5%	90.1%	79.2%	85.0%
\$25,000 to \$499,999	11.7%	5.3%	5.8%	15.7%	10.0%
\$500,000 or more	5.5%	5.3%	4.1%	5.0%	5.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	42	24	34	30	130

**Table 4 – Evansville/Southwest Indiana Metropolitan Region
(Includes Gibson County)**

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues					
Decreased	16.7%	34.4%	22.7%	30.3%	24.6%
Stayed the Same	33.9%	32.2%	24.1%	31.2%	30.7%
Increased	49.5%	33.3%	53.2%	38.5%	44.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	55	26	49	38	168
Changes in Expenses*					
Decreased	6.6%	22.1%	8.5%	4.0%	9.3%
Stayed the Same	35.1%	41.9%	13.4%	39.7%	32.6%
Increased	58.4%	36.0%	78.1%	56.4%	58.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	57	26	49	38	170
Deficits and Surpluses					
Deficit	20.9%	19.8%	22.3%	29.1%	22.9%
Breakeven	21.0%	17.2%	32.3%	3.5%	19.1%
Surplus	58.1%	63.0%	45.4%	67.4%	58.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	44	22	43	30	139
Demand for Services					
Decreased	7.1%	9.2%	6.0%	9.3%	7.8%
Stayed the Same	41.3%	51.3%	46.2%	54.6%	47.4%
Increased	51.6%	39.5%	47.8%	36.2%	44.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	30	54	46	197
Funding Mix**					
Government	14.5%	11.3%	4.0%	14.3%	11.4%
Donations and Gifts	15.4%	13.3%	85.9%	20.8%	32.6%
Dues, Fees, and Sales	41.9%	15.7%	9.0%	15.7%	23.3%
Special Event and Other	14.0%	43.1%	0.0%	15.9%	16.8%
No Dominant Source	8.5%	9.9%	0.5%	30.3%	11.7%
No Revenues	5.8%	6.8%	0.5%	3.2%	4.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	64	28	54	42	188

**Table 4 – Evansville/Southwest Indiana Metropolitan Region
(Includes Gibson County)**

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations**					
Members Only	29.2%	10.5%	2.6%	14.8%	16.6%
Both Members and Public	47.6%	65.9%	95.3%	61.3%	64.4%
Public Only	23.2%	23.6%	2.1%	23.9%	19.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	68	31	53	48	200
Target by Gender*					
Some/All Program	28.1%	8.6%	53.3%	17.7%	26.6%
n	50	22	34	38	144
Target by Age					
Some/All Program	50.5%	51.2%	64.8%	44.1%	51.6%
n	50	27	35	43	155
Target by Ethnicity					
Some/All Program	6.5%	0.0%	7.1%	15.3%	7.8%
n	46	21	32	39	138
Target by Income					
Some/All Program	28.7%	27.6%	11.8%	13.1%	21.2%
n	50	23	33	38	144
Target by Faith**					
Some/All Program	20.2%	11.3%	69.3%	1.2%	24.2%
n	49	23	41	37	150
Target by Geographic					
Some/All Program	54.5%	65.2%	70.0%	57.3%	60.5%
n	50	24	39	43	156
Target by Occupation					
Some/All Program	19.7%	14.3%	0.9%	19.8%	15.4%
n	48	23	30	39	140
Target by Other Group**					
Some/All Program	21.4%	35.4%	4.8%	3.4%	16.8%
n	46	24	28	38	136

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 5 – South Bend Metropolitan Region

