

## Justin M. Ross

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School of Public & Environmental Affairs  
1315 East Tenth Street  
Indiana University  
Bloomington, IN 47405

Cell Phone: (812) 369-8515  
Work Phone: (812) 855-2840  
justross@indiana.edu  
<http://jross08.googlepages.com/>

### Education

Ph.D. Economics, West Virginia University, 2008

B.S. Business Economics (*Cum Laude*), Wright State University, 2004

### Research Experience

Assistant Professor  
School of Public and Environmental Affairs  
August 2008 – Present  
Indiana University, Bloomington

Graduate Teaching Assistant  
Department of Economics  
July 2005 – July 2008  
West Virginia University

Research Assistant  
Bureau of Business and Economic Research  
August 2004 – August 2006  
West Virginia University

### Teaching Experience

MPA Public Management Economics (v517)

Doctoral Public Revenue (v666)

Introduction to Business Statistics (EC 225)

Principles of Macroeconomics (EC 202)

Principles of Microeconomics (EC 201)

Intermediate Microeconomics (EC 301)

Financial Cost-Benefit Analysis (v401)

### Doctoral Dissertation Committee Service

Member:

Beth Neary, Public Affairs, SPEA-IUB

Janey Quian Wang, Public Affairs, SPEA-IUB

Michael Cox, Public Policy, SPEA/Political Science-IUB

Susane Leguizamon, Economics, West Virginia University

### Published Papers

“*The Income Tax Responsiveness of the Rich: Evidence from Free-Agent MLB All-Stars.*” Ross, Justin M. and Robert R. Dunn, (October 2007). *Contemporary Economic Policy*, Vol. 25(4), pp. 639-648.

“*A Theoretical Model of the Distribution of Teacher Attention Under Benchmark Testing.*” Ross, J.M. (2008). *Economics Bulletin*, Vol. 9 no. 29 pp. 1-8.

“*What Should Policy Makers Know When Economists Say “Market” Failure?*” Ross, J.M. Forthcoming in 2009 *Georgetown Public Policy Review*.

## Working Papers

*“Assessor Incentives and Property Assessment.”* Ross, J.M.

*“Inconsistency in Welfare Inferences from Distance Variables in Hedonic Regressions.”* Ross, J.M., Michael Farmer, and Cliff Lipscomb.

*“Revealed Preference for Relative Status: Evidence from the Housing Market.”* Daniels, Susane and Justin Ross.

*“Is There Crowd Wisdom in the Judgment of Experts? Evidence from College Football Rankings.”* Ross, J.M., Sarah E. Larson, and Chad Wall.

*“Does State Spending On Mental Health Deter Suicide?”* Ross, J.M., Pavel Yakovlev, and Fatima Carson.

*“Robustness and Vulnerability of Community Irrigation Systems: The Case of the Taos Valley Acequias.”* Cox, Michael and Justin Ross.

*“Tenure Choice, Location, and the Tax Treatment of Housing.”* Pinto, Santiago M. and Justin M. Ross.

*“The Publicness of National Defense.”* Ross, Justin M. and Pavel Yakovlev.

*“Does the Congruency of School and City Borders Matter? A Spatial Hedonic Analysis.”* Hall, Joshua C. and Justin M. Ross.

*“A Brief History of State-Level Rent-Seeking.”* Hall, Joshua C. and Justin M. Ross.

*“Are Community Arrangements with NIMBYs Undermined by School Finance Reform.”* Ross, Justin M.

## Book Contributions

*“When it Comes to Taxes: Focus on Being Competitive.”* Ross, Justin M. and Joshua C. Hall, 2007. Chapter 5 in *Unleashing Capitalism: Why Prosperity Stops at the West Virginia Border, and How to Fix it*. Edited by Russell S. Sobel.

*“Getting It Right: Where University Systems Lose Information in Designing Programs.”* Ross, J.M. *Cutting Costs and Improving Productivity in Higher Education: Essays on Causes and Possible Solutions*. Edited by Richard Vedder. Publisher forthcoming.

*“Managing the Internal Organization of Colleges and Universities.”* Holian, Matt and Justin M. Ross. *Cutting Costs and Improving Productivity in Higher Education: Essays on Causes and Possible Solutions*. Edited by Richard Vedder. Publisher forthcoming.

*“U.S. Department of Housing and Urban Development.”* J.C. Hall and J.M. Ross in *Booms and Busts: An Economics Encyclopedia*, Mehmet Odekon (ed), M.E. Sharpe, forthcoming.

*“When it Comes to Taxes in South Carolina: Focus on Being Competitive.”* Ross, Justin M., Joshua C. Hall, and Peter T. Calcagno. Chapter 4 in *Unleashing Capitalism in South Carolina*. Publisher forthcoming.

## Funded Projects

*“A Statistical Analysis of Race in Cincinnati-Wells Fargo’s Lending Practices.”* Ross, Justin M. and

John P. Blair, (2004). Prepared for Ohio Civil Rights Commission.