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age*					
Before 1930	24.8%	12.9%	29.6%	25.5%	24.0%
1930 to 1979	29.9%	45.7%	59.4%	44.3%	42.8%
1980 to 2002	45.4%	41.4%	11.0%	30.3%	33.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	25	44	58	194
Incorporation Status					
Incorporated in Indiana	74.6%	64.0%	82.5%	70.9%	73.2%
Incorporated in Other State	1.0%	10.3%	6.7%	4.9%	4.8%
Not Incorporated	24.4%	25.7%	10.8%	24.2%	22.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	25	42	56	190
Size by Total Revenue*					
Less than \$25,000	46.9%	63.7%	6.9%	65.3%	48.9%
\$25,000 to \$499,999	38.7%	35.1%	61.0%	23.6%	37.0%
\$500,000 or more	14.4%	1.2%	32.1%	11.1%	14.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	55	22	34	50	161
Total Expenses*					
Less than \$25,000	46.1%	68.2%	6.9%	64.6%	49.4%
\$25,000 to \$499,999	39.6%	31.8%	61.0%	19.6%	35.2%
\$500,000 or more	14.3%	0.0%	32.1%	15.7%	15.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	51	23	34	50	158
Total Assets*					
Less than \$25,000	67.9%	39.3%	20.4%	64.1%	51.3%
\$25,000 to \$499,999	28.9%	29.8%	36.0%	20.9%	28.0%
\$500,000 or more	3.2%	31.0%	43.6%	15.1%	20.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	21	30	42	136
Total Liabilities*					
Less than \$25,000	82.2%	77.6%	47.0%	83.8%	73.9%
\$25,000 to \$499,999	16.1%	22.4%	24.2%	8.1%	17.0%
\$500,000 or more	1.7%	0.0%	28.8%	8.1%	9.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	21	32	38	134

Table 5 – South Bend Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues					
Decreased	27.3%	21.1%	29.7%	27.5%	26.7%
Stayed the Same	37.3%	66.1%	23.9%	28.7%	37.3%
Increased	35.4%	12.9%	46.4%	43.9%	36.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	56	19	41	44	160
Changes in Expenses*					
Decreased	1.8%	10.5%	10.5%	6.2%	6.4%
Stayed the Same	35.6%	72.6%	17.2%	55.2%	44.1%
Increased	62.6%	16.9%	72.4%	38.6%	49.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	56	19	41	44	160
Deficits and Surpluses					
Deficit	17.9%	20.0%	23.7%	20.1%	20.2%
Breakeven	34.7%	13.8%	44.1%	13.2%	25.7%
Surplus	47.4%	66.2%	32.3%	66.7%	54.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	42	16	33	41	132
Demand for Services					
Decreased	11.6%	8.8%	9.3%	11.0%	10.5%
Stayed the Same	39.2%	62.7%	47.0%	45.0%	46.5%
Increased	49.2%	28.5%	43.7%	44.0%	43.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	67	25	45	59	196
Funding Mix**					
Government	28.9%	0.0%	0.0%	11.3%	12.6%
Donations and Gifts	8.1%	21.5%	75.5%	12.4%	24.9%
Dues, Fees, and Sales	32.6%	35.9%	16.0%	48.3%	34.8%
Special Event and Other	17.6%	20.6%	6.7%	8.3%	13.2%
No Dominant Source	8.0%	9.0%	0.8%	5.8%	6.1%
No Revenues	4.9%	13.0%	1.0%	13.9%	8.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	63	25	41	54	183

Table 5 – South Bend Metropolitan Region

NONPROFIT DIMENSION		Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations*						
Members Only		23.1%	21.2%	3.4%	20.9%	18.1%
Both Members and Public		45.1%	49.2%	90.0%	61.8%	60.3%
Public Only		31.8%	29.6%	6.5%	17.4%	21.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	67	24	44	60	195
Target by Gender*						
Some/All Program		11.1%	21.2%	62.5%	34.7%	31.9%
	n	52	21	42	47	162
Target by Age*						
Some/All Program		44.7%	45.1%	77.9%	40.7%	50.3%
	n	53	22	42	49	166
Target by Ethnicity						
Some/All Program		2.4%	17.8%	18.2%	24.3%	15.9%
	n	49	21	41	46	157
Target by Income						
Some/All Program		25.2%	16.8%	9.4%	26.3%	20.5%
	n	51	22	41	44	158
Target by Faith**						
Some/All Program		0.8%	12.3%	76.2%	7.2%	21.6%
	n	50	21	41	43	155
Target by Geographic						
Some/All Program		47.0%	44.8%	41.9%	50.5%	46.6%
	n	51	22	42	47	162
Target by Occupation						
Some/All Program		23.8%	21.2%	6.5%	35.1%	23.2%
	n	51	21	41	45	158
Target by Other Group						
Some/All Program		21.3%	39.7%	11.3%	25.3%	23.3%
	n	51	19	39	47	156

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 6 – Bloomington Metropolitan Region

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age**					
Before 1930	4.0%	14.7%	27.5%	17.6%	15.0%
1930 to 1979	49.4%	36.9%	51.2%	35.4%	43.6%
1980 to 2002	46.7%	48.4%	21.3%	47.1%	41.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	40	15	29	39	123
Incorporation Status					
Incorporated in Indiana	91.9%	74.1%	78.1%	85.5%	85.1%
Incorporated in Other State	5.4%	17.3%	1.7%	2.5%	4.9%
Not Incorporated	2.7%	8.7%	20.2%	11.9%	10.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	13	27	44	127
Size by Total Revenue*					
Less than \$25,000	30.4%	59.0%	25.9%	41.9%	36.8%
\$25,000 to \$499,999	46.3%	15.1%	68.0%	31.7%	41.9%
\$500,000 or more	23.3%	25.9%	6.1%	26.4%	21.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	39	13	23	33	108
Total Expenses*					
Less than \$25,000	36.7%	59.0%	25.9%	43.7%	39.6%
\$25,000 to \$499,999	39.3%	15.1%	68.0%	32.5%	39.7%
\$500,000 or more	24.1%	25.9%	6.1%	23.8%	20.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	38	13	23	32	106
Total Assets					
Less than \$25,000	45.9%	59.0%	23.4%	54.3%	46.1%
\$25,000 to \$499,999	25.4%	15.1%	49.8%	25.3%	28.7%
\$500,000 or more	28.8%	25.9%	26.9%	20.3%	25.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	35	13	21	32	101
Total Liabilities					
Less than \$25,000	56.5%	76.3%	62.1%	71.0%	65.3%
\$25,000 to \$499,999	28.6%	15.1%	24.8%	17.4%	22.1%
\$500,000 or more	14.9%	8.7%	13.1%	11.6%	12.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	13	20	28	91

Table 6 – Bloomington Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues*					
Decreased	3.4%	18.5%	35.1%	21.1%	18.1%
Stayed the Same	42.3%	27.7%	4.8%	34.4%	30.0%
Increased	54.3%	53.8%	60.1%	44.5%	51.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	37	12	26	39	114
Changes in Expenses					
Decreased	4.7%	9.2%	16.7%	5.6%	8.1%
Stayed the Same	30.5%	27.7%	8.4%	36.5%	27.7%
Increased	64.8%	63.1%	74.9%	57.8%	64.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	37	12	26	39	114
Deficits and Surpluses					
Deficit	17.9%	25.9%	30.2%	24.7%	23.4%
Breakeven	22.2%	15.1%	33.4%	23.8%	23.9%
Surplus	59.9%	59.0%	36.4%	51.5%	52.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	38	13	22	30	103
Demand for Services					
Decreased	8.9%	8.5%	12.5%	9.6%	9.8%
Stayed the Same	32.5%	45.2%	28.8%	47.1%	38.4%
Increased	58.6%	46.4%	58.7%	43.2%	51.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	42	13	28	43	126
Funding Mix**					
Government	19.1%	8.0%	0.0%	0.0%	7.3%
Donations and Gifts	22.6%	21.8%	82.5%	10.4%	30.7%
Dues, Fees, and Sales	41.1%	61.6%	9.5%	53.9%	41.4%
Special Event and Other	2.8%	0.0%	4.6%	10.6%	5.5%
No Dominant Source	14.4%	8.6%	3.4%	24.2%	14.8%
No Revenues	0.0%	0.0%	0.0%	1.0%	0.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	41	14	28	40	123

Table 6 – Bloomington Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations*					
Members Only	25.2%	14.7%	0.0%	28.2%	20.2%
Both Members and Public	41.1%	65.1%	90.5%	48.1%	55.8%
Public Only	33.6%	20.2%	9.5%	23.7%	23.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	44	15	27	44	130
Target by Gender					
Some/All Program	30.8%	26.7%	51.1%	37.0%	36.4%
n	36	12	22	37	107
Target by Age					
Some/All Program	57.7%	44.6%	54.2%	51.9%	53.4%
n	38	12	23	42	115
Target by Ethnicity					
Some/All Program	11.9%	29.4%	24.2%	26.5%	21.8%
n	34	11	22	40	107
Target by Income*					
Some/All Program	38.8%	10.6%	17.7%	14.9%	22.8%
n	35	10	23	39	107
Target by Faith**					
Some/All Program	11.9%	17.8%	60.4%	10.4%	22.0%
n	34	12	24	37	107
Target by Geographic					
Some/All Program	54.8%	45.7%	27.1%	47.6%	45.9%
n	34	12	23	40	109
Target by Occupation					
Some/All Program	17.3%	36.6%	25.7%	31.6%	26.3%
n	35	11	22	38	106
Target by Other Group					
Some/All Program	36.3%	21.7%	28.1%	32.3%	31.9%
n	37	10	20	37	104