*"Recent Developments."* Ross, Justin M., in *Consensus Oil and Gas Forecast for West Virginia 2006*. by Hammond, George W. (2006). Prepared for the West Virginia Office of Oil and Gas.

### **Media Writing**

*"Good Intentions Lead to Flawed Outcomes."* Ross, Justin M. and Fatima Carson. Indianapolis Star, December 7, 2008.

*"Friedman Still Right."* Ross, Justin M. Indiana Daily Student, October 16, 2008.

### **Media Communications**

Associated Press *"Some Obama aides once had qualms about econ ideas"* By Charles Babington (January 10, 2009).

BusinessWeek. *"Economists' survey: Recession is here (or will be soon)."* By Tim Catts (May 19, 2008).

St. Louis Post-Dispatch. *"Clever Marketing, or Just Another Discount"* By David Nicklaus (May 13, 2008).

### **Bureau of Business and Economic Research Publications**

*"Eastern Panhandle Regional Outlook 2005-2009."* Hammond, George W., Kevin P. Speaker, and Justin M. Ross, (2005).

*"Mid-Year Review 2005."* Hammond, George W. and Justin M. Ross, (2005).

*"Morgantown MSA Economic Monitor July 2005."* Hammond, George W. and Justin M. Ross, (2005).

*"Morgantown MSA Economic Monitor June 2006."* Higginbotham, Amy, George W. Hammond, and Justin M. Ross, (2006).

*"Morgantown MSA Economic Monitor September 2006."* Higginbotham, A., George W. Hammond, and Justin M. Ross, (2006).

*"North Central Region and Morgantown MSA Outlook: 2005-2009."* Hammond, George W., Kevin P. Speaker, and Justin M. Ross, (2005).

*"North Central Region and Morgantown MSA Outlook: 2006-2010."* Hammond, George W., Kevin P. Speaker, and Justin M. Ross, (2006).

*"Potomac Highlands Regional Outlook: 2005-2009."* Hammond, G.W., Kevin P. Speaker, and Justin M. Ross, (2005).

*"West Virginia Economic Outlook 2006."* Hammond, G.W., Scott Murdoch, Justin M. Ross, and Kevin P. Speaker, (2006).

### **Presentations**

*"The Income Tax Responsiveness of the Rich: Evidence from Free-Agent MLB All-Stars."* Southern Economic Association 76<sup>th</sup> Annual Meetings: November 2006.

*"Models of Teachers' Incentives under Different Institutional Rules."* Southern Economic Associa-

tion 76<sup>th</sup> Annual Meetings: November 2006.

*“Elected Versus Appointed Property Tax Assessors”* Southern Regional Science Association 46<sup>th</sup> Annual Meetings: March 2007.

*“Assessor Incentives and Property Assessment.”* Southern Economic Association 77<sup>th</sup> Annual Meetings: November 2007

*“Tenure Choice, Location, and the Tax Treatment of Housing.”* Southern Economic Association 77<sup>th</sup> Annual Meetings: November 2007

*“Does the Congruency of School and City Borders Matter? A Spatial Hedonic Analysis.”* Southern Economic Association 77<sup>th</sup> Annual Meetings: November 2007

*“Does the Congruency of School and City Borders Matter? A Spatial Hedonic Analysis.”* Southern Regional Science Association 47<sup>th</sup> Annual Meetings: March 2008

*“Issues in Spatial Political Economy.”* Department of Economics, Wright State University: May 12, 2008.

*“Using Housing Prices to Understand Public Policy.”* Beloit College, Charles G. Koch Student Research Colloquium and Speaker Series: October 24, 2008.

*“Are Community Arrangements with NIMBYs Undermined by School Finance Reform.”* Indiana University: October 31, 2008.

*“Are Community Arrangements with NIMBYs Undermined by School Finance Reform.”* Southern Economic Association 78<sup>th</sup> Annual Meetings: November 2008.

*“A Brief History of State-Level Rent-Seeking.”* Southern Economic Association 78<sup>th</sup> Annual Meetings: November 2008.

*“Is National Defense a Public Good?”* Southern Economic Association 78<sup>th</sup> Annual Meetings: November 2008.

*“Is There Crowd Wisdom in the Judgment of Experts? Evidence from College Football Rankings.”* Indiana University: February 24, 2009.

### **Honors and Awards**

Indiana University Trustee Teaching Award, 2009

Vickers Doctoral Student Research Paper Award Winner, 2007-2008

Jon Vilasuso Doctoral Student Publication Award, 2007-2008

WVU Distinguished Doctoral Student Fellowship, 2007-2008

Swiger Fellow Supplement Award, Department of Economics, WVU, 2004-2008

Dadisman Graduate Assistant Supplement Award, 2006-2008

### **Professional Affiliations**

Southern Economic Association

Southern Regional Science Association

Western Economic Association International

Public Choice Society  
Association of Private Enterprise Education

**Other Professional Experience**

Referee, Journal of Regional Analysis and Policy  
Referee, Contemporary Economic Policy  
Referee, Education Economics