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 7 – Muncie Metropolitan Region

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age**					
Before 1930	8.4%	48.4%	36.2%	15.2%	22.6%
1930 to 1979	27.3%	24.3%	45.0%	43.8%	35.6%
1980 to 2002	64.3%	27.4%	18.8%	41.0%	41.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	18	33	34	128
Incorporation Status					
Incorporated in Indiana	85.9%	86.2%	72.9%	69.4%	78.4%
Incorporated in Other State	2.8%	0.0%	0.0%	7.2%	2.9%
Not Incorporated	11.2%	13.8%	27.2%	23.4%	18.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	41	19	31	35	126
Size by Total Revenue*					
Less than \$25,000	50.7%	61.2%	20.2%	58.1%	46.8%
\$25,000 to \$499,999	27.0%	8.1%	75.1%	29.4%	36.8%
\$500,000 or more	22.2%	30.6%	4.6%	12.5%	16.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	34	16	25	30	105
Total Expenses*					
Less than \$25,000	52.1%	61.5%	22.9%	57.5%	47.5%
\$25,000 to \$499,999	26.2%	18.0%	69.4%	35.9%	38.9%
\$500,000 or more	21.7%	20.6%	7.8%	6.5%	13.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	33	15	26	31	105
Total Assets*					
Less than \$25,000	72.9%	54.4%	21.5%	60.0%	55.4%
\$25,000 to \$499,999	7.5%	12.2%	59.7%	32.8%	26.7%
\$500,000 or more	19.6%	33.4%	18.8%	7.2%	18.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	31	14	20	27	92
Total Liabilities					
Less than \$25,000	74.8%	81.0%	65.4%	82.3%	75.0%
\$25,000 to \$499,999	13.4%	12.6%	29.0%	12.5%	17.0%
\$500,000 or more	11.8%	6.4%	5.7%	5.2%	8.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	32	13	20	22	87

Table 7 – Muncie Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues					
Decreased	19.2%	23.9%	27.4%	30.6%	25.3%
Stayed the Same	27.3%	60.9%	17.8%	41.7%	34.3%
Increased	53.5%	15.2%	54.8%	27.7%	40.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	32	17	27	32	108
Changes in Expenses					
Decreased	9.8%	5.4%	3.3%	10.0%	7.7%
Stayed the Same	31.2%	60.1%	22.4%	52.1%	39.7%
Increased	59.0%	34.6%	74.4%	37.9%	52.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	31	17	27	33	108
Deficits and Surpluses					
Deficit	30.3%	6.5%	24.9%	40.6%	28.6%
Breakeven	28.2%	21.4%	28.4%	7.6%	21.3%
Surplus	41.5%	72.1%	46.7%	51.9%	50.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	29	14	23	27	93
Demand for Services					
Decreased	12.9%	10.3%	4.1%	10.1%	9.7%
Stayed the Same	30.1%	59.9%	58.9%	53.8%	47.5%
Increased	57.1%	29.8%	37.0%	36.1%	42.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	18	33	37	131
Funding Mix**					
Government	20.4%	0.0%	0.0%	2.4%	7.8%
Donations and Gifts	19.8%	11.9%	81.7%	25.2%	34.7%
Dues, Fees, and Sales	39.4%	40.5%	6.9%	44.8%	33.4%
Special Event and Other	3.9%	33.7%	2.9%	2.9%	7.5%
No Dominant Source	11.1%	4.2%	8.5%	22.6%	12.7%
No Revenues	5.5%	9.8%	0.0%	2.1%	3.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	18	31	36	128

Table 7 – Muncie Metropolitan Region

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations**					
Members Only	26.1%	9.3%	2.9%	19.2%	16.5%
Both Members and Public	39.4%	61.1%	97.1%	66.9%	63.3%
Public Only	34.5%	29.6%	0.0%	13.9%	20.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	19	32	36	130
Target by Gender					
Some/All Program	36.6%	3.7%	49.1%	31.8%	35.0%
n	26	13	27	26	92
Target by Age					
Some/All Program	58.9%	50.1%	83.5%	52.6%	62.3%
n	30	15	29	28	102
Target by Ethnicity					
Some/All Program	11.5%	8.6%	11.5%	10.0%	10.7%
n	24	13	24	24	85
Target by Income					
Some/All Program	38.0%	31.8%	20.7%	10.8%	25.7%
n	27	15	26	23	91
Target by Faith**					
Some/All Program	1.2%	8.6%	48.9%	4.9%	17.8%
n	23	13	29	23	88
Target by Geographic					
Some/All Program	54.0%	50.1%	52.1%	66.0%	56.4%
n	29	15	27	27	98
Target by Occupation					
Some/All Program	20.6%	17.7%	11.4%	28.8%	20.1%
n	26	13	25	24	88
Target by Other Group					
Some/All Program	11.0%	19.3%	30.0%	37.5%	25.5%
n	19	14	25	25	83

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 8 – Bartholomew County

NONPROFIT DIMENSION	Human Services Nonprofits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	Mutual Benefit Nonprofits	All Other Nonprofit Fields	Total
Age**						
Before 1930	8.0%	13.6%	48.2%	12.2%	4.3%	14.8%
1930 to 1979	60.6%	51.2%	33.7%	13.4%	45.0%	43.7%
1980 to 2002	31.4%	35.2%	18.1%	74.4%	50.7%	41.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	47	24	24	24	30	149
Incorporation Status**						
Incorporated in Indiana	79.9%	76.6%	74.1%	28.8%	75.1%	67.2%
Incorporated in Other State	0.0%	0.0%	8.3%	0.0%	0.0%	1.1%
Not Incorporated	20.1%	23.4%	17.6%	71.2%	24.9%	31.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	48	24	22	28	28	150
Size by Total Revenue**						
Less than \$25,000	33.6%	48.4%	4.1%	20.3%	55.2%	33.8%
\$25,000 to \$499,999	52.5%	34.9%	62.2%	43.8%	40.0%	46.7%
\$500,000 or more	13.8%	16.7%	33.8%	35.9%	4.8%	19.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	45	25	20	24	27	141
Total Expenses*						
Less than \$25,000	34.3%	53.1%	11.5%	21.3%	50.1%	35.3%
\$25,000 to \$499,999	51.6%	30.2%	55.0%	41.1%	41.7%	44.4%
\$500,000 or more	14.1%	16.7%	33.4%	37.6%	8.2%	20.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	44	25	20	23	28	140
Total Assets**						
Less than \$25,000	56.6%	53.5%	27.2%	41.9%	73.2%	51.6%
\$25,000 to \$499,999	29.8%	10.8%	22.9%	45.3%	26.8%	27.7%
\$500,000 or more	13.6%	35.7%	50.0%	12.8%	0.0%	20.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	36	25	20	23	23	127
Total Liabilities*						
Less than \$25,000	68.7%	75.9%	57.4%	96.8%	95.9%	79.2%
\$25,000 to \$499,999	20.1%	10.7%	11.6%	0.0%	4.1%	10.1%
\$500,000 or more	11.2%	13.4%	31.0%	3.2%	0.0%	10.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	34	22	17	25	20	118

Table 8 – Bartholomew County

NONPROFIT DIMENSION	Human Services Nonprofits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	Mutual Benefit Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues						
Decreased	33.5%	42.3%	11.6%	20.6%	22.7%	28.6%
Stayed the Same	25.0%	19.9%	28.6%	44.7%	29.1%	26.9%
Increased	41.5%	37.8%	59.8%	34.7%	48.3%	44.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	45	22	21	9	26	123
Changes in Expenses						
Decreased	12.0%	23.9%	8.2%	10.3%	7.1%	12.5%
Stayed the Same	32.3%	28.4%	35.9%	48.1%	31.9%	33.2%
Increased	55.7%	47.8%	55.9%	41.6%	61.0%	54.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	45	22	21	9	27	124
Deficits and Surpluses						
Deficit	32.5%	11.9%	17.6%	34.1%	28.9%	26.7%
Breakeven	30.4%	16.3%	44.2%	31.7%	30.4%	29.9%
Surplus	37.1%	71.8%	38.2%	34.2%	40.7%	43.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	43	23	19	23	25	133
Demand for Services**						
Decreased	12.3%	17.1%	0.0%	4.0%	7.2%	8.8%
Stayed the Same	38.0%	37.8%	66.5%	86.1%	49.4%	53.2%
Increased	49.7%	45.1%	33.5%	10.0%	43.4%	38.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	51	24	24	27	32	158
Funding Mix**						
Government	24.0%	2.9%	0.0%	0.0%	6.1%	9.5%
Donations and Gifts	16.8%	10.4%	88.7%	7.2%	23.1%	25.6%
Dues, Fees, and Sales	40.5%	37.5%	3.2%	9.4%	24.7%	25.9%
Special Event and Other	3.2%	37.7%	8.1%	83.4%	23.5%	28.1%
No Dominant Source	13.2%	8.5%	0.0%	0.0%	17.2%	8.7%
No Revenues	2.4%	2.9%	0.0%	0.0%	5.4%	2.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
n	50	24	25	26	29	154

Table 8 – Bartholomew County

NONPROFIT DIMENSION		Human Services Nonprofits	Public & Societal Benefit Non-profits	Religious & Spiritual Development Nonprofits	Mutual Benefit Non-profits	All Other Nonprofit Fields	Total
Target Populations**							
Members Only		15.0%	28.1%	5.6%	79.1%	13.8%	27.4%
Both Members and Public		58.4%	24.2%	94.4%	16.9%	62.7%	51.6%
Public Only		26.6%	47.7%	0.0%	4.0%	23.5%	21.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	n	51	24	27	27	32	161
Target by Gender**							
Some/All Program		25.6%	13.2%	67.0%	76.5%	21.8%	39.2%
	n	42	16	18	25	26	127
Target by Age*							
Some/All Program		53.7%	43.0%	81.2%	85.1%	54.5%	62.4%
	n	44	18	19	25	26	132
Target by Ethnicity**							
Some/All Program		17.3%	13.2%	22.8%	72.3%	13.3%	28.8%
	n	41	16	18	25	24	124
Target by Income**							
Some/All Program		31.4%	10.9%	22.5%	72.3%	11.9%	33.1%
	n	41	16	18	25	23	123
Target by Faith**							
Some/All Program		2.8%	13.2%	88.1%	72.3%	14.4%	33.6%
	n	41	16	21	25	24	127
Target by Geographic*							
Some/All Program		56.0%	48.1%	56.2%	80.4%	44.3%	57.7%
	n	45	18	20	24	26	133
Target by Occupation**							
Some/All Program		13.0%	21.6%	7.9%	75.5%	6.8%	26.6%
	n	42	15	17	26	25	125
Target by Other Group**							
Some/All Program		23.8%	23.2%	6.5%	78.6%	16.5%	32.7%
	n	41	15	16	25	14	122

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 9 – Dubois County

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age					
Before 1930	3.5%	3.3%	69.1%	15.6%	18.2%
1930 to 1979	41.2%	62.7%	22.6%	30.8%	40.8%
1980 to 2002	55.3%	34.1%	8.3%	53.6%	41.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	33	31	22	33	119
Incorporation Status					
Incorporated in Indiana	82.7%	83.7%	56.6%	73.9%	77.1%
Incorporated in Other State	0.0%	0.0%	8.0%	6.2%	2.9%
Not Incorporated	17.3%	16.3%	35.4%	19.9%	20.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	30	14	33	107
Size by Total Revenue*					
Less than \$25,000	41.2%	54.6%	5.3%	66.0%	45.7%
\$25,000 to \$499,999	52.7%	38.4%	81.7%	21.4%	44.8%
\$500,000 or more	6.1%	7.0%	13.0%	12.6%	9.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	28	29	21	32	110
Total Expenses**					
Less than \$25,000	48.4%	62.1%	5.3%	68.7%	50.1%
\$25,000 to \$499,999	45.5%	34.1%	81.7%	18.7%	41.2%
\$500,000 or more	6.1%	3.8%	13.0%	12.6%	8.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	28	27	21	32	108
Total Assets*					
Less than \$25,000	44.7%	54.0%	32.2%	50.8%	46.9%
\$25,000 to \$499,999	41.5%	21.3%	16.0%	38.7%	30.4%
\$500,000 or more	13.8%	24.8%	51.8%	10.5%	22.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	20	24	17	28	89
Total Liabilities					
Less than \$25,000	60.9%	79.0%	57.8%	77.4%	70.6%
\$25,000 to \$499,999	23.8%	8.4%	26.2%	10.9%	15.8%
\$500,000 or more	15.3%	12.6%	16.0%	11.7%	13.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	18	24	17	25	84

Table 9 – Dubois County

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues*					
Decreased	22.7%	15.4%	10.3%	23.6%	18.6%
Stayed the Same	32.5%	60.7%	19.5%	30.3%	38.2%
Increased	44.8%	23.9%	70.2%	46.1%	43.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	33	21	29	113
Changes in Expenses*					
Decreased	6.9%	8.4%	5.6%	19.6%	10.5%
Stayed the Same	53.0%	47.0%	12.9%	39.9%	40.7%
Increased	40.1%	44.6%	81.5%	40.5%	48.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	30	34	22	30	116
Deficits and Surpluses					
Deficit	14.4%	7.1%	14.5%	18.7%	13.7%
Breakeven	28.6%	18.5%	41.6%	18.4%	25.6%
Surplus	57.1%	74.4%	43.9%	62.9%	60.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	27	26	21	28	102
Demand for Services					
Decreased	12.1%	0.0%	4.2%	8.4%	6.3%
Stayed the Same	42.2%	44.9%	41.2%	49.2%	44.7%
Increased	45.8%	55.1%	54.7%	42.4%	49.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	33	33	22	34	122
Funding Mix**					
Government	12.5%	5.4%	0.0%	8.9%	7.3%
Donations and Gifts	16.4%	17.6%	76.9%	11.5%	25.5%
Dues, Fees, and Sales	24.7%	35.6%	19.0%	33.9%	29.5%
Special Event and Other	25.9%	23.5%	4.2%	27.7%	22.1%
No Dominant Source	18.2%	17.9%	0.0%	9.4%	12.5%
No Revenues	2.4%	0.0%	0.0%	8.6%	3.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	32	34	22	35	123

Table 9 – Dubois County

NONPROFIT DIMENSION		Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations*						
Members Only		8.4%	11.5%	11.2%	7.0%	9.3%
Both Members and Public		58.5%	58.0%	88.8%	70.8%	66.9%
Public Only		33.2%	30.5%	0.0%	22.1%	23.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
	n	33	35	22	36	126
Target by Gender*						
Some/All Program		40.3%	23.5%	56.0%	14.4%	31.2%
	n	25	25	19	28	97
Target by Age*						
Some/All Program		78.7%	57.4%	82.2%	51.7%	65.6%
	n	27	27	18	29	101
Target by Ethnicity						
Some/All Program		12.9%	8.5%	26.4%	7.7%	12.7%
	n	24	25	19	28	96
Target by Income*						
Some/All Program		29.2%	7.1%	5.3%	10.7%	13.4%
	n	24	26	17	28	95
Target by Faith**						
Some/All Program		7.6%	12.6%	90.0%	7.7%	23.8%
	n	25	24	18	28	95
Target by Geographic						
Some/All Program		44.4%	60.7%	74.6%	50.3%	56.1%
	n	26	28	19	28	101
Target by Occupation						
Some/All Program		12.3%	14.9%	0.0%	24.7%	14.6%
	n	25	26	17	28	96
Target by Other Group						
Some/All Program		18.4%	35.6%	31.2%	15.9%	24.5%
	n	25	23	19	26	93

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.

APPENDIX C - CONTINUED

DIMENSIONS OF NONPROFIT FIELDS FOR SELECTED INDIANA REGIONS

Table 10 – Cass, Miami and Scott Counties (combined)

NONPROFIT DIMENSION	Human Services Non- profits	Public & Societal Bene- fit Nonprofits	Religious & Spiritual De- velopment Nonprofits	All Other Nonprofit Fields	Total
Age**					
Before 1930	8.5%	15.2%	57.3%	22.4%	25.8%
1930 to 1979	49.4%	47.5%	26.5%	50.3%	43.3%
1980 to 2002	42.1%	37.3%	16.2%	27.3%	31.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	81	42	65	57	245
Incorporation Status					
Incorporated in Indiana	76.9%	69.2%	63.2%	63.6%	69.0%
Incorporated in Other State	7.8%	4.9%	7.7%	7.7%	7.3%
Not Incorporated	15.3%	25.8%	29.2%	28.7%	23.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	84	43	62	58	247
Size by Total Revenue**					
Less than \$25,000	48.8%	48.5%	10.9%	73.3%	44.9%
\$25,000 to \$499,999	30.3%	41.6%	89.1%	12.3%	42.8%
\$500,000 or more	20.9%	9.9%	0.0%	14.4%	12.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	71	38	51	46	206
Total Expenses**					
Less than \$25,000	54.2%	48.5%	10.8%	75.3%	47.4%
\$25,000 to \$499,999	27.8%	45.8%	89.2%	10.5%	41.9%
\$500,000 or more	18.0%	5.8%	0.0%	14.3%	10.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	70	36	50	46	202
Total Assets**					
Less than \$25,000	58.6%	61.6%	19.8%	74.2%	55.2%
\$25,000 to \$499,999	21.5%	23.9%	54.7%	12.6%	26.4%
\$500,000 or more	19.9%	14.5%	25.6%	13.2%	18.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	62	32	36	42	172
Total Liabilities					
Less than \$25,000	71.5%	79.6%	85.6%	83.3%	79.1%
\$25,000 to \$499,999	20.6%	16.0%	12.4%	3.0%	13.6%
\$500,000 or more	8.0%	4.4%	2.0%	13.7%	7.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	57	29	42	41	169

Table 10 – Cass, Miami and Scott Counties (combined)

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Changes in Revenues					
Decreased	25.9%	26.2%	23.6%	33.8%	27.0%
Stayed the Same	35.1%	34.8%	33.7%	39.1%	35.6%
Increased	39.0%	39.0%	42.6%	27.1%	37.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	39	59	46	218
Changes in Expenses					
Decreased	4.0%	3.3%	3.3%	9.7%	4.9%
Stayed the Same	33.1%	49.0%	38.1%	28.1%	36.1%
Increased	62.9%	47.7%	58.6%	62.3%	59.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	74	38	59	45	216
Deficits and Surpluses*					
Deficit	27.9%	20.8%	19.4%	11.0%	20.9%
Breakeven	24.9%	22.3%	48.2%	43.0%	34.4%
Surplus	47.3%	56.9%	32.5%	46.0%	44.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	63	31	49	36	179
Demand for Services					
Decreased	8.3%	0.0%	6.5%	9.2%	6.8%
Stayed the Same	36.2%	46.7%	41.2%	50.0%	42.6%
Increased	55.4%	53.3%	52.3%	40.8%	50.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	85	42	68	63	258
Funding Mix**					
Government	25.0%	20.4%	0.0%	13.9%	15.6%
Donations and Gifts	22.6%	13.6%	91.8%	9.8%	34.4%
Dues, Fees, and Sales	26.1%	28.2%	1.4%	22.4%	19.7%
Special Event and Other	10.9%	24.2%	2.8%	10.5%	11.1%
No Dominant Source	9.5%	5.9%	2.6%	30.2%	12.3%
No Revenues	6.0%	7.7%	1.4%	13.2%	6.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	83	44	59	59	245

Table 10 – Cass, Miami and Scott Counties (combined)

NONPROFIT DIMENSION	Human Services Non-profits	Public & Societal Benefit Nonprofits	Religious & Spiritual Development Nonprofits	All Other Nonprofit Fields	Total
Target Populations**					
Members Only	11.2%	4.1%	6.4%	11.9%	9.1%
Both Members and Public	55.0%	56.9%	89.9%	67.0%	67.0%
Public Only	33.8%	39.0%	3.7%	21.1%	23.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
n	90	41	66	61	258
Target by Gender**					
Some/All Program	22.0%	7.7%	55.7%	27.1%	29.6%
n	71	32	53	47	203
Target by Age**					
Some/All Program	57.9%	23.9%	70.6%	52.8%	55.0%
n	76	33	57	48	214
Target by Ethnicity					
Some/All Program	13.3%	8.8%	22.5%	22.5%	17.0%
n	70	32	52	44	198
Target by Income					
Some/All Program	28.2%	14.6%	17.6%	23.8%	22.4%
n	71	31	51	46	199
Target by Faith**					
Some/All Program	8.4%	5.0%	64.1%	13.8%	23.4%
n	70	33	54	49	206
Target by Geographic*					
Some/All Program	61.9%	51.4%	65.1%	43.1%	56.7%
n	78	35	55	50	218
Target by Occupation					
Some/All Program	16.7%	21.1%	15.6%	10.4%	15.7%
n	72	33	53	46	204
Target by Other Group					
Some/All Program	23.0%	24.8%	22.7%	22.1%	23.0%
n	68	35	52	47	202

* Dimension varies significantly by nonprofit field at the p<.05 level of significance or better.

** Dimension varies significantly by nonprofit field at the p<.001 level of significance or better